



Registration for Career Conference is open. You want to try and register then or as soon as possible! It is going to be an amazing event and the guest speakers at that location brings crowds. So it will sell out fast!!

There is going to be a pajama slumber party at Career Conference for Star Consultants this quarter. Consultants that place an \$1800 will get a pink robe from me that we will have at the party. Also being a star consultant this quarter gives you access to Arena seating at Seminar!! If you aren't in the Arena, then you will be in the overflow section and that isn't where you want to be, especially since we are debuting as a National area at Seminar.

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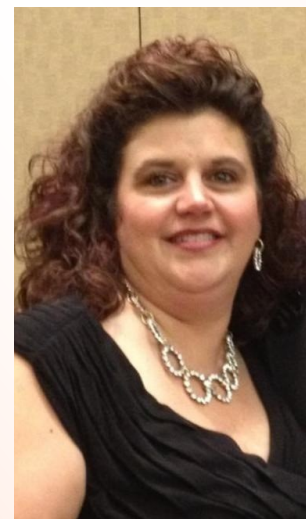
Welcome New Consultants

| New Consultant | Recruiter | City, State |
|----------------|----------------|-----------------|
| Daphne Abbott | Tammy Corbin | Tifton, GA |
| Melvin Corbin | Tammy Corbin | Rebecca, GA |
| Jana Futch | Tammy Corbin | Ty Ty, GA |
| Kandice Mixon | Tammy Corbin | Rebecca, GA |
| Dawn Phillips | Tammy Corbin | Lenoir City, TN |
| Lori Riley | Rebecca Taylor | Nashville, GA |
| Nan Vassey | Tammy Corbin | Fitzgerald, GA |

Spotlight on Team Building

Gold Medaled

Tammy Corbin— 6



| | |
|-----------------|----|
| Victoria Weaver | 1 |
| Melvin Corbin | 3 |
| Kimberly Prince | 10 |
| Debora Riveiro | 10 |



Upcoming Unit Events



- ◆ February 21-22– February Advance *Suwannee, GA*
- ◆ March 8– Global Mary Kay Makeover Day
- ◆ March 28-29– Career Conference *Duluth, GA*
- ◆ July 27-30– Seminar *Dallas, TX*

FEARLESS FEBRUARY ADVANCE
WITH 3 NATIONALS



BETH PILAND



JAMIE CRUSE-VRINIOS



DAWN OTTEN-SWEENEY

FEBRUARY 21-22

\$50.00

FRIDAY: TEAM LEADERS & UP

5:00 PM UNTIL WE FINISH

POTLUCK DINNER

BEAUTIQUE—1138 SATELLITE BLVD NORTHWEST

SUWANNEE, GA

DRESS: DRESSY CASUAL

SATURDAY: EVERYONE INVITED

BEAUTIQUE 10:00 AM TO 5:00 PM

LUNCH PROVIDED

*PREREGISTER AND DIRECTORS SEND ONE CHECK TO
BETH BY FEBRUARY 17TH—SEND TO 3013 WENDOVER
ROAD, VALDOSTA, GA 31602.

* IF NOT RECEIVED BY 17TH THEN \$60 AT
THE DOOR—CASH ONLY

February Prizes



Place a \$250 Wholesale—
Get A Bracelet

Place a \$600 Wholesale—
Get A Coach Wristlet



Place a \$1800+ Wholesale—
Get A Coach Purse

SPECIAL PROMOTION THIS MONTH: If you have 30 career chats or interviews , you receive a necklace/earring set. Have people listen to a marketing call and follow up with me to count.



Prizes for Orders placed in February 2014- Styles and Color may vary depending on availability

Director by June 30, 2014

Earn the Insulated Color Carrier System when you become a Director by June 30, 2014.

This is a 3-piece Insulated Set used to carry your products and display them. You can store tons of inventory in them and bring it to your skin care classes.



Insulated Color Case



Insulated Wheeled Case

Insulated Lipstick Case



Products displayed are not included

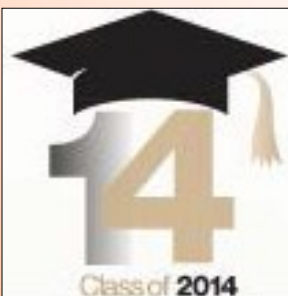
Building
WALL
to**WALL**
Leaders

Join the Movement.
Build Wall to Wall Leaders.

From Sept. 1, 2013, to Sept. 1, 2014, every Mary Kay **Independent Beauty Consultant** who debuts as an Independent Sales Director will earn her name on the Wall of Leaders at the Mary Kay world headquarters in Dallas.

And every **Independent Sales Director and Independent National Sales Director** who debuts an offspring Independent Sales Director will earn her name on the Wall of Leaders.

And that's not all you'll earn! As a Wall to Wall Leader, you'll also earn all the fantastic rewards bestowed on the **Class of 2014**. Plus, you'll receive an invitation to an **ice cream social at Seminar 2014**.



Spotlight on You
Aug. 1, 2013 – July 1, 2014



Want to become a member of the Class of 2014? Your path to success will be rewarded with fabulous perks and prizes befitting a Mary Kay Independent Sales Director. When you debut as an Independent Sales Director from Aug. 1, 2013, through July 1, 2014, you will receive several fantastic rewards:

- ◆ A beautiful **Class of 2014 ring*** to match your 2013-2014 Sales Director suit
- ◆ A stunning **Badgley Mischka handbag***
- ◆ **Free registration to Seminar 2014** if you debut between Feb. 1 and July 1, 2014

And there is more!!

- ◆ Receive an elegant **Badgley Mischka wallet*** to complement the handbag when you debut one offspring Independent Sales Director during the contest period
- ◆ Receive a **\$100 bonus** for each additional offspring when you debut two or more offspring Independent Sales Directors during the contest period

2014-2015 Suit Collection

RUNWAY-READY



Create the Look.



that suits YOU!

Director Only Services



Online ordering begins
Jan. 9, 2014



Orders placed through Feb. 10, 2014, will receive a discount of 20 percent. This discount will only be applied to orders placed Jan. 9 - Feb. 10, 2014. The discount is offered to encourage early ordering. Orders placed in this time frame are considered "guaranteed delivery by Seminar."



Our Future Company Leaders

| <u>Directors in Qualification</u> 10+ Active Consultants | <u>Future Directors-</u> 8-9 Active Consultants | <u>Team Leaders</u> 5-7 Active Consultants | <u>Star Recruiters-</u> 3-4 Active Consultants | <u>Senior Consultants-</u> 1-2 Active Consultants |
|---|--|---|---|--|
| ♦ | |  | | ♦ Lindsey Cothren ♦ Sarah Fletcher ♦ Hannah Goodman ♦ Breanna Storm ♦ Rebecca Taylor |

Queen of Recruiting
 Tammy Corbin
 6



Queen of Wholesale
 Jana Futch
 \$2409.50

New! Premier Plus Promotion

Earn the use of a BMW 320i January through December 2014!!



The Value of Earning a Mary Kay Career Car

The average car loan is four years, by having a MK career car, in that time you could save:

| <u>Type of Car</u> | <u>Monthly Payment</u> | <u>Savings</u> |
|-----------------------|------------------------|----------------|
| Chevy Cruze | \$375 x 48 Months | \$18,000 |
| BMW, Camry or Equinox | \$500 x 48 Months | \$24,000 |
| Cadillac CTS or SRX | \$900 x 48 Months | \$43,200 |

There are over \$120,000,000 worth of Mary Kay cars being driven by successful Consultants and Directors. With Mary Kay paying the majority of the auto insurance, and 100% of the license plate tags, these women are saving thousands of dollars for themselves and their families. Look what could be done with these savings...

For Consultants & Directors

Chevy Cruze \$18,000:

- 1) College education for one child
- 2) Family vacations for years
- 3) A down payment on a house
- 4) A nice retirement investment



BMW, Camry or Equinox

\$24,000:

- 1) College education for one child
- 2) Pay off tons of debt
- 3) A vehicle for a 2nd family member
- 4) A nice retirement investment

For Directors



Cadillac \$43,200:

- 1) College educations for two children
- 2) Fantastic family vacations for years
- 3) A big down payment on a great house
- 4) A GREAT retirement investment



Can you afford to dismiss or let these kind of savings pass you by? Allow success to be yours with Mary Kay Cosmetics! Contact your MK Consultant today, to get started!

