

HAVE YOU EVER PONDERED PINK?

Date _____
 Name _____
 Phone Number _____
 Consultant _____
 Occupation _____
 Married? YES NO
 Children? YES NO
 Do you use MK? YES NO

#1. Some Critical Questions To Ask Yourself...

Am I Paid What I'm Worth? YES NO
 Do I Have All The Flexibility In My Life I Want? YES NO
 Is My Current Career What I Want To Do For The Rest Of My Life? YES NO
 Do I Have Complete Control Of My Career Advancement? YES NO

#2. Mark the group of words that best describes you:

(A) First Choice (B) Second Choice

Results-oriented	People-oriented	Family-oriented	Detail-oriented
Quick decisions	Loves to talk	Slow to change	Perfectionist
Direct	Enthusiastic	Dependable	Critical/Analytical
Desires authority	Desires praise	Desires security	Desires Organization

In a job situation, I like to: ___ have a boss ___ be the boss
 What do you like best about your current job situation? _____

What do you like least? _____

#3. Which Of The Following Benefits Of A Mary Kay Business Would You Enjoy The Most? (check all that apply)

- Product At Wholesale
- No Territories
- Making New Friends
- Being My Own Boss
- Earning A Career Car
- Greater Self-Confidence
- Job Security Of Owning My Own Business
- Flexibility – More Personal And Family Time
- Extra Money To Fund Children's College Educations
- Learning Skin Care & Glamour Techniques
- Company Philosophies – God 1st, Family 2nd, Career 3rd

#4. Time & Money

Based On The Information I've Learned Today, I Would Probably Prefer To Work...

- Hobby Time: Saving Money On My Cosmetics And Gifts
- Spare Time: 5 hrs/wk \$500/month
- Part Time: 10-15 hrs/wk. Free Car & \$1200/month
- Full Time: 20 hrs/wk. Free Car & \$50,000
- Career: 30 hrs/wk. Cadillac & \$70,000+

#5. The following qualities make for a successful business! How many qualities do you have? (check all that apply)

- You're Busy – busy people are usually good time managers
- You Don't Know Many People – you probably won't make serious money with just friends and family
- You're Not The Sales Type – pushy people aren't who we look for in Mary Kay
- You Have More Month Than Money – It's a great motivator!
- You're Family Oriented – You'll do more for your family than for yourself
- You're A Good Decision Maker – You know that you have to begin the journey to get somewhere

#6. On a scale of 1-4 rate your interest level in a Mary Kay business?

1. Definitely Not
2. Possibly
3. Maybe
4. Absolutely!



LOOK AT ALL YOU GET IN THE MARY KAY STARTER KIT! \$454 IN PRODUCTS!
 Full size miracle sets, eye make-up remover, mascara, and foundations. PLUS samples, supplies, and training materials all in a fabulous tote bag!

How to Start Your MK Business:

1. Order your starter kit for \$100 + tax & shipping
2. Begin your training
3. Start making money and saving money right away!
4. Have fun & meet new positive friends!