## "But Who Would I Sell To?"

In addition to the obvious of your immediate family, in-laws, cousins, neighbors, friends, and work associates, What about the person...

From your old job?

From school or college?

Because of your favorite sports or hobbies?

Because of your children's activities?

From your church?

From municipal activities?

Because you rent or own your own home?

Because you have lived in other neighborhoods?

Who sold your house?

Who do you know through your husband or boyfriend?

Who checks you through at the grocery store?

At the cleaners? At the drugstore?

Your doctor? OBGYN? Dentist? Attorney? Optometrist?

Their secretaries and office staff?

At your dentist's office?

Who sells you your clothes? Your shoes?

Who gives your children music lessons?

Who waits on your table at your favorite restaurant?

Who is the fashion and beauty editor of your local newspaper?

Who cuts your hair?

Who leads your PTA? Girl Scout Leader?

Who bought the new house on your street?

Who is your bank teller?

Who is your florist?

Who was the nurse that looked after you in the hospital?

Who was the maid of honor?

Who is the cleaning lady?

Who is the nice woman you met while \_\_\_\_\_

While in line at the grocery store? Or at the bank?

Who was the bride you saw pictured in the local newspaper?

Who is your child's teacher?

The secretary at his/her school?

Who did you meet while on vacation?

Who checked you in to the hotel/motel?

Who sold you your glasses?

Who fills your prescriptions?

Who did you meet at the local businesswomen's luncheon?

Who's behind the desk at your health club?

Who served you the last time you were at the jewelry store?

The last time you booked a vacation?

The last time you bought a painting?

Who gave you decorating advice?

What woman did you read about in the business section who

just got a big promotion?

Who is the receptionist at your hair salon? Nail salon?

## WRITE DOWN 25 NAMES &

NO PRE-JUDGING! Only prerequisite: She Must Have Skin!

1	14
2	15
3	16
4	17
5	18
6	19
7	20
8	21
9	22
10	23
11	24
12	25
13	**************************************

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\$1,099.50/Yr. of Commonly Used Products X 25 Customers = \$27,487.50 / Yr.

\$13,743.75 = Gross Profit when ordered at 50%! By servicing YOURSELF and your closest family and friends!!!