

## DO YOU WANT A \$29,250 PER YEAR INCOME?

## 3 Classes Per Week

9 - 12 Hours Per Week

\$150 Class x 3 Classes = \$450 Weekly Sales

 $$450 \times 50 \text{ Weeks} = $22,500 \text{ Annual Retail Sales}$ 

300 New Basic Customers

300 Reorders x \$120 Per Year = \$36,000 Annual Reorders

\$58,500 Total Annual Sales

\$29,250 PROFIT

## 2 Classes Per Week

6 - 8 Hours Per Week

\$150 Class x 2 Classes = \$300 Weekly Sales

\$300 x 50 Weeks = \$15,000 Annual Retail Sales

200 New Basic Customers

200 Reorders x \$120 Per Year = \$24,000 Annual Reorders

\$39,000 Total Annual Sales

\$19,500 PROFIT

## 1 Class Per Week

3 - 5 Hours Per Week

\$150 Class x 1 Class = \$150 Weekly Sales

\$150 x 50 Weeks = \$7,500 Annual Retail Sales

100 New Basic Customers

100 Reorders x \$120 Per Year = \$12,000 Annual Reorders

\$ 19,500 Total Annual Sales

**\$9,750 PROFIT**