

There have been a few requests for the script that I used this last week to get 12 bookings with now 11 having invite lists within just 4 days by texting my customers while I was at a family reunion. Here's the scripts that were the most common ones that I used:

Hi _____! Christy Flater with Mary Kay :). You've gotta hear what I have going. I'm moving myself into a leadership position as a National & earning a trip to Beijing in the process. So my first 10 hostesses of this month will receive 50% off jus for holding a party! Crazy!!! My datebook is filling up fast but wanted to give you first dibs. So would a Saturday morning or weekday evening work better for you? (setup the date, time & location with next texts)

Great! So you automatically get 50% off by holding the appt on the original date, however, you can also earn \$50 FREE too by having 5 ppl over 21 in attendance. I'll do the invites as before so could you have an invite list of 20 put together by _____?

Sweet! Me pick it up or you email?

Great! Here's my current email chrisyflater@gmail.com. So excited! I always love seeing you & hooking you up with discounts too! ;)

Happy Booking!!!