



# Debbie's Joyful Giraffes

February 2014 Newsletter, January Results

## Top Queens!



### Queen of Wholesale:

Traci M. Zekas

### Queen of Sharing:

You could be here!

#### Ordering Deadlines for Feb

- 27: Last day for phone orders
- 28: Last business day

#### Important Promo Deadlines

- Quarter 3 Star Consultant quarterly contest (Dec 16 - March 15, 2013)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

# On Target Stars



Third Quarter Ends—March 15, 2014

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
TRACI ZEKAS	\$602.50	\$1,197.50	\$1,797.50	\$2,397.50	\$2,997.50	\$4,197.50
JANET O'BRIEN	\$406.50	\$1,393.50	\$1,993.50	\$2,593.50	\$3,193.50	\$4,393.50

Who will be our next Star?



## Amazing Prizes!

Seminar 2014 Registration and Spending Money

AMAZINGCLUBS

## DIQ

### Requirements

- \$18,000 cumulative whls. unit production in one to four months.
- At least \$4,000 per month wholesale unit production. DIQ must have at least \$1,800 in personal cumulative wholesale production.
- 24 active unit members (includes the DIQ) at least 10 active unit members must have at least \$600 in cumulative whls. production during qualification.

### Compensation

- Eligible to become Director
- Unit Commission and Unit bonuses
- Eligible to wear the Director Suit



## FUTURE DIRECTOR

### Requirements

- 8+ active personal team mbrs
- You must be active

### Compensation

- 9% or 13% personal team commis.
- Team-building bonus



## CAREER CAR

### Requirements

- 14+ active personal team mbrs
- \$20,000 in one to four months
- You must be active

### Compensation

- 9% or 13% personal team commis.
- Team-building bonus
- Career Car or \$375 per month



## TEAM LEADER

### Requirements

- 5 - 7 active personal team mbrs
- You must be active

### Compensation

- 9% or 13% personal team com.
- Team-building bonus



## STAR TEAM BUILDER

### Requirements

- 3 - 4 active personal team mbrs
- You must be active

### Compensation

- 4% personal team commis.
- Team-building bonus



## SENIOR CONSULTANT

### Requirements

- 1 - 2 active personal team mbrs
- You must be active

### Compensation

- 4% personal team commis.



# WELCOME NEW CONSULTANTS!

## JANUARY!

Starting Something  
Beautiful....

From

Sharing Dreams...

Let's fill this area up!



Now is the time to  
become a Director!

NEW CAREER CAR OPTION  
FOR SALES DIRECTORS ONLY!

If you have wished that you had NO car payment, than being a car driving director might be for you!

If you have wished that you could drive a LUXURY vehicle, than being a car driving director might be for you!

If you have wished that you could multiple your income, than being a car driving director might be for you!

## January Orders!

Name	Amount
Traci M. Zekas	\$602.50
Janet L. O'Brien	\$406.50
Tiffany M. Hopper	\$238.00
Bill G. Holland	\$232.00
Katherine M. Holland	\$228.75
Ann M. Kohnke	\$225.50
Kristina L. Neesam	\$208.00
Anita T. Kniery	\$206.50
Mindy K. Crandall	\$205.00
Cindy Judd	\$204.50
Paula L. Keats-Ward	\$200.50
Trisha K. Evans	\$200.50
Elizabeth Campbell	\$88.00
Emily E. Bortz	\$50.50
Suzanne K. Hoel	\$34.50

Congrats!

# MARY KAY Spring Products

## LEMON PARFAIT PEDICURE COLLECTION

- Notes of crushed mint, fresh lime and lemon peels
- Includes Icy Foot Gel, foot fizzies, toe separator, pumice stone and emery board
- Great pampering gift!

\$28



new

## CC CREAM SUNSCREEN BROAD SPECTRUM SPF 15

- Instantly corrects imperfections
- Evens out skin tone
- Skin looks flawless
- Suitable for all skin tones
- Oil-free, won't clog pore
- Available in 4 shades:

*Light, Light to Medium, Medium to Deep, Deep*

\$20



\$18

## GEL EYELINER IN JET BLACK

- Liquid gel eyeliner in a jar
- With a Precision Brush to apply
- Creamy, won't smudge



new

## BRONZING POWDER

- Create a sun-kissed glow
- Add Warmth to skin tone
- Easy to blend
- Get buildable color
- Available in *Light-Medium to Medium-Dark*



\$18



## @ PLAY COLOR SHADES

\$10

### BAKED EYE TRIO

- Lightweight formula
- Glides on easily
- Available in: *Earth Bound, On the Horizon, Electric Spring & Sunset Beach*

### EYE CRAYON

- Lightweight formula
- Buildable color
- Available in: *Gold Mine, Purple Smoke, Over the Taupé & Teal Me More*

### JELLY LIP GLOSS

- Sheer wash of color
- Glides on smooth
- Available in: *Berry Me, Teddy Bare, Poppy Love, Violet Vixen*

### LIP CRAYON

- Creamy texture
- High-impact, lasting color
- Available in: *Perfect Pink, Toasted, Purple Punch & Coral Me Crazy*

new

\$10

new

\$9.50  
NAIL  
LACQUER



## HELLO! SUNSHINE COLLECTION

- Designed to reimagine nostalgia of yesteryear
- Includes: *Springy Eye Duo in Summer Sunset or Stonewashed, Creamy Lip Color in Coral or Retro Rose, Lip Gel in Cherry Twist, Nail Lacquer in Lemon Parfait or Carefree Coral*
- Get wristlet with purchase of \$40 or more in the Hello Sunshine! Collection



\$16  
EACH

new



Created by Court of Achievers



Debbie Holland  
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Portage, WI 53901



# To the beautiful:

## MARY KAY® MAKEOVER DAY

March 8, 2014

### Get ready for the next **Mary Kay® Makeover Day!**

On March 8, International Women's Day, you'll once again have the opportunity to help Mary Kay break the record for conducting the most makeovers in one day. That means you'll want to start now by booking parties and makeovers to be held on March 8.

Here's what you need to know:

On March 8, from 12:01 a.m. through 11:50 p.m., in your time zone, the challenge is on. The goal is to beat last year's record of 44,250 makeovers.

To make sure your numbers count, you'll want to opt in for text alerts from Mary Kay first – and it's a snap. Just go to *Mary Kay InTouch*® > Texting Preferences and complete your opt-in with the simple two-step process.

You can text us each time you complete a makeover on March 8, and your numbers will be added to the total.

