Proven Scripts that Work:

Use these scripts to help book your first parties and interviews.Practice before you start making your calls....and sound EXCITED!! Excitement Sells!!

How to Book your first makeovers/parties:

Hi Mary, this is \_\_\_\_\_\_\_\_\_. Do you have a quick minute?

You are not going to believe what I am doing!! I am so excited!! I have started my own business with Mary Kay!! I recently had a makeover and loved the products but I was really impressed with the women and the money they were making! So, I decided to start my own business. Part of my training is that I have 5 parties in my first 2 weeks and I am calling those that I knew would help me. AND just for helping me complete my training you will receive a 50% Off Shopping Spree when you have 4-5 guests to attend!! AND get entered in our “Selfie” contest where you can win $100 CASH!

(OR $10 for every guest that comes MAX 8 Min 4)

Also, if you send me your Guest List within the next 48 hours you will receive a Free Mascara!! I will send out the invitations for you....

I am really excited and I really appreciate you helping me with my training and don’t forget to send me your guest list...We are going to have a great time!!