

Radical Results require Zero Doubt! Best Month of Seminar Year!

June 2014 Newsletter
May 2014 Results



Lynn Dewey's Dream Achievers



4th Quarter STARS



Ruby Star
Jessica DeVaney



Ruby Star
Kelsey Lannan



Sapphire Star
Chris Herriman

On Target 4th Quarter Stars!



Ashley Elizondo



Bailey McKelroy

STARS EARN:



LADDER OF
SUCCESS PIN



WEBSITE
REFERRALS



STAR PRIZES
FROM THE
COMPANY



Discover power of change in every woman with the "Follow Your Heart" pendant necklace! June 1-30, 2014

The Follow Your Heart pendant necklace serves as a token of appreciation from our heart to yours for being a fearless role model and leader. It can be yours when you place a single \$400 or more Section 1 wholesale order in June 2014!* This stunning platinum-tone necklace, which hangs on a delicate 17-inch chain, features a unique, heart-shaped pendant adorned with five scintillating stones as well as the *Mary Kay*® logo. When the women in your unit qualify, the necklace will be shipped with their qualifying orders. We hope you will wear your Follow Your Heart pendant necklace with confidence when you spend time with the women in your unit, so you can encourage them to earn their own necklace in June. You can even inspire them by sending an MKeCard® about the gorgeous necklace! WE LOVE Women who follow their hearts. Follow yours and ...DISCOVER WHAT YOU LOVE! *Limit one necklace per Independent Beauty Consultant



June Unit Goals

- \$20,000 W/S Production
- 20 New Unit Members
- 15 Stars this Quarter
- 3 New Red Jackets

Dream Achievers!

I am so pumped with all the momentum we are building and we are ready to explode more free cars, more directors, and changing many women's lives. My passion is to help others succeed and be able to have the lifestyle that they have always dreamed of. I am willing to work personally with you and the time is now. God first, family second, and career third and work intentionally toward our goals. There will be times when things may get intense, but it takes a warrior spirit to live large. Living small and having small dreams doesn't serve anyone. God created us to be so much more and when we dream big and pursue big goals, we are blessing so many people. We are looking for women with warrior spirits!! Too many people give up because they get tired or they let their disappointments control them and they stop just short of so many blessings.

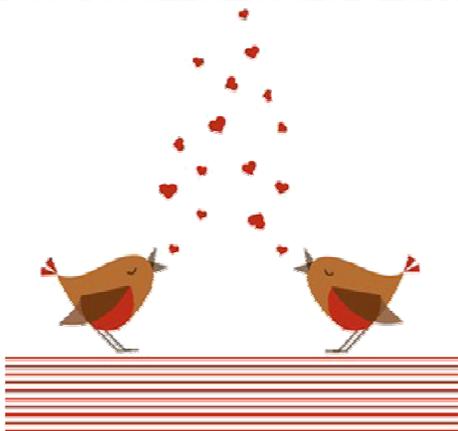
June is the month we break all records of this seminar year! Our mission this month is \$14,000 wholesale! A 25% increase for our best month of this seminar year! We are going out like a lion and keeping the momentum running right into this new year! I have already spoke to several of our leaders, *Chris Herriman* has committed to a Bronze medal, adding 3 women to her team and dream. *Sarah Chapman* has committed to a Gold Medal with the goal of going to Seminar ON-TARGET FOR HER FIRST FREE CAR! I have committed to a Gold Medal, Speed of the leader! Speed of the Gang! Let me know you personal victory! I am ready to run with you!

Always Believing,
Lynn

Loren & Colby Greuel



are pleased to announce their marriage



**Registration is
now open for
Seminar!!!**

Log onto
marykayintouch.com
Dallas, TX
Sapphire Seminar
July 20th - July 23rd
\$195 registration
(includes meals and
\$195 in NEW products)

Who will join Lynn?
She will leave
Saturday the 19th!

June Power Class of the Month

The English-language Power Class of the Month for June features Independent National Sales Director Somer Fortenberry who shares helpful tasks and tips to encourage Independent Beauty Consultants who want to advance in their Mary Kay businesses. For more powerful conversations, you'll want to mark your calendars for the Power Class Live Chat on Wednesday, June 11 at 7 p.m. Central time. For the Spanish-speaking independent sales force members, we have a Power Class of the Month tailor-made for Independent Beauty Consultants who're looking to finish the Seminar year strong and close big! Listen as Independent Elite Executive Senior Sales Director Lucia Fernandez shares her tips for maximizing these last few months before the close of the Seminar year and making "big" happen now.

**THIS GIRL IS "ON FIRE!"
WHOSE THAT GIRL? "IT'S YOU!"**

Sell 10 Items

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

10 Guests at TNL

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Call MDM 10 Times
641-715-3900 44336#**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Book 10 Appts.
Parties or Facials!**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Hold 10 Appts.
Parties or Facials!**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

****Call "10 Customers**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**10 Fast Fun Facts
(new girls 18 & older)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**10 New Names
warm chats or referrals**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

10 Booking Calls

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Sell \$1200
place \$600 wholesale**

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

4 BOXES
Thank You
Cards with
Envelopes
Or
 Lip Trio
Case

8 BOXES
MK MUG
Blue
Yellow
Orange
Or
Green



10 BOXES
Mary Kay
Notebook
 MK
Sunglasses

**ATTEND
GIRL'S NIGHT OUT
COMPLETE 10
BOXES
OR
PLACE \$600 WHLSE**

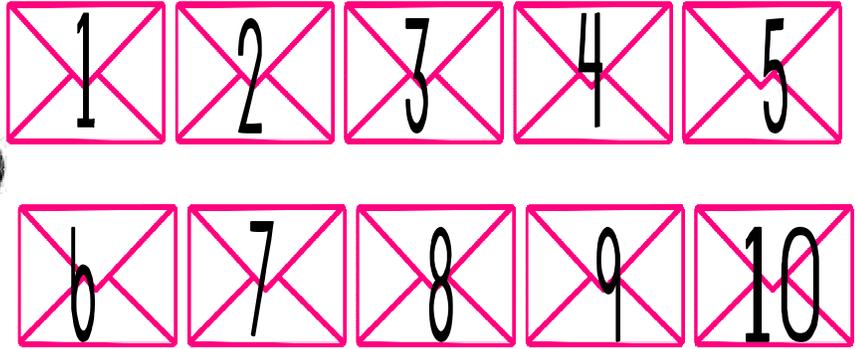
Consultant Name _____
(must be turned in to director by July3rd to redeem your prize)

10 in to Win!

\$100 CASH, EVERY signed agreement in JUNE will earn an entry to WIN!!

All 10 envelopes MUST be claimed for Cash Giveaway

20 or more agreements we will have a \$500 CASH GIVEAWAY!!



SBA

summer beauty academy
earn your color certification
bring **Guests Models** each week! earn fun prizes!

Save the Dates Now for Mary Kay Summer Beauty Academy

Attend 6 of the 8 weeks (extra events can be made up on Thursday's)
Earn Certificate of Graduation & Special outing with Directors

June offerings

- 6/03 Tues 6:15 Cover your Bases (All about Foundation)
- 6/10 Tues 6:15 Red Carpet Countouring
- 6/17 Tues 6:15 The Eyes Have It (Eye Shapes & Smokey tricks)
- 6/24 Tues 6:15 Luscious Lips and Beautiful Bronzers

July offerings

- 7/1 Tues 6:15 WOW those Brows
- 7/8 Tues 6:15 Beauty Brush Clinic
- 7/15 Tues 6:15 Lash Bash
- 7/22 No Event Attending Seminar
- 7/29 Tues 6:15 Seminar Re-cap & Dash out the Door Glamour



TNL + YOU + Models = Your Full Circle Success

3 Levels of Victory!

***Triple Crown 30 models during the 8 weeks of "SBA" + 5 new active team members. Win the full collection! Pink tote, money bag, iPad cover, check book cover & business card holder**

***Deans List 20 models during the 8 weeks of "SBA" + 3 new active team members. Win Money bag + Check Book + Business Card Holder**

***Honors Society 15 models during the 8 weeks of "SBA" + 1 new active team member Win Business Card Holder**

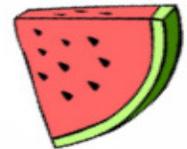
On Target 4th Quarter Stars

Figures reflect orders \$500+ as of May 30, 2014

Consultant Name	Wholesale Total for Quarter	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Lannan, Kelsey	\$2,427.00	2427		STAR	573	1173	2373
DeVaney, Jessica	\$2,400.75	2401		STAR	599	1199	2399
Herriman, Chris	\$2,081.00	2081	STAR	319	919	1519	2719
Elizondo, Ashley	\$718.00	718	1082	1682	2282	2882	4082
McKelroy, Bailey	\$651.00	651	1149	1749	2349	2949	4149
Hurt, Trena	\$576.00	576	1224	1824	2424	3024	4224
Howard, Amanda	\$567.50	568	1232	1832	2432	3032	4232
Martinez, Pattie	\$545.00	545	1255	1855	2455	3055	4255
Keith, Linda	\$535.00	535	1265	1865	2465	3065	4265
Dewey, Lynn	\$1,496.00	1496	304	904	1504	2104	3304



Star Consultant
Family Picnic
Sunday, June 22nd
1:00 PM



All 4th Quarter Star Consultants and their families are invited to join your Directors for a fabulous picnic to celebrate you!

Hot Dogs!
Hamburgers!
Watermelon!



Fun Games!

RECOGNITION!!



Minshall Park
Southwest corner of E 71st St S
and S Sheridan Rd.
Take E 75th St S West from S
Sheridan Rd to S Kingston Ave.

\$5— Consultant Only
\$10— Consultant + Family



©topendsports.com

HOW W.A.S. YOUR MONTH?

Start NOW tracking your sales! Submit your accomplishment sheets EVERY WEEK in JUNE by Monday 12noon!
Just for submitting on time you earn \$50 MK Bucks! Its the best habit you can create to grow your \$\$!!

GRAND WEEKS: \$1,000+

FACIALS:
YOUR NAME HERE

INTERVIEWS:
YOUR NAME HERE

WOW WEEKS: \$300+
Chris Herriman \$709

PCP/PWS:
Chris Herriman \$709

SKIN CARE SETS SOLD:
YOUR NAME HERE

CLASSES:
Vicki Sherin \$43

ON THE GO'S:
Vicki Sherin \$95

BOOKINGS:
YOUR NAME HERE



PHOTO & NAME recognition for the following accomplishments:

- Highest weekly sales of \$300+
- Highest class of \$200 or more
- Highest facial of \$100 or more
- Most interview of 3 or more
- Skin care sets sold 2 or more
- Most bookings 10 or more
- Most Team Members 3 or more

Highest Weekly Sales	Highest MK Class	Highest Facial	Highest Interviews
 Chris Herriman \$946	 Sarah Chapman \$398	 Carolyn Merritt \$643	 Sarah Chapman 7

Highest Skin Care Sets Sold	Highest Bookings	Most Team Members in a Month
 Sarah Chapman 11	 Sarah Chapman 10	YOUR PHOTO HERE

Names & Photos will remain until someone "Beats Their Best"!

WOMEN OUT WORKING

Thank You for your May Orders!

- Chris Herriman
- Ginger Towe
- Sarah Scivally
- Kristan Stacey-Graf
- Melissa Lucas
- Linda Keith
- Megan McCartney
- Bailey McKelroy
- Pattie Martinez
- Kylee Crain
- Sharon Hardesty
- MaryAnn Segner
- Lynda McAbee
- Ashley Rutter
- Michele Flaherty
- Rena Doerflinger
- Angi Goodman
- Melanie Adams
- Ashley Elizondo
- Stacy Bridges
- Trenda Hurt
- Alisa Goss
- Sarah Chapman
- Michelle Feldker



June Celebrations!

Consultant Name	Anniversary	Year
Bobbie Comstock	30-Jun	17th
Pam McClanahan	30-Jun	17th
Angi Goodman	18-Jun	16th
Trenda Hurt	5-Jun	12th
Diane Doudna	8-Jun	11th
Debra Callahan	26-Jun	8th
Amanda Howard	8-Jun	5th
Michelle Sarrington	28-Jun	4th
Kylee Crain	15-Jun	3rd
Jilanne Pratt	27-Jun	3rd
Krysten Hutchinson	26-Jun	2nd
Meghan Stricker	28-Jun	1st
Debbie Houston	4-Jun	NEW

Consultant Name	Birthday
Rena Doerflinger	3-Jun
Latisha Crabtree	10-Jun
Jilanne Pratt	12-Jun
Bailey McKelroy	20-Jun
MaryAnn Segner	28-Jun



MAY

ROYALTY

Queen of Wholesale



*Chris
Herriman*

Queen of Retail Sales



*Chris
Herriman*

Queen of Sharing



*Sarah
Chapman*

* Information taken from Weekly Accomplishment Sheets submitted on time.

Mary Kay always said, "You can do anything in the world you want to do, if you want to do it badly enough and you are willing to pay the price."



WHAT'S In The BAG?:

Fill a clear bag (Miracle Set bag works) with an assortment of Summer Must-Have products for on-the-go Sales! Take this to appointments or carry it with you! This also makes a terrific 'silent hostess' party for those who don't have time to host a face-to-face group. Offer the hostess 10% in credit off her order for every item she sells to her friends, coworkers, etc. from the bag! Of course, she can take orders for MORE items, too. Be sure to include a couple Look Books, sales tickets, your business cards, and a sheet for her to record her purchaser's contact info. What's in the bag? mascaras, lip gloss, cream eye shadows, satin lips, anything from the MK@ Play collection, hand cream, CC Creams, sun protection, Bronzing Powder, YOU decide!



Get Color Confident by Seminar

Are you one of those people who works better under a deadline?

Well, if you haven't earned your [Advanced Color Consultant](#) designation yet, we've got a deadline for you - and if you meet it, you'll earn a little extra recognition! Pass the four brief quizzes that make up the Color Confident program by June 30, and you'll receive this Advanced Color consultant ribbon to add to your Seminar attire! The Advanced Color Consultant designation is a fantastic draw for potential customers searching for an Independent Beauty Consultant through the Consultant Locator. This special designation shows that you've put in the extra effort to increase your knowledge of color products and can help your customers choose the shades that make them look absolutely stunning! (Oh - and did we mention the education is free?) June 30 will be here before you know it, so get Color Confident today!

Welcome To Our Unit In May!

New Consultant Name	From	Proud Recruiter
Michele Flaherty	Broken Arrow, OK	Lynn Dewey
Marsha Harper	Jenks, OK	Lynn Dewey
Kristan Stacey-Graf	Covina, CA	Sarah Chapman

Our Dream Achievers Sales Directors ~ WHO'S NEXT?



Sandra Copeland
1st Line Sales Director



WHO'S NEXT?

It's "RED SWAG"
Successful Women Achieving Greatness

Earn your SASSY RED SHOES....



When you have 2 NEW Active Team Members: Double Senior
Select your Red Shoes from 3 heel heights & 2 styles!
You will also be awarded your Gold & Black Zebra Scarf!!

When you have 3 NEW Active Team Members:
You will arrive in Red Sassy Shoes at your Red Jacket Celebration!!



2nd Line Sales Directors-WHO'S NEXT?



Our Dream Achievers Red Jackets



Chris Herriman
Team Leader



Sarah Chapman
Star Team Builder



Michelle Feldker
Star Team Builder



WHO'S NEXT?

Our Dream Achievers Sr. Consultants~ 1-2 Active Team Members



Christina Henson



Brittany Hess



Stacy King



Pattie Martinez



Lynda McAbee



Melissa Salazar



Susie Smeal



Amanda Smith



WHO'S NEXT?



JUNE EVENTS

Makeovers and Marketing every week and additional Party Options!

- 6:30pm - 8:30pm Tuesday Night Live! RSVP on COZI your guest count by noon on Tuesday's.
- Saturday Makeovers RSVP on Cozi on Friday's. 10 - 1 or 4pm appointments
 - Sunday's are optional times to book 12 -2- 4pm also RSVP on Cozi
- Lynn's contact information 918-671-3419 Email: lynndeweymk@gmail.com

- Attention Out Of Town Consultants: I am offering 30 minute conference calls Each Sunday Night @ 8:30pm CST covering the same Information You must RSVP by text 918-671-3419 that you want to join the call! Simply text I want MORE! And I will send you the conf. call #

10 in to WIN!

10 in to Win!
\$100 CASH. EVERY signed agreement in JUNE will earn an entry to WIN!
All 10 envelopes MUST be obtained for Cash Giveaway.
2008-2009 agreement with Lynn's MAKEOVERS (EVERYWAY)

Perfect 10!

THIS GIRL IS "ON FIRE"
WHOSE THAT GIRL? "IT'S YOU!"

COMPLETE YOUR STAR by June 15th!

Sun	Mon	Tue	Wed	Thu	Fri	Sat
<p>1 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>2 Submit W.A.S. by noon.</p>	<p>3 TNL tuesday night LIVE! 6:30pm COVER YOUR BASES All about Foundation NCT WEEK 1 Beginning Basics</p>	4	5	<p>6 RSVP by 2pm</p>	<p>7 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>8 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>9 Submit W.A.S. by noon.</p>	<p>10 TNL tuesday night LIVE! 6:30pm RED CARPET CONTOURING NCT WEEK 2 Party Preview</p>	11	12	<p>13 RSVP by 2pm</p>	<p>14 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>15 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio 4th QUARTER STAR DEADLINE FATHER'S DAY</p>	<p>16 Submit W.A.S. by noon.</p>	<p>17 TNL tuesday night LIVE! 6:30pm THE EYES HAVE IT Eye Shapes & Smokey Tricks NCT WEEK 3 Steps to Success</p>	18	19	<p>20 RSVP by 2pm</p>	<p>21 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>22 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>23 Submit W.A.S. by noon.</p>	<p>24 TNL tuesday night LIVE! 6:30pm LUSCIOUS LIPS & BEAUTIFUL BRONZERS NCT WEEK 4 The Follow Up Party</p>	25	26	<p>27 RSVP by 2pm</p>	<p>28 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>29 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>30 Submit W.A.S. by noon. Last day to place orders.</p>	<p>WAYS TO STAY CONNECTED! Unit Webpage www.lyndewey.com Unit Facebook Page Dream Achievers Voxer download the app so I can add you to our Voxer group! Quick messages to keep you Inspired and share Education for all areas of your business!</p>				



Lynn Dewey
Premier Sr. Sales Director

10712 S. 83rd E. Ave
 Tulsa, OK 74133
 Office: (918) 671-3419
 Email: lynn deweymk@gmail.com
 Website: www.lynn dewey.com

RETURN SERVICE REQUESTED



To Our Future Cadillac Unit Member

Inside this issue...

- 1. NEW Perfect 10 PRIZES!
- 2. NEW Summer Beauty Academy Prizes you can earn
- 3. \$400 W/S PRIZE from MK for ordering in June!
and much more!!

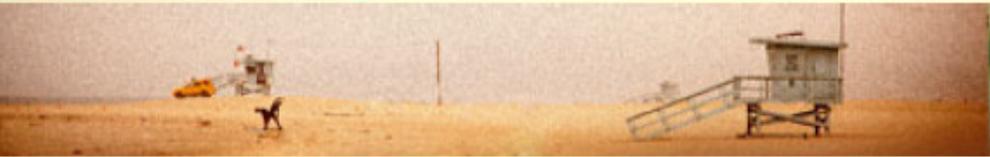
Facebook Page: The Dream Achievers
 Unit Webpage: www.lynn dewey.com



NEW MINERAL EYE COLORS!
\$7
 5 NEW NEUTRAL SHADES!

HONEYDEW SATIN HANDS
\$35
 A LIGHT, FRUITY, SUMMER SCENT

BEAUTY THAT COUNTS
JOURNEY OF DREAMS
\$25
 \$2.50 FROM THE SALE OF EACH WILL BE DONATED TO THE MKACF



SUMMER

NEW TRUE DIMENSIONS LIPSTICK
\$18
 10 NEW SHADES!

MARY KAY @ PLAY BOLD FLUID EYELINER
\$10
 4 SHADES

MARY KAY @ PLAY TRIPLE LAYER TINTED LIP BALM
\$10
 4 SHADES