

MARY KAY

applause[®]

PHILIPPINES

NOVEMBER 2013

LIVE ShARe LOVE
Play



NEW!
BELARA
Midnight[™]
NEW!
LASH LOVE
LENGTHENING
MASCARA

Turn up the volume
with NEW
marykayatplay[®] color.

MESSAGE FROM THE GENERAL MANAGER

Dear Beauty Consultants,

The season of merry-making and gift-giving is here and it's time to make holiday shopping fun and easy for all of your beloved customers.

The holiday season gives you the opportunity to showcase wonderful and irresistible Mary Kay products as perfect Christmas gifts. Your customers can count on you for the latest, unique and stylish gift ideas like the new Mary Kay at Play® eye and lip color products. Both young and the young-at-heart will surely fall in love with these new and exciting make-up products because of their vibrant colors and great value for the budget-conscious customers.

Fragrances are also great gifts that will certainly delight your customers. There is a Mary Kay fragrance for every personality, like the new Belara Midnight™ Eau de Parfum that provides an alluring new scent that's so modern and effortless for a lady to wear. Be sure to find the right fragrance for every customer's personality. Wondering about the right fragrance to different personalities? Check out this *Applause*® issue for more details.

Great customer service is what distinguishes you from other sellers of beauty products so why not help your customers enjoy hassle-free shopping through Mary Kay. Help them plan Christmas shopping parties in your home or invite them to complimentary facials or skin care classes. Create personalized beauty gift bundles that will make them feel special and important. Encourage them to bring their own guests to these fun events so they, too, can help enrich other people's lives and even receive fabulous gifts from you.

And perhaps the best gift that you can give this holiday season, the great and fulfilling life that the Mary Kay opportunity offers. Share the career with your happy customers and see how you can beautifully enrich other people's lives. As you very well know, this wonderful career provides extra income to those who need it, opens a door of opportunities for those in search of a new and exciting career, and helps fulfill one's dreams and aspirations for her family.

Happy holidays to everyone!

Warmest regards,

Tente Alday



NOVEMBER 2013 CALENDAR OF ACTIVITIES

DATE	DAY	ACTIVITIES	VENUE	TIME
5	Tue	Regional Meeting	Mkt/Ceb	1 pm
		SD Meeting	Mkt/Ceb	2 pm
		NISD Day 1	Makati	9 am
6	Wed	Regional Meeting	Davao	1 pm
		SD Meeting	Davao	2 pm
		Guest Event	Mkt/Dvo/Zam	6 pm
		Customer Appreciation Event	Quezon City	6 pm
7	Thu	NISD Day 2	Makati	9 am
		Regional Meeting	Zamboanga	1 pm
		SD Meeting	Zamboanga	2 pm
		TTT Basics	Zamboanga	9 am
8	Fri	New BC Welcome Party	Mkt/Ceb/Dvo/Zam	6 pm
		Guest Event	Quezon City	6 pm
		ESRS Day 1	Mkt/Ceb	9 am
9	Sat	RJU Day 1	Mkt/Ceb/Zam	9 am
		ESTB	Mkt/Ceb/Zam	9 am
		PKW - Colors and Fragrance	Mkt/Ceb/Zam/QC	9 am
		Guest Event	Mkt/Dvo/Zam/QC	3 pm
13	Wed	General Assembly	Zamboanga	3 pm
		Guest Event	Mkt/Dvo/Zam	6 pm
		Customer Appreciation Event	Quezon City	6 pm
15	Fri	ESRS Day 1	Zamboanga	5 pm
		New BC Welcome Party	Quezon City	6 pm
		Guest Event	Mkt/Ceb/Dvo/Zam	6 pm
16	Sat	ESRS Day 1	Dvo/QC	9 am
		ESRS Day 2	Mkt/Cebu	9 am
		ESRS Day 2	Zamboanga	10 am
		RJU Day 1	Dvo/QC	9 am
		RJU Day 2	Mkt/Ceb/Zam	9 am
		Red Power Club	Mkt/Ceb/Dvo	9 am
		PKW - Colors and Fragrance	Mkt/Ceb/Dvo/Zam	2 pm
General Assembly	Mkt/Ceb/Dvo	3 pm		
19	Tue	NISD Day 1	Davao	9 am
		NISD Day 2	Davao	9 am
20	Wed	Guest Event	Mkt/Dvo/Zam	6 pm
		Customer Appreciation Event	Quezon City	6 pm
21	Thu	TTT Masters	Davao	9 am
22	Fri	TTT Product Clinic	Davao	9 am
		Guest Event	Mkt/Ceb/Dvo/Zam/QC	6 pm
		ESRS Day 2	Dvo/QC	9 am
23	Sat	RJU Day 2	Dvo/QC	9 am
		PKW - Colors and Fragrance	Dvo/QC	2 pm
		Guest Event	Mkt/Dvo/Zam/QC	3 pm
26	Tue	TTT Product Clinic	Makati	9 am
		TTT Masters	Makati	9 am
27	Wed	Guest Event	Mkt/Dvo/Zam	6 pm
		Customer Appreciation Event	Quezon City	6 pm

NOTE: Please confirm with your respective Beauty Centers the schedules of classes and activities.

Beauty Center Schedule

NOVEMBER 2013

- 01 Fri Corporate Office and Beauty Centers closed for All Saints' Day
- 02 Sat Corporate Office and Beauty Centers closed for All Souls' Day
- 28 Thu Last day for personal orders of Beauty Consultants to Directors-in-Qualification in all Beauty Centers
- 29 Fri Last day for personal orders of Sales Directors in all Beauty Centers
- 30 Sat Corporate Office and Beauty Centers closed for Bonifacio Day

BUSINESS DAYS: Makati and Quezon City Beauty Centers are open Mondays to Saturdays.

- Davao, Cebu and Zamboanga City Beauty Centers are open Tuesdays to Saturdays.
- Training Rooms in Davao, Cebu and Zamboanga Beauty Centers may be used on Mondays with advance reservation through Customer Service. **OPERATING HOURS:** Makati, Quezon City, Cebu: 11am-8pm • Davao and Zamboanga: 10am-7pm. **ONLINE ORDERING SERVICE:** Open 24 hours, 7 days a week. **CUSTOMER CARE HOTLINE:** (02) 859-6200 Mondays to Saturdays 9am to 8pm mkpcservice@mkcorp.com



Mary Kay said it best

“ Each new day presents an opportunity to start all over again, to cleanse our minds and our hearts anew, and to clarify our vision and not clutter up today with the leavings of other spent days. ”

Get to Know NEW marykayatplay® color

All about fun.

Fun color you can remix-n-match with ease!

available for sale beginning **November 5**

Berry Me

Teddy Bare

Hot Tamale

P355 EACH

Glide on a kiss of slick, shiny color and get lips in sync with full-on glossy goodness.

marykayatplay® jelly lip gloss

Available in 3 shades: Berry Me, Teddy Bare, Hot Tamale

Earth Bound

On the Horizon

Tuxedo

Ocean View

P499 EACH

These vibrant shades are expertly coordinated in perfect harmony. Wear just one shade, all three or mix it up with other baked eye trios – you're the makeup artist now.

marykayatplay® baked eye trio

Available in 4 sets: Earth Bound, On the Horizon, Ocean View, Tuxedo

How many @ logos can you find in this issue?

Email your answer, your complete name, Beauty Consultant Number, and contact number to MaryKay.PH@mkcorp.com. The first 10 senders with the correct answer will win special gift from Mary Kay.

Turn up the volume with NEW marykayatplay® color.

Find your way to mix
new colors for your customers
with **marykayatplay®**

FeeLin' EdGy

Whether she's havin' the time of her life or just playing rock goddess for a day, give her that perfect **smoky look** she craves with **marykayatplay®**.



Liquid Eyeliner (P850)

Shy Blush (P420)

Lash Love Waterproof Mascara (P795)

Hot Tamale (P355)

Ocean View (P499)

Tuxedo (P499)



#RockOn #iloveMKatplay



#KillerGuitar #MKatplayPH

In the Groove

First date or getting ready for a night out with the girls? Either way, give her the look she's longing for with **marykayatplay®**. Who says **trendy eye color** has to go from corner to crease?



Berry Me (P355)

Tuxedo (P499)

Earth Bound (P499)

Sheer Bliss Cream Blush (P895)

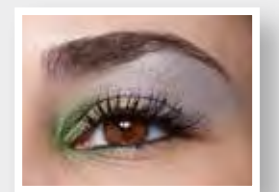
Rich Jade (P505)

Lime (P330)

Lash Love Mascara (P725)



Just a little touch-up. #MKatplayPH



Applied to make a statement!

HangiNg Out

Simply hanging out with her friends! Give her a **bold eye and lip look** that always plays it cool with **marykayatplay®**.



Ocean View (P499)

Strawberry Cream (P420)

On the Horizon (P499)

Lash Love Lengthening Mascara (P755)

Berry Me (P355)



#BoldEyeLook #MKatplayPH



Just hanging out on set ... no big deal!

HaviNg Fun

Let her be herself and find the **unqie look** that she owns with **marykayatplay®**.



Ocean View (P499)

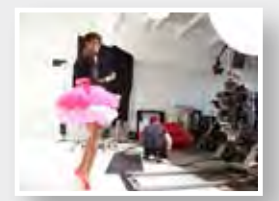
Cherry Blossom (P420)

On the Horizon (P499)

Tickled Pink (P330)

Teddy Bare (P355)

Lash Love Mascara (P725)



Nothing says fun like a big pink tutu!



#iloveMKatplay #MKatplayPH

YOUR TARGET CUSTOMERS:

Generation Y!

marykay^{at}play[®] is geared toward the coveted **Generation Y** market. This youthful group mainly consists of women, as young as 16.

Here are a few facts about your Gen Y customers:

- **Smart, savvy shoppers** comfortable with color cosmetics.
- **Confident** and can **educate themselves** without formal guidance.



- Part of a very **large portion of the female population** and a large share of **buying power**.
- **Brand-interested** and likely to **try new products**, especially when they are referred to the brand by a friend.

- **Digital technology users.** They love the latest gadgets and may prefer interaction online and through social media.



"Play it ONLINE!!!"



- Show off your excitement for **marykay^{at}play[®]** when you **launch it online** through your **Facebook, Twitter and Instagram accounts**.
- Post **photos of you** and **marykay^{at}play[®]** products with **hash tags** like #marykay, #makeup, #beauty and #atplay #MKatplayPH #iloveMKatplay
- Share posts from Mary Kay Philippines FB, Twitter and IG accounts.
- Ask your **customers to snap pictures** of what they look like with **marykay^{at}play[®]** and **tag your Facebook account**. Offer a gift who gets the most likes. It's all about having a conversation and letting them share who they are.



SOCIAL MEDIA TIP:

Keep It Short and Sweet

When communicating with Gen Y, the preferred channel might be through social media, like Facebook and Twitter.

Keep text, posts, messages and captions short (two sentences or less) and conversational with a splash of appropriate humor to make them more memorable.



Sample SMS

Give play to your smile with the new MaryKay@ Play Lip Gloss! ;-) Contact me and let's have fun with colors!

marykay^{at}play[®] Beauty Days - A New Way to Think of Parties!

Instead of using the words "class" and "party" when inviting potential Generation Y customers to an event, call it **marykay^{at}play[®] beauty days** because they prefer an **experience**.

marykay^{at}play[®] opens doors to great product sales!

MOVE IT: Keep your **marykay^{at}play[®] Beauty Day event** upbeat and fast by creating **color stations** that attendees rotate to every 15 minutes. Have a smoky eye look station, a bold lip station, a natural look station and so on. Have your guests rotate to find the right makeup look.

Offer bite-sized sandwiches and colorful juices that your guests can mix and create. Play **upbeat, popular music** to create the mood.

TIP: Create **colorful product displays** of **marykay^{at}play[®]**. Make it **fun, colorful** and **creative**. Skip the mirror tray set up.



LIVE SHARE LOVE
Party!



INTRODUCE OTHER MARY KAY PRODUCTS:

These beauty days also provide you a perfect opportunity to **introduce other Mary Kay[®] products**.

Make sure to add and display Botanical Effects[™] products, mascaras and Oil-Free Eye Makeup Remover - and why not mix in trend colors too?

Also, show your customers how the **marykay^{at}play[®]** products combined with regular-line products can be used to re-create the fashion looks.



#SELFIE MAKEOVER:

Having the **perfect profile picture** is something young women like. Help your customers get the perfect picture by giving **marykay^{at}play[®] makeover tips!**

Why not play the **marykay^{at}play[®] how-to videos for inspiration** available in www.youtube.com/marykayphilippines?

TIP: Have a **laptop, camera, phone and digital camera handy** so that everyone can upload their new profile pictures before they leave.



BEAUTY AND THE BEAT:

Most young women have a female celebrity /singer whose style they admire, so help them achieve a wearable version of their favorite look. **Have pictures of popular celebrities/singers on hand, and let your guests pick one they identify with.**

TIP: Give **mini makeover tips** that correspond with the look using **marykay^{at}play[®]** and regular-line products or the Virtual Makeover.



PICTURE! PICTURE!

Gen Y women love to document every event. So, once the event is over, **upload right away all the pictures** - giving each bite-sized caption mentioning the products - in to **your Facebook account and tag the attendees** so that their friends can see how much fun they had.



Advice from the Beauties

BY: FATIMA SAQUILABON



There are a lot of color advice out there, but we asked our One Woman Can™ Beauty Contest Asia Pacific 2013 winner Fatima Amor Saquilabon to give some tips on how to have fun with the different colors of the new **marykayatplay**®. Here's what she said:

“These new **baked eye trios** are ALL about the mix and match bouncing from blue to pink – who knows what's next!

Colors are always fun with new **marykayatplay**® products.”



Tools to Share with Gen Y:

- **Mary Kay® Eye Color Samplers** (P100 per sheet of 18)
- **Mary Kay® Lipstick Samplers** (P100 per strip of 6)
- **Mary Kay® Beauty Blotters** (P75)
- **Pampering Invitation** (P40 per pack of 20)
- The latest edition of **The Look** (P45 per piece / P200 pack of 5) and **Holiday Gift Guide** (P90 pack of 10)
- **The Look eCatalog** marykay.com.ph
- **marykayatplay**® how-to videos on www.youtube.com/marykayphilippines (available beginning November 5)
- **Virtual Makeover** marykay.com.ph
- Brush up on your makeup skills using the great techniques and videos from the **Color Expert Guide** (P95) and **Color Expert Guide DVD** (P50)



Shop Her Way.



EMAIL @

- Send her an email with the latest products, \ and promotions
- Answer her beauty questions
- Reply to her product orders



ONLINE @

- Connect with her in different social networks anytime, anywhere.
- Post, tweet and share with her videos, photos messages on beauty and trends



IN PERSON @

- Give her some in-person attention
- Provide tips and guidances on beauty, makeup
- Invite her to host a party with her friends at your place.



PHONE @

- Give her a call, or send a text when she needs some beauty advice.

NEW!

Lash Love Lengthening™ Mascara

P755

For the love of great lashes, you'll go to the greatest lengths.



Long, Strong, Seriously Separated Lashes

What's not to love with the NEW Lash Love Lengthening Mascara?

- Creates bold, instantly intensified length of lashes.
- Lifts, curls and perfectly separates lashes.
- Conditions and strengthens lashes.
- Non-clumping, flake-free formula wears all day for over 10 hours.

1 FULLER-LOOKING Lashes

2 Strengthening PRIMER

3 Envious LENGTH

4 Impactful DEFINITION

5 WATERPROOF Lashes

A Wardrobe of Tempting Lashes

- 1 Mary Kay® Lash & Brow Building Serum* • P1,925
- 2 Mary Kay® Lash Primer • P700
- 3 NEW! Mary Kay® Lash Love® Lengthening Mascara • P755
- 4 Mary Kay® Lash Love® Mascara • P725
- 5 Mary Kay® Lash Love® Waterproof Mascara • P795

*apply only at night

SPECIAL RECOGNITION: Top 10 Sales Directors/Beauty Consultants with the most number of **marykayatplay**® jelly lip gloss products and **marykayatplay**® baked eye trio products sold from November 5 to December 31, 2013 will be recognized in Jumpstart Rally and in Applause® (with at least 10 pcs of lip gloss and 10 pcs Baked eye trio products).

INTRODUCING
BELARA
Midnight™



Let the **Moment Unfold™**

Midnight strikes. And in that moment, the peak of night and the unfolding of a new day exist as one. The *Belara Midnight™* woman embodies this subtle balance - a harmonious blending of mystery and anticipation.

Belara Midnight™ Eau de Parfum
 Available for sale beginning NOVEMBER 11, 2013 • P1,990

Top notes include wild berries and a fruity berry note.
 Middle notes include Egyptian jasmine and black vanilla bean.
 Bottom notes include creamy sandalwood and velvet musk.

Captivate with **Fragrance**



Belara Midnight™ Eau de Parfum
 Available for sale beginning NOVEMBER 11, 2013 • P1,990

Belara Midnight™ Simply Alluring™ Shower Creme
 Available for sale beginning NOVEMBER 11, 2013 • P815

Belara Midnight™ Simply Alluring™ Body Creme
 Available for sale beginning NOVEMBER 11, 2013 • P875

You may also like:



From Left to Right: Belara® Eau de Parfum P1,360 • Bella Belara® Eau de Parfum P2,300 • Thinking of You® Eau de Parfum P2,100 • Journey® Eau de Parfum P1,570 • Velocity® Eau de Parfum P2,190

Feminine allure

Drawing on what makes every woman intriguingly magnetic and soulful, *Belara Midnight™* is an intoxicating expression of feminine allure.



“A fragrance that’s both self-indulgent and full of attention-getting allure...”

1 Captivate With Fragrance.
 Let a captivating new fragrance be the catalyst for expanding your personal experiences. Bathe your skin in scented shower crème, then smooth on body crème. Finish with a spritz of **Belara Midnight™ Eau de Parfum** for an alluring, layered fragrance experience.



Belara Midnight Eau de Parfum (P1,990)
 Shower Creme (P815)
 Body Creme (P875)
 Sweet Plum (P330)

2 Connect With Your Glamorous Side.
 Try a rich, moist new lipstick or discover new looks that'll get you noticed using the Mary Kay® Virtual Makeover tool.



Sizzling Red (P860)
 Honey Spice (P330)

3 Wrap Yourself in Textures.

From a sumptuous silk scarf to a delectable, velvety throw blanket for your boudoir, lusciously textured fabrics add a special touch to the everyday. Consider scenting them with your signature fragrance!



"Its magnetic character helps influence mood and bring out personal sensuality – a fragrance that's both self-indulgent and full of attention-getting allure with a modern edge."
 — Perfumer **Vincent Kuczinski**

4 Set the scene.
 Surrounding yourself with sensual lighting can include twinkling string lights or lit scented candles. Such a simple change to your everyday environment can be an elegant and captivating way to alter your mood.



5 Indulge in a Personal Passion.
 Special experiences speak in your soul. Love fine food? Enjoy cinema? Soothe with great music. Make it an experience devoted to exploration, and dress for the event with your favorite alluring scent.



stuff your own Christmas bag TREAT

from **NOVEMBER 11 to DECEMBER 31** and while supplies last, whichever comes first.

Get one **(1) FREE holiday bag*** for every **P6,000 purchase** in single receipt.



free 1 bag for every **P6,000 purchase**

Multiple orders in single receipt are allowed. The holiday bag comes in four colors and will be given out randomly depending on availability per area.

holiday treats

timewise body PRE-HOLIDAY TREAT until **NOVEMBER 15** and while supplies last, whichever comes first.

buy

1 TimeWise Body™ Toning Lotion and 1 TimeWise Body™ Hand and Decollete Cream Sunscreen SPF15 at P3,050



free

Mini Satin Hands Pampering Set (Fragrance Free)



Use the regular part numbers when ordering. Multiple orders in single receipt are allowed.

mary kay PRE-HOLIDAY TREAT until **NOVEMBER 15** and while supplies last, whichever comes first.

buy

at least worth P8,500 of Mary Kay® products in single receipt



free

TimeWise® 3-in-1 Cleansing Bar (valued at P1,175)



Use the regular part numbers when ordering. One free item per single receipt only.

LIMITED-EDITION fairytale & fantasy COLOR COLLECTION SET Available while supplies last

Buy limited-edition Mary Kay® Fairytale & Fantasy Color Collection Set 1 or Set 2 and get a FREE Fairytale & Fantasy Collection Bag for every set.

Please use the collection set part numbers when ordering. Multiple orders in single receipt are allowed. Items not for individual sale.



Color Collection Set 1 P3,840 per set

Set includes:

- Smoke & Shimmer Eye Wand in Amethyst Smoke
- Smoke & Shimmer Eye Wand in Golden Illusion
- Kohl Eyeliner in Golden Illusion
- Glossy Lip Satin in Enchanted Mauve
- Nail Lacquer in Mulberry Forest and Amethyst Smoke



Color Collection Set 2 P3,840 per set

Set includes:

- Smoke & Shimmer Eye Wand in Blue Knight
- Smoke & Shimmer Eye Wand in Silver Spell
- Kohl Eyeliner in Blue Knight
- Glossy Lip Satin in Mulberry Forest
- Nail Lacquer in Enchanted Muave and Blue Knight



LIMITED-EDITION 50th Anniversary Deluxe Mini Fragrances

Available for sale beginning **NOVEMBER 11, 2013** and while supplies last • P2,999



LIMITED-EDITION Beauty That Counts® NouriShine Plus® Lip Gloss in Celebrate P700

LIMITED-EDITION Beauty That Counts® Creme Lipstick in One Woman Can™ P700

LIMITED-EDITION Mint Blossom Pedicure Set 30% DISCOUNT TREAT Available while supplies last

BEFORE P2,400 per set NOW P1,680 per set

Set includes:

- Emery Board
- On-the-Go Set Bag
- Foot Scrub
- Icy Foot Gel
- Gel Toe Separators
- Foot Fizzies

Use the regular part numbers when ordering. Discount is based on suggested retail price.



GIFTING goodness

Share with your customers and friends the gorgeous copies of **The Look** (P45 per piece and P200 per pack of 5) and **Holiday Guide Gift** (P90 per pack of 10), or email them a link to our **eCatalog** files at www.marykay.com.ph.

Your customers will love the newest colors, skin care and fragrance products and gifts for ladies and gentlemen, alike.



Mary Kay® Pens Available while supplies last P115 (pack of 4)



Paycheck of the Heart Available while supplies last in Makati Beauty Center only P1,690 (per piece)



The Mary Kay Way Available while supplies last P350 (per piece)

Holiday Merchandizing Bag Available while supplies last P200 (pack of 3)



The World of Mary Kay DVD Available while supplies last P50 (per piece)

Are you a **BRAND NEW BEAUTY CONSULTANT?**
Join the New Consultant Bonus Program

Enjoy free premium products when you consistently meet your single purchase goals in your first four months as a Beauty Consultant! FREE products with total retail value of P15,055.

1 month



Required Sales: P13,000 single purchase
Components:
 • Miracles Happen Book
 • Mary Kay® Compact
 • Mary Kay® Mineral Cheek Color
 • Mary Kay® NouriShine™ Plus Lip Gloss
 • Mary Kay® Mineral Eye Color
 Retail Value: **P2,495**

2 month



Required Sales: P13,000 single purchase
Components:
 • Satin Hands Pampering Set
 • Customer Profile Card Set
 • Customer Order Form Pack
 Total Retail Value: **P2,630**

3 month



Required Sales: P14,000 single purchase
Components:
 • Mary Kay® Lotus & Bamboo Body Lotion
 • TimeWise® Hand & Decollete Cream SPF15
 • Mary Kay® Beauty Blotters - 2pcs
 • Mary Kay® Oil Free Eye Makeup Remover
 • Mary Kay® Liquid Lip Color
 • Bella Belara® Fragrance Sampler
 • The Look April 2013- 3 pcs
 Total Retail Value: **P4,190**

4 month



Required Sales: P16,000 single purchase
Components:
 • TimeWise® Day Solution Sunscreen SPF35
 • TimeWise® Night Solution
 • TimeWise® Age-Fighting Eye Cream
 • TimeWise® Age-Fighting Lip Primer
 • SKC Trays (5/pk)
 • Disposable Facial Cloth (25/pk)
 Total retail Value: **P5,740**

To know more about the NCB program, visit www.marykayintouch.com.ph or check the Beauty Center for details.

Open to **ALL BEAUTY CONSULTANTS**
Qualify for Monthly Ordering Bonuses

Get these for FREE when you avail of the Monthly Ordering Bonuses (MOB) in November 2013:

level
1 P18K
 Mary Kay®
Commemorative One Woman Can™ Globe



level
2 P24K
 Limited-Edition Mary Kay®
Vanilla Sugar Satin Hands® Pampering Set



level
3 P36K
 TimeWise® Skin Care Basic Set (Combination/Oily) and TimeWise® Moisture Renewing Softener



The Company reserves the right to replace items with others of equal or greater value in the event supplies run out.

ESRS product set

Essential Steps to Reach Success (ESRS) is a two-day program that will equip you with skills to jumpstart your business. After completion of the ESRS, get a voucher worth more than P6,000 in products and a Color Showcase with your first single purchase order of P16,000!

The NEW! ESRS product set includes:

- Botanical Effects® 3-in-1 Cleanse F2
- Botanical Effects® Hydrate F2
- Botanical Effects® Mask Formula 2
- PLUS! Color Showcase (Color Expert Guide, Color Expert DVD, Cheek and Eye samplers)
- TimeWise® Targeted-Action Eye Revitalizer
- TimeWise® Age-Fighting Eye Cream
- TimeWise® Microdermabrasion samplers pk/6



To know more about the ESRS program, please contact the Sales Development and Education Team at (02) 859-6222.

star consultant
 OCTOBER - DECEMBER 2013

HIS & HERS HOLIDAY SETS

Collect all these gift sets when you become a Star Consultant Emerald Achiever!



SAPPHIRE
HIS & HERS WATCH
 Total Section 1 Retail Sales Requirement: P90,000-P109,999
Pin: Ladder of Success Pin + Sapphire gemstone
Reward: Star Reward Sapphire + His & Hers Watch

Suggested sets to sell this month: P30,000 AVERAGE SALES/ MONTH

- 2 TimeWise® Miracle Sets
- 2 marykayplay® Baked Eye Trios
- 2 marykayplay® Jelly Lip Glosses
- TimeWise Plus+™ Regena-Firm™ 2 pcs Day Treatment & 1 pc Night Treatment
- 2 Beauty That Counts® Lip Glosses & 2 Lipsticks
- 2 pcs Belara Midnight™ Eau de Parfum



RUBY
HIS & HERS WATCH AND HAND TOWEL SETS
 Total Section 1 Retail Sales Requirement: P110,000-P129,999
Pin: Ladder of Success Pin + Ruby gemstone
Reward: Star Reward Ruby + His & Hers Hand Towel + His & Hers Watch

Suggested sets to sell this month: P36,667 AVERAGE SALES/ MONTH

- 2 TimeWise® Miracle Sets
- 3 marykayplay® Baked Eye Trios
- 3 marykayplay® Jelly Lip Glosses
- TimeWise Plus+™ Regena-Firm™ 2 pcs Day Treatment & 2 pcs Night Treatment
- 3 Beauty That Counts® Lip Glosses & 3 Lipsticks
- 2 pcs Belara Midnight™ Eau de Parfum



DIAMOND
HIS & HERS WATCH, HAND TOWEL & TOILETRY KIT SETS
 Total Section 1 Retail Sales Requirement: P130,000-P149,999
Pin: Ladder of Success Pin + Diamond gemstone
Reward: Star Reward Diamond + His & Hers Toiletry Kit+ His & Hers Hand Towel + His & Hers Watch

Suggested sets to sell this month: P43,334 AVERAGE SALES/ MONTH

- 3 TimeWise® Miracle Sets
- 3 marykayplay® Baked Eye Trios
- 3 marykayplay® Jelly Lip Glosses
- TimeWise Plus+™ Regena-Firm™ 2 pcs Day Treatment & 2 pc Night Treatment
- 3 Beauty That Counts® Lip Glosses & 3 Lipsticks
- 3 pcs Belara Midnight™ Eau de Parfum



EMERALD
HIS & HERS WATCH, TRAVEL BAG, TOILETRY KIT, AND TOWEL SETS
 Total Section 1 Retail Sales Requirement: P150,000 and above
Pin: Ladder of Success Pin + Emerald gemstone
Reward: Star Reward Emerald + His & Hers Towel + His & Hers Toiletry Kit + His & Hers Bag + His & Hers Watch

Suggested sets to sell this month: P50,000 AVERAGE SALES/ MONTH

- 3 TimeWise® Miracle Sets
- 3 marykayplay® Baked Eye Trios
- 3 marykayplay® Jelly Lip Glosses
- TimeWise Plus+™ Regena-Firm™ 3 pcs Day Treatment & 3 pcs Night Treatment
- 3 Beauty That Counts® Lip Glosses & 3 Lipsticks
- 3 pcs Belara Midnight™ Eau de Parfum

NOTES: Ladder of Success pin will be awarded to first time achievers and gem stone will be given to consultants who qualify every quarter • The company reserves the right to replace any item with similar value in case of stock unavailability. • Actual designs and sizes may vary from photos. • Claim your star gifts at the beauty centers from January 16 to February 15, 2014. Unclaimed gifts after this period will be shipped together with your orders only. Unclaimed gifts after February 28, 2014 will be forfeited.

Be a 2014 STAR CONSISTENCY Achiever!

- Beauty Consultants and Sales Directors who achieve Ladder of Success (any level) in 4 calendar quarters will be awarded the Star Consultant Consistency Award. Example: Sapphire Level with 4 calendar quarters achieved.
- Sales Directors with 5, 7, 9, 11 and more Ladder of Success achievers in 4 calendar quarters will be awarded the Star Director Consistency Award as long as they are Star Consultant Consistency Achievers themselves.

AWARDS & RECOGNITION:

Receive a collector's item symbolical of the seminar year's theme • Parade on stage at Seminar • Be featured in Applause (names only) • Beauty Consultants and Sales Directors who will achieve Diamond and Emerald Star Consultant and Star Director Consistency awards will attend the Royal Reception in Seminar 2014 and will also be awarded trophies on stage and a signature bag.

star consistency program
 July 1, 2013 - June 30, 2014

DO YOUR 3+3+3+1

At least EVERY WEEK: 3 skin care and color classes + 3 team building interviews + 3 customer service activities + 1 new happy customer
Habits of a successful Independent Beauty Consultant



GIVE MINI MAKEOVERS

Give every young and young-at-heart woman a first hand look at Mary Kay by **teaching them to do their mini makeovers**. Teach them how to find the right foundation shade, to apply eye color, or to choose the right lipstick shade for any event.

You may **snap photos** of their new look and **post them on Facebook or Instagram** and tell them to tag their friends. Let them enjoy Mary Kay products and excite them about the upcoming **marykayatplay**® product. Now is a great time to introduce young women to the Mary Kay brand.

LISTEN AND SHARE GOALS WITH YOUR TEAM MEMBERS

The Mary Kay career path provides personal growth not only for yourself but also for other women out there. **Help create a vision for your potential team members**, like earning extra income, having financial freedom, getting a Pink Car, or becoming a Sales Director. Listen to their needs and their dreams. It creates trust, connections and understanding.

Lastly, **share your life goals with** Others will want to join you on your journey if they understand and relate to you.



LET THEM EXPERIENCE THE BEAUTY OF MARY KAY FIRST HAND

Aside from letting your customers feel and enjoy our irresistible Mary Kay products, why not **invite them to attend your team meetings to experience the beauty, warmth and culture of Mary Kay sisterhood** that we are all proud of. You may share with them the values of Mary Kay Ash, like "Make her feel important", "Praise her to success" and "Go-Give spirit".

Don't forget to **set an appointment with your customers, guests or potential team members to visit any of our five Mary Kay Beauty Centers** nationwide. See below how they can maximize their visit at our Beauty Centers.

BRING YOUR GUESTS & CUSTOMERS TO OUR MARY KAY BEAUTY CENTERS

- Use the **experiential room** to conduct **one-on-one facial**. The experiential room is **open to all Beauty Consultants** for free during the Center's operating hours.
- Use the **free Mary Kay® sampling products** in any **Beauty Center experiential room** for your customer's/guest's consumption. Inquire more with our Customer Service regarding free use of products.
- Refer your customers and guests to check our **product display area** showcasing a wide range of skin care, color and fragrance products.

tip of the month



AWESOME TIP & PHOTO CONTEST

Our Beauty Consultants DO THE POWER 10!

"I may be doing Mary Kay as a part time business, but I am doing it wholeheartedly, because I am also a police officer.

I make it a point that I find time to book and do my skin care classes, teambuilding interviews and customer service before or after my duties or during my day offs. It's a matter of planning ahead. I am glad that Mary Kay gave us these successful habits and with this, my business will never go astray. I love Mary Kay :)"

-Venessa Fabella-Andong



"Mirror! Mirror of Mary Kay! Who's the fairest of them all!"

As a Mary Kay Beauty Consultant, I am happy that I am able to give confidence to other women through my skin care classes. Best of all, it paves way for more networks and productivity in my business."

PS. Those black mirrors and headbands are essential tools to use in my skin care classes. - Joylie Paden

"Everywhere I go, I always bring my Starter Kit. After attending a friend's wedding, I gave my friends a superb pampering and makeover session. I was able to sell products right away and got a friend to join Mary Kay." - Melody Viste



Speak up!

We'd love to read your **awesome tip** and feature your **photo**. Email us at MaryKay.PH@mkcorp.com from November 1 to 15.



All featured senders will receive a limited-edition Mary Kay Nail Lacquer. Please wait for a call from us on how to claim your prize. All entries are subject to editing for brevity and clarity.

Share it with women everywhere



be part of

RED POWER CLUB

Be part of the most exclusive gathering of elite Red Jackets in preparation of becoming Mary Kay's strongest Independent Sales Directors!

Enjoy these benefits when you become a member.



• **Red Power Club E-ducation** - exclusive online newsletter with reminders, tips on selling and team building, success stories, calendar of activities.

• **Red Power Room** - a designated room for use of Red Power Club members during training, workshops, and events.



• **Red Power Workshops** - monthly activities, special training and workshops conducted by top Mary Kay mentors to hone Red Power Club members into being Future Sales Directors.



• **Red Power Club Group Members' Activities** - bonding and interactions with previous Red Jacket Rally Achievers. Club member is only for active Red Jackets. Membership terminates once a Red Jacket terminates as a Beauty Consultant or becomes a Sales Directors. Membership forms must be submitted to Sales Development and Education staff members

For more information about the Red Power Club, please contact the Red Power Club Hotline.

- JAYSON - 0922-8196778 / (02) 859-6200 local 6232 / Jayson.Meneses@mkcorp.com
- GIRLIE - 0932-8776340 / (02) 8596200 local 6234 / Girlie.Ponce@mkcorp.com
- KRISTINE - 0918-9384429 / (02) 859-6200 local 6233 / Kristine.Santos@mkcorp.com

You're invited to the New Beauty Consultant Welcome Party!

MEET & GREET THE MARY KAY CORPORATE FAMILY & INDEPENDENT SALES DIRECTORS • POWER 10 TIPS TO SUCCESS • RAFFLE

PARTY STARTS @ 6:30 PM.
SNACKS AND REFRESHMENTS WILL BE SERVED.

DATE AND VENUE:

Makati/Cebu/Davao/Zamboanga Beauty Centers every 1st Friday of the month
Quezon City Beauty Center every 2nd Friday of the month



SECOND MONTH!



flyHIGH to Hangzhou! China moveUP to Sales Directorship!

CONTEST PERIOD: OCTOBER 1, 2013 - MARCH 31, 2014

The Asia Pacific Red Jacket Rally will fast track your path to Directorship!



ACHIEVE THE TRIP AND BE ON YOUR WAY UP IN YOUR CAREER:

For Beauty Consultants to Future Sales Directors

- Have at least 15 new team members within the contest period.
- All new team members should have at least P18,000 cumulative sales inclusive of at least one (1) order of TimeWise Plus+™ Regena-Firm™ Day Treatment with SPF30/PA+++ AND one (1) order of TimeWise Plus+™ Night Treatment within the contest period.
- All qualified new team members must not be in terminated status by the end of the contest period.
- Qualifying Red Jackets must be in active status by the end of the contest period with a cumulative personal sales of at least P200,000 inclusive of at least one (1) order of TimeWise Plus+™ Regena-Firm™ Day Treatment with SPF30/PA+++ AND one (1) order of TimeWise Plus+™ Night Treatment within the contest period.

For Sales Directors

- Have at least 3 Asia Pacific Red Jacket Rally Achievers
- Have at least 15 new team members within the contest period.
- All new team members should have at least P18,000 cumulative sales inclusive of at least one (1) order of TimeWise Plus+™ Regena-Firm™ Day Treatment with SPF30/PA+++ AND one (1) order of TimeWise Plus+™ Night Treatment within the contest period.
- All qualified new team members must not be in terminated status by the end of the contest period.
- Qualifying Red Jackets must be in active status by the end of the contest period with a cumulative personal sales of at least P200,000 inclusive of at least one (1) order of TimeWise Plus+™ Regena-Firm™ Day Treatment with SPF30/PA+++ AND one (1) order of TimeWise Plus+™ Night Treatment within the contest period.

To learn more about the Asia-Pacific Red Jacket Rally 2014, please contact the Sales Development Team at (02) 859-6222 or email Sales.PH@mkcorp.com.

Get this limited-edition Mary Kay® product trolley*



The Top 5 Red Jacket Achievers with a minimum of 20 qualified recruits will get this special gift. Ties will be broken by the team sales of their qualified recruits.

* products in the photo not included

Innovative Solutions for Advanced Signs of Aging

TimeWise Plus+™
Regena-Firm™ Skin Care
Day Treatment with SPF30/PA+++ (P3,480)
and Night Treatment (P3,755)

FIFTH MONTH!



Challenge Period: JULY 1 - FEBRUARY 28, 2014

Become a **Catch the Dream Dallas 2014 Conference achiever** and on your own your way to become a top Sales Director:

Enjoy these rewards and opportunities:

- 3-day leadership education by top Mary Kay global mentors
- Round trip airfare Manila-Dallas-Manila
- 5-day 5-star hotel accommodation in Dallas, Texas, USA
- Sisterhood bonding with Mary Kay Asia-Pacific Sales Directors
- Tour of Mary Kay's International Corporate Headquarters, Mary Kay Museum and Manufacturing Plant in Dallas, Texas, USA



2012 Catch the Dream Dallas Conference Achievers

OPEN TO ALL NEW AND TENURED SALES DIRECTORS AND NATIONAL SALES DIRECTORS

New Sales Directors from August 1, 2012 - July 1, 2013 must complete the following requirements by December 31, 2013:

- P3 million cumulative retail sales (No month lower than P250,000 and must be a Sales Director in good standing (not in flag status) by March 1, 2014)
- Personal sales of at least P250,000 and attended the NISD education
- 50 unit size (non-terminated status) by the end of December 2013
- 20 new team members with P36,000 personal cumulative sales each and not in terminated status by the end of December 2013

New Sales Directors from August 1, 2013 and onwards must complete the following requirements by the end of February 28, 2014.

- P3 million cumulative retail sales (No month lower than P250,000 and must be a Sales Director in good standing (not in flag status) by March 1, 2014)
- Personal sales of at least P250,000 and attended the NISD education
- 50 unit size (non-terminated status) by the end of February 28, 2014
- 20 new team members with P36,000 personal cumulative sales each and not in terminated status by the end of February 28, 2014.

Tenured Sales Directors from July 1, 2012 and earlier must complete the following requirements by February 28, 2014:

- At least P6 million unit sales
- 50 unit size (non-terminated status) by end of February 2014
- 20 new team members with P36,000 personal cumulative sales each within the contest period and not in terminated status by end of February 2014
- Personal sales of at least P250,000 during the contest period
- One new offspring (Sales Director for less than one year by July 1, 2013) achieving the requirements for the "Catch The Dream Conference" Challenge

National Sales Directors

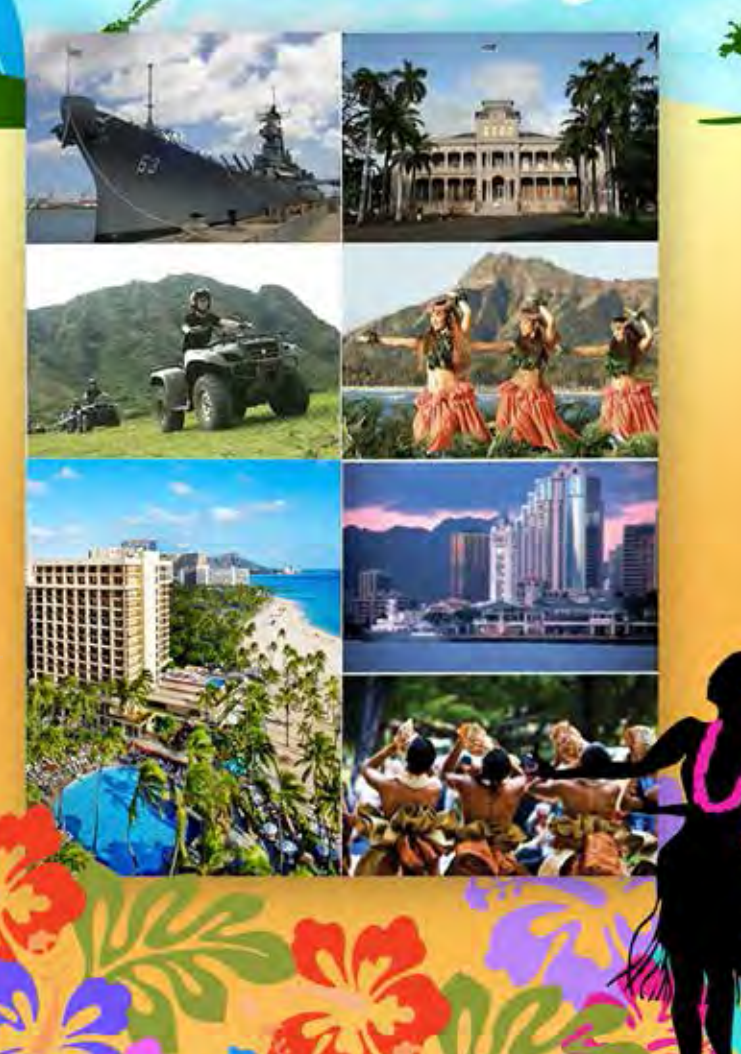
- At least 25% sales growth of the commissionable area for the period July 2013 - February 2014 versus July 2012 - February 2013
- At least 5 first line offspring Sales Directors achieving the requirements for the "Catch the Dream Conference" Challenge

To learn more about these programs, please contact the Sales Development and Education Team at (02) 859-6222 or email Sales.PH@mkcorp.com

FOURTH MONTH!

Top Sales Directors' Trip 2014

Hawaii U.S.A.



OPEN TO ALL NEW SALES DIRECTORS!!!

Achieve **P16 million** and above retail unit sales from **August 2013 - July 2014** and enjoy a **fabulous vacation trip** with your spouse to **Hawaii, USA** absolutely **FREE**.

- In case qualifiers are unable to go for whatever reason, the trip is neither bankable for future trips nor convertible to cash.
- Passport and other documentation such as photos, marriage and birth certificate expenses will be shouldered by the Sales Director.
- Visa expenses will be shouldered by the Company.
- Free trip will only include cost of airfare, hotel accommodation, meals and any tours the company will provide from Manila to destinations and back to Manila.
- Upon written notification of the Company, awardees must confirm in writing their participation on or before August 31, 2014.
- All incentive trips are subject to creditable withholding tax of 10% under section 2.57.2 (f) of the National Internal Revenue Code.

Mary Kay's Pride

Top in Unit Sales



Marites Ceña
1,853,099

Marita Del Corro	1,717,333
Cecile Cahoy	1,525,961
Socorro Fuerzas	1,372,251
Luzminda Ali	1,322,701
Virginia Estepa	1,291,360
Wilma Paredes	1,225,649
Bella Concepcion	1,211,345
Charlotte Agustin	1,157,655
Anna Gayle Guerrero	1,034,881

Top in Personal Sales



Luzminda Ali
196,600

Kristine Camandero	157,230
Josephine Uy	112,655
Jisun Jeon	111,575
Melinda Castillo	102,610
Lery Dinamling	100,055
Hernani Lanzaderas	97,335
Arleen Banggos	85,665
Cherry Lyn Basilio	84,115
Cherryl Leah Silagan	80,840

Top in Personal Recruiting



Virginia Estepa
17

Rosheen Maquiling	14
Arbel Roto	11
Leonora Sangalang	11
April Love Oraiz	10
Asuncion Bebita	10
Maria Emma Rocamora	9
Eva De Los Martirez	9
Floralinda Estrada	9
Desiree Tugado	9

Top in Team Sales



Luzminda Ali
829,283

Virginia Estepa	775,115
Melinda Castillo	473,180
Marita Del Corro	464,535
Normita Bautista	435,975
Marites Ceña	422,935
Ma. Luisa Nohara	395,564
Victoria Simeon	377,035
Desiree Tugado	375,960
Grace Ann Katrina Tan	359,068

Keepers of the Dream

Senior National Sales Director



Christina Boyd

New First Line
Sales Director Offspring

Sales Director
Catherine Gilo

Special Awards

Millionaires Club
hitting P1 million unit sales in one month • August 2013



Marites Ceña Marita Del Corro Christina Boyd Cecile Cahoy Socorro Fuerzas



Luzminda Ali Virginia Estepa Wilma Paredes Bella Concepcion Nanette Mission



Charlotte Agustin Anna Gayle Guerrero Charito Reyes Melany Banto Freda Linsangan



Ma. Luisa Nohara Richelle Bartolome Maria Linda Duran Olivia Gonzales

Special Awards

Honor Society
August 2013



Kristine Marie Bridwell Josephie Silva

director's profile | september 2013

New Sales Directors



NAME: Prim Rose Autor
BEGAN MK CAREER: Mar 2013
UNIT NAME: Bliss & Bless
ESSD: Marites Ceña

NAME: Karolyn Belingon
BEGAN MK CAREER: Nov 2012
UNIT NAME: Enrich with Faith
SSD: Freda Linsangan

NAME: Evangeline Gallentes
BEGAN MK CAREER: Feb 2013
UNIT NAME: Red Monarch
ESSD: Charito Reyes

NAME: Catherine Gilo
BEGAN MK CAREER: Feb 2013
UNIT NAME: Light and Life
SNSD: Christina Boyd



NAME: Jennifer Lavezares
BEGAN MK CAREER: Dec 2011
UNIT NAME: Ladies of Substance
SSD: Ma. Luisa Nohara

NAME: Minerva Ruiz
BEGAN MK CAREER: Mar 2013
UNIT NAME: Faithful & Fruitful Star
ESSD: Marites Ceña

NAME: Grace Ann Katrina Tan
BEGAN MK CAREER: May 2013
UNIT NAME: Katz Feisty Achievers
SSD: Socorro Fuerzas

Directors-in-Qualification
August 2013

Gwendolyn Alivio	Perlita Cabanilla	Maribel Jaramilla	Lynn Padua
Rhodora Antonio	Eleanor Cabatana	Edna Michaela Lanes	Virginia Patayan
Annie Arrieta	Filipina Dela Rosa	Cherry Mae Lazarraga	Wenddy Pighon
Myrna Atienza	Algean Diaz	Maria Christina Lebrina	Hazel Pomento
Rosa Nimfa Avena	Julietta Doronila	Maria Elena Macapagal	Virginia Ramones
Aileen Bajamundi	Jizza Ben Pearl Duran	Ruby Ann Manayao	Norlita Roda
Rosalina Bautista	Janeth Emperio	Rowena Mancol	Leovigilda Sarte
Asuncion Bebita	Francina Espiñosa	Amalia Mediana	Sandra Mae Sta Rita
Aurea Belardo	Rigel Krista Fernandez	Marilyn Mendoza	Grace Ann Katrina Tan
Emelie Besmonte	Janice Flores	Cheryl Moya	Maricon Ubas
Ma. Adoracion Buat	Nurliza Gementiza	Catalina Narag	Jocelyn Valencia
Gleece Butron	Elenor Hao	Edlyn Nuqui	Kristinellie Velasquez

DIQ 50th Anniversary Bonus Program Achievers
August 25, 2013 – September 20, 2013

NEW DIQ MONTH 1 (P5,000 BONUS)	Aurea Belardo	Marieanne Gonzaga	Desiree Tugado
Kristina Vinessa Alonzo	Emelie Besmonte	Maribel Jaramilla	Ma. Linda Velarde
Sherlynn Alquetra	Ma. Adoracion Buat	Edna Michaela Lanes	Jocelyn Valencia
Rhodora Antonio	Gleece Butron	Maria Christina Lebrina	Kristinellie Velasquez
Editha Aranes	Jocelyn Carreon	Maria Elena Macapagal	
Sherly Atilo	Emmalyn Colansong	Amalia Mediana	DIQ MONTH 2 OR 3 (P10,000 BONUS)
Rosa Nimfa Avena	Algean Diaz	Catalina Narag	Catherine Gilo
Irene Grace Batistaliong	Julietta Doronila	Lynn Padua	Jennifer Lavezares
Rosalina Bautista	Janeth Emperio	Ria Reyes	Minerva Ruiz
Asuncion Bebita	Rigel Krista Fernandez	Agnes Sabater	
	Nurliza Gementiza	Katrina Tan	

trending:
@Mary Kay

Fatima Saquilabon and Marild Aperocho
Koronadal Homecoming and Guest Event



A special homecoming and color makeover guest event activity was dedicated to the first ever One Woman Can™ Asia Pacific Beauty Contest winner – Fatima Amor Saquilabon – and her Beauty Consultant Jesa Marild Aperocho in their hometown in Koronadal City, South Cotabato. The event started with a motorcade with Koronadal City Hall as the starting point joined by Independent Sales Directors of Mindanao in their Pink Cars. After the motorcade, a color makeover guest event took place in Paraiso Verde Resort, Koronadal City.

Mary Kay Philippines gave a pair of shoes for Fatima as a special gift to show our sign of appreciation for her. The story behind the shoes was that Fatima broke her only pair during the Asia Pacific Model Show Finale. But the show must go on and the two girls found a way to fix the shoe by putting scotch tape and a band around it.

Likewise, Marild received a surprise gift from Mary Kay. She received a new dress as a symbol of her go-give spirit to Fatima. Fatima failed to bring a cocktail dress for the event and it was Marild who provided Fatima with a black dress.

It was a day of celebration for the two ladies. In fact, Koronadal's Father - Mayor Peter Miguel was the guest of honor during this special event.

We've been featured!

Check out the latest The New You magazine! Get to know the benefits of Mary Kay Timeless Plus+™ Regenera-Firm™ Skin Care as featured in The New You's Anti-Aging Issue (Volume 3 2013 - September-November).

Grab a copy at the nearest bookstore now!



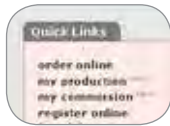
How to order your Mary Kay products online

(open 7 days a week, 24 hours a day)

1. go online ordering

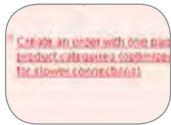


A. Log-on to www.marykayintouch.com.ph. Enter your **Consultant #** and **Password**.



B. Under the **Quick Links**, click **Order Online**.

2. place your order online



A. To place your order, go to **Cosmetic Orders** and click **Create a cosmetic order**.



D. Click **Submit My Order** once you have completed your order.



B. Completely fill out all your **Shipping Information**. (Specified address or for pick-up at defined Beauty Center)



E. Review your orders. Click **Proceed to Payment**.



C. Click the **Product** (under Section 1 or Section 2) on the item/s that you will order. Input the **Quantity** and click **Update My Order**. Click as many products as you want. You may order by part number or by one page order sheet.

3. pay online



A. A payment breakdown will be shown on your screen. Read the ordering guidelines and click on the box beside the statement (**I agree to the Ordering Guidelines**). Select **Payment Type** and click **Purchase**.



B. Payment Alternatives: If paying through Credit Card or Smart Money or any ATM Debit Card (VISA or Mastercard), key in your **Credit Card details & 3 digit security code** once payment has been confirmed. Click **Continue**. (All VISA and Mastercard cards are accepted.)

No credit card? Not a problem! Click Save Order.

Save your order and pay by:

1. BPI online payment at www.bpiexpressonline.com or deposit payment over the counter at any BPI or BDO branch. Send deposit information (Bank and branch name, Amount, Date, BC Name, BC No. and Order No.) to MK Customer Service
2. Pay directly to our Customer Service counter and provide BC No. and Total Amount of order.

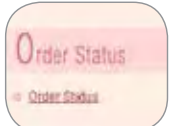


C. Your order has been confirmed and will then be processed for delivery to your preferred address.

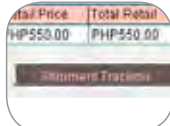
NOTES:

- A P250 storage fee will be charged if pick up orders on regular days are not picked up within 3 days from order date.
- Month-end orders for pick up and delivery may take longer fulfillment and delivery days.

4. check order status online



A. Check status of your **Home Delivery Order Online**. Click "Order Status" to view orders.



C. Click **Shipment Tracking**.



B. Click **Specific Order Date**.



D. Link to **2GO web page** will be displayed with parcel tracking information.

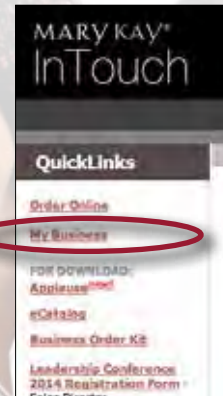
myBusiness[®] for your Business

Your very own virtual assistant!

myBusiness[®] is your very own online personal assistant, taking the guesswork out of your business, and **giving you income-producing information right at your fingertips.**

This includes the following:

- A full suite of **real time business reports**
- **Birthday and anniversary prompts** of your **members**
- **Personal, Team and Offspring production** (depending on your career level)
- Recognition and achievements
- **Month-to-date, Quarter-to-date, Year-to-date figures**
- Business and career opportunities
- Goal setting features for Sales Directors



Go online and check out myBusiness[®] at MKInTouch. Take time to familiarize yourself with the features of this new tool. It will surely benefit you and your Mary Kay career. **Attend also myBusiness[®] demo class in Beauty Centers this November.** See page 2 for details.



myBusiness[®] is perfect for my Mary Kay Business! It's a big help in monitoring all my unit sales, personal sales and goals and of my offsprings and unit members. It's stress-free, especially during sales cut-off.

- Margie Angkim, Senior Sales Director

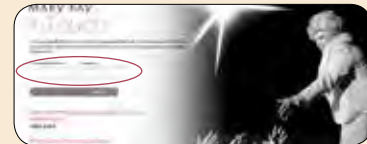
Mary Kay InTouch Update for November

Please be informed that there will be a new password combination feature in MKInTouch in order to provide you additional security and protection in your account.

For existing Beauty Consultants

STEP 1:

- Log-in to www.marykayintouch.com.ph
- Enter your Beauty Consultant Number and your existing **password**.



STEP 2:

- You will be asked to change your existing password to a new password combination from November 4 to 25, 2013.
- **Click here to change password**



STEP 3:

- Enter your new **password** combination which will have at least eight characters and contain at least one alphabetic upper case, one alphabetic lower case and one non-alphabetic character (Non-alphabetic characters include numbers 0-9 and all symbols without < and >)
- **Confirm password** by retyping your new password combination.
- Once password is updated, you will be directed to MKInTouch Main Page.



Connect with the BEST in beauty!

There's more than one place to find Mary Kay online.



FOLLOW US! Mary Kay Philippines **Instagram**

www.instagram.com/ilovemarykayph
Share Mary Kay Philippines photos with your friends and customers and link it through your facebook and twitter accounts. Follow us today.



Mary Kay Philippines Website

Check out the latest information, news, tips and trends on Mary Kay. Visit our official site today.
marykay.com.ph



The Look eCatalog

Browse *The Look* eCatalog by turning the pages on computer screen. Share it on your favorite social media sites.
marykay.com.ph



Mary Kay Philippines Facebook Fan Page

Make Mary Kay your beauty best friend. Get the latest news, tips and more. Become a fan today.
facebook.com/marykayphilippines



Mary Kay Philippines YouTube Channel

Catch the latest product videos, celebrity makeup artist segments and more.
youtube.com/marykayphilippines



Mary Kay Philippines Twitter Account

Follow us to get up-to-date information from Mary Kay.
twitter.com/ilovemarykayph



Virtual MakeOver

Experience the ultimate FREE makeover on the World Wide Web. Get a gorgeous new look using the Mary Kay Virtual Makeover today!
marykay.com.ph

WELCOME BACK!!!

Reinstatement Promo

November 1-30, 2013



TIME TO SPREAD THE GREAT NEWS!!!

- Open to all Beauty Consultantss who are in **Terminated (T) status effective November 1, 2013**
- Beauty Consultants in T status who place at least **P3,000** worth of order will be reinstated to her recruiter as a recruit.
- Beauty Consultants in T status who have not graduated in the **Essential Step to Reach Success (ESRS)** training class will be entitled to attend the class within **November 2013**. She/he will also be entitled to the **ESRS Product Voucher** upon completion of the requirements.



To learn more about these programs, please contact the Sales Development and Education Team at (02) 859-6222 or email Sales.PH@mkcorp.com

Discover what you love! Register to **Jumpstart Rally 2014!**



Build meaningful **business relationships.**



Enjoy every **shade of fun.**



Reach out and **touch lives.**



Get to know a **Company with heart.**

MARK THE DATES:
January 11, 2014 - Manila
January 18, 2014 - Davao
January 25 - Cebu & Zamboanga

ATTENDANCE GIFT:
Receive a Mary Kay® SPF 30 Sunscreen (valued at P1,035) when you attend the event



Open to all Beauty Consultants, Sales Directors, Spouses and Guests

Registration begins November 1, 2013 and until all seats are taken.

REGISTRATION FEE: P300 through Online Ticket via Online Ordering OR Beauty Center

MARY KAY®

MARY KAY (PHILS), INC.
2nd Floor, Allegro Center
2284 Pasong Tamo Extension
Makati City
Tel: (02) 859-6222 / 859-MARY
Mobile: (0917) 866-0494 (call only)
(0918) 990-6390
(0922) 889-4128
(0917) 866-0488 (SMS only)
Fax: (02) 859-6299
Email: mkpcservice@mkcorp.com

QUEZON CITY
Mezzanine, Unit M-14A
Shoppes@Victoria
Victoria Towers, Timog
corner Panay Avenue
Quezon City
Tel: (02) 371-8355 /
(02) 371-8322
Mobile: (0923) 724-6431

DAVAO CITY
Ground Floor, Philam Life
Rizal Street, Davao City
Tel: (082) 224-5956
Mobile: (0923) 724-6432
Fax: (082) 224-5955

CEBU CITY
Ground Floor
Cebu Capitol
Comm. Complex
N. Escario Street
Camputhaw, Cebu City
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"Would you make a commitment today to spend just three hours each day, Monday through Friday, on your Mary Kay career, holding five classes a week? Five classes a week will put you on the road to success. Now to hold five you will necessarily need to book eight for each week to keep the law of averages working for you. Book eight to hold five - and then do it consistently." - Mary Kay Ash

Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

* Perfect Start Achievers July 16, 2013 - August 15, 2013

Top Sales Director with most number of Perfect Start

August 2013

Senior Sales Director Wilma Paredes



Abad, Kriscel Marie D.
 Abaja, Velinda
 Abamongo, Stephanie T.
 Abarquez, Jelyne A.
 Abarquez, Rosalie C.
 Abayon, Ma. Jessica N.
 Abdul, Rosalie L.
 Abdulmutalib, Benrey
 Abdurahi, Jehoda P.
 Abear, Juvelyn B.
 Abeledo, Sonia A.
 Abes, Josefita S.
 Abesamis, Katherine E.
 Ablao, Sharlene B.
 Abong, Emea
 Abrogar, Meraluna S.
 Abrogar, Quinnie Lynn D.
 Acabal, Lilybeth B.
 Acero, Marcelina L.
 Achos, Ailyn C.
 Aco, Benito B.
 Acuna, Gladyslyn A.
 Adachi, Alma T.
 Adan, April Ann
 Adeva, Ma. Leah Josephine T.
 Adion, Ma. Cristina D.
 Adoba, Shella
 Adorno, Gwendolyn V.
 Adriano, Lourdes I.
 Advincula, Edgard T.
 Afalla, Benjamin
 Agad, Diego C.
 Agcopia, Sherlina A.
 Aglahian, Mark Reden S.
 Aglolo, Ana Marie Krishna G.
 Agni, Eloisa R.
 Agno, Rynel H.
 Agong, Myra B.
 Aguado, Rose Ann R.
 Aguilar, Honeylet D.
 Aguirre, Janet L.
 Aguja, Maria Rita S.
 Ala, Carolyn L.
 Alaba, Lolita M.
 Alapag, Jocelyn O.
 Alarcon, Imelda T.
 Alarcon, Rosario N.
 Alas, Melinda T.
 Alawas, Jessa A.
 Alba, Abigail C.
 Albania, Pamela D.
 Albelda, Ma Lourdes
 Albuera, Sahrens C.
 Alcala, Genevieve P.
 Alcalde, Luz B.
 Alcantara, Arlene S.
 Alcantara, Fredsivinda M.
 Alcantara, Myra M.
 Alcazar, Rosana
 Alcid, Raymond G.
 Alconcha, Edita F.
 Alconcel, Christina
 Alegre, Felicitas B.
 Alejo, Rosemarie B.
 Aleria, Josephine S.
 Alesna, Dorothy Lois
 Alfante, Fe R.
 Alfiche, Luthsie M.
 Alicante, Coltagracia C.
 Alipao, Ruelz L.
 Aliping, Mercy B.
 Alladin, Ma. Lourdes S.
 Allowan, Imelda N.
 Allego, Ma. Cristina T.
 Almazor, Susanne Joy P.
 Almero, Cornelia S.
 Almado, Ella P.
 Alnguian, Vilma, P.
 Alonsagay, Lynette D.

Alonzo, Kristine Daryl M.
 Alpas, Riza Jean N.
 Alquizar, Daisy A.
 Alquizar, Gemma M.
 Alsagon, Imelda S.
 Alunan, Mark Jeffrey S.
 Alva, Victoria D.
 Alvarez, Adora M.
 Alvarez, Arnie A.
 Alvarez, Joanne C.
 Alvarez, Rey M.
 Alvarez, Rose Ann O.
 Alvelo, Althea Ruth D.
 Alviar, Eleanor T.
 Amado, Yvonne C.
 Amador, July Jane S.
 Amador, Trina E.
 Amandi, Marilou A.
 Ambao, Candelaria A.
 Ambalag, Annabel
 Ambatali, Analiza P.
 Amelista, Jocelyn B.
 Amigable, Aisa
 Amistoso, Diana T.
 Amistoso, Grace D.
 Amistoso, Ma. Luz D.
 Amolata, Fe-B G.
 Amora, Joanne Jane T.
 Amora, Sofia P.
 Anacto, Razel B.
 Anatolio, Maria Coridad C.
 Ancha, Marie D.
 Ancha, Mary Jane A.
 Ancino, Debbie E.
 Ancla, Jessa Elaine L.
 Andal, Rosita O.
 Andam, Marc Eric C.
 Andan, Dawn B.
 Andaya, Emma V.
 Andaya, Olive Joy
 Ando, Carlota G.
 Andos, Teresita D.
 Andrade, Ma. Criselda R.
 Andres Jr., Alfredo
 Andres, Lenie D.
 Angeles, Antonio P.
 Anig, Rina Rosanna C.
 Aninon, Marjorie G.
 Anipon, Yolanda S.
 Anonuevo, Jackeline M.
 Antigua, Ma. Jocelyn P.
 Antiquera, Asuncion M.
 Antonio, Nita Marie L.
 Antonio, Teresita M.
 Ao-afen, Faith U.
 Aparis, Rachelle Aisha O.
 Aparra, Fritzte A.
 Apas, Hazel S.
 Apellado, Rhea Lyn C.
 Aplacador, Marissa A.
 Apoluna, Maria Cherry Joy D.
 Aposacas, Ma. Elizabeth S.
 Apostol, Naphthali Joy E.
 Aquino, Dina Rose M.
 Aquino, Elizabeth M.
 Aquino, Fay B.
 Aquino, Hezelle D.
 Aquino, Rene Jr.
 Aquino, Riza B.
 Aquino, Shekinah Rose L.
 Aragoza, Pamela
 Aronate, Manilyn P.
 Arbas, Ma. Barbara C.
 Arcadio, Frances E.
 Arcenal, Nancy H.
 Arcilla, Michelle R.
 Arcillas, Isabel
 Arcinas, Avelina E.
 Arcosa, Vanessa Jean S.

Arellano, Cherry Ann E.
 Arellano, Elvira E.
 Arecco, Raul C.
 Arevalo, Susan A.
 Arianne Joy, Anislag
 Aringo, Carmi M.
 Aricheta, Cherry
 Arizapa, Imelda B.
 Armea, Vivian T.
 Armocillo, Melfe D.
 Arrabis, Eda Flor M.
 Arriola, Cheryl Marie A.
 Arriola, Ma. Lourdes Therese P.
 Arrogante, Mary Cris M.
 Arroyo, Mary Pewee C.
 Arsa, Jaysyn Pal A.
 Arzanique, Ma. Larcidita P.
 Asanion, Krystalline C.
 Asares, Jeanette Q.
 Asenerio, Ma. Concepcion
 Asinas, Maribel M.
 Asuncion, Clarita R.
 Asuncion, Ma. Nhel V.
 Asuncion, Ma-Lyn V.
 Atanacio, Honeylette L.
 Atego, Marivic A.
 Atendido, Gina A.
 Atilano, Ma. Theresa K.
 Atillo, Cyril James B.
 Atup, Jeannette D.
 Audencia, Fe
 Ausente, Grithcine J.
 Austria, Elvie A.
 Austria, Libeth L.
 Aveclla, Miguela A.
 Avendano, Mary Rose
 Avila, Arlene F.
 Ayon, Dawn B.
 Ayon, Blanche Faith D.
 Ayro, Eliza S.
 Azanon, Juliet S.
 Azuceno, Victoria Judith M.
 Baac, Annah Kalyah B.
 Baaban, Alvin V.
 Bacalso, Carmencita Y.
 Bacalso, Erlinda T.
 Bacalso, Jehlynn B.
 Bacani, Ludwina A.
 Bacasmas, Rosalinda V.
 Bacasmas, Roxanne Marie P.
 Bacasmas, Sherylen R.
 Baccay, Maribel A.
 Bacquian, Jarwin A.
 Bacsal, Mya Flores, M.
 Bacsal, Rowena P.
 Baculina, Verolyn D.
 Badaeux, Cherie D.
 Badiale, Anabeth S.
 Badilla, Christine Ann C.
 Baes, Manbel
 Baesa, Emely U.
 Bagcal, Mary Jane
 Bago, Rowena S.
 Bagro, Susan Laarni B.
 Baguidad, Ryan D.
 Baguio, Rowella L.
 Bagundang, Zorina C.
 Bahidi, Sheryl N.
 Baidin, Sharifa Del Rosario
 Baisa, Ma Christina R.
 Bait-ji, Nonita M.
 Bajada, Irish
 Bajao, Delilah V.
 Bala, Merlita B.
 Balaba, Primrose A.
 Balais, Sheila Christian O.
 Balanay, Clara N.
 Balaoquino, Antonia D.
 Balatayo, Kristie D.

Balayon, Liezel D.
 Balbalan, Amy L.
 Balbarino, Generosa S.
 Balbin, Kristine Anne S.
 Balbuena, Annaliza
 Balde, Myra D.
 Baldezama, Margie G.
 Balduman, Elizabeth A.
 Balgue, Manlyn
 Balingit, Just Anne V.
 Balaing, Estrella S.
 Balawis, Neriza C.
 Ballener, Marjorie C.
 Balangon, Mary Ann Castillo C.
 Balsabas, Rizza Mae E.
 Balsamo, Katherine
 Balsamo, Maria Dovie S.
 Bancal, Shiela H.
 Bantolita, Maria Corazon V.
 Bangoy, Lovencia
 Bansang, Jean Marie Fe D.
 Barbarona, Edna A.
 Barbas, Myra L.
 Barbero, Neonita F.
 Barcelona, Aileen L.
 Barimbo, Anna Delza S.
 Baroro, Aileen M.
 Barra, Michelle A.
 Barrameda, Raymond B.
 Barreto, Hannah G.
 Barrios, Genelyn D.
 Baruel, Shanel M D.
 Barud, Kevin H.
 Basario, Evelyn T.
 Basco, Pearly Love H.
 Basilan, Annabelle N.
 Basilio, Jezel
 Basitao, Jenny Vie S.
 Bastasa, Flora R.
 Bastatas, Evangeline D.
 Bañiquin, Joan Y.
 Batocabe, Manilyn
 Batuhinay, Arlen D.
 Baumann, Ruth L.
 Baute, Timotea L.
 Bautista, Amalia M.
 Bautista, Estrella S.
 Bautista, Gail Joyce C.
 Bautista, Hazel Beth M.
 Bautista, Jennifer Cara C.
 Bautista, Marieta A.
 Bautista, Myra L.
 Bautista, Yolanda M.
 Bayani, Lenlyn G.
 Baybay Jr., Jerwil A.
 Baylan, Rodylyn N.
 Bayona, Julie Ann G.
 Bayona, Ma. Elizabeth O.
 Bayot, Janet
 Baysa, Jennifer C.
 Bayya, Trifenita B.
 Belandres, Jennie Beth C.
 Bela-ong, Kim Felice A.
 Beldad, Rulyn P.
 Belgica, Sharina
 Bella, Nendlyn T.
 Benaid, Sheryl N.
 Benico, Jessica A.
 Benitez, Sheila Marie G.
 Bentillo, Regina A.
 Berano, Gina O.
 Bermudez, Jeannette E.
 Bernades, Nena Jane A.
 Bernades, Constanca
 Bernardino, Jolly S.
 Bernardino, Margarita Armi Love S.
 Bernardo, Katrina M.
 Berryra, Cornelia C.

Berse, Flordeliza N.
 Bertillo, Regina B.
 Berto, Nurhaida S.
 Bertulfo, Haidee P.
 Besa, Ma. Clarissa E.
 Besa, Rosemarie B.
 Betita, Tiffanie I.
 Bicos, Georgia V.
 Bido, Sergio C.
 Binag, Gee Marie S.
 Binalla, Toni Marie E.
 Binagay, Geraldine G.
 Birag, Arianne Grace C.
 Biwang, Lovelin G.
 Blanco, Cesar Ian N.
 Blando, Maria Theresa V.
 Blanco, Normela S.
 Bocaitat, Vita Mae Rose M.
 Bola, Susan L.
 Bongava, Filipinas L.
 Bonifacio, Flora S.
 Bonostra, Nanette B.
 Bontilao, Yolanda
 Borbon, Melchora R.
 Bordalba, Eunice
 Borja, Anna May B.
 Borros, Frances Grace P.
 Botangon, Nehemia O.
 Botin, Vianida D.
 Botoy, Maria O.
 Bravo, Kimberly Joy S.
 Brillantes, Marites B.
 Bringino, Joesa B.
 Bringino, Ma. Joann C.
 Briones, Alexander W.
 Briones, Jennelyn H.
 Briones, Sofia O.
 Brosas, Josephine P.
 Bruno, Marietta G.
 Bucayan, Cristina B.
 Bucayan, Cristina B.
 Bueno, Crescencia R.
 Bueno, Juvelyn B.
 Buenviaje, Phsy Mae L.
 Bugaring, Zenaida L.
 Bugas, Rose
 Buhain, Ma. Arlene P.
 Buhisan, Marissa S.
 Buiza, Abegail C.
 Bulalayaog, Denn Rosant
 Bulanan, Susan E.
 Bulatao, Lourdes D.
 Bulibali, Dyesebel L.
 Burnanlag, Corazon F.
 Bunda, Christina
 Buniel, Maria Nina S.
 Bunno, Mary Ann F.
 Buno, Mary Jane P.
 Bunol, Gelyn B.
 Buscata, Evelyn S.
 Bustria, Vesly Amor M.
 Caballero, Jorgelyn S.
 Caballero, Virginia A.
 Caballes, Kirstie G.
 Cabaluna, Elsie Fe C.
 Cabanayan, Elena
 Cabangcal, Jennifer R.
 Cabangon, Maricris A.
 Cabaniti, Julieto V.
 Cabantan, Iris May M.
 Cabasano, Melchor M.
 Cabe, Darfido D.
 Cabe, Flordymae A.
 Cabero, Norita N.
 Cabillon, Jane Christine A.
 Cabodbad, Carla Jean P.

Cabrera, Karen R.
 Cabrera, Mia Jean
 Cabrera, Serena S.
 Cabungcal, Sheila A.
 Cacofranca, Johnny C.
 Cacho, Ron Nelson B.
 Cadalzo, Metchie Gay D.
 Caddawan, Marieta I.
 Caducio, Lorna P.
 Cadungog, Evelyn Claire O.
 Cagampang, Deutz M.
 Caid, Jenny Flores
 Caintic, Marilene C.
 Cajan, Aurea V.
 Cajandig, Kenneth John G.
 Cajos, Stephanie C.
 Cajigas, Annalissa M.
 Cajis, Rowena A.
 Calabio, Eszenith Lyr E.
 Calala, Manilyn R.
 Calabun, Ma. Cecilia E.
 Calda, Samuel P.
 Calimosa, Isabel V.
 Calimosa, Ofelia V.
 Calimosa, Candelaria P.
 Caliva, Asuncion P.
 Calma, Anita Fraulein I.
 Calo, Herculana D.
 Calope, Ana Lisa Q.
 Calumpiano, Lourdes C.
 Calumpita, Aileen J.
 Calunod, Perla M.
 Calvero, Maryshane Sharlette M.
 Calvo, James M.
 Camacho, May G.
 Camalica, Adora J.
 Camingao, Loubella Roscand
 Camiring, Elena B.
 Camora, Maria Jennifer I.
 Candido, Placida P.
 Candol, Rhea D.
 Candor, Maricris E.
 Canaba, Helen C.
 Canan, Jenie Vie B.
 Canete, Melanie
 Canete, Sherrie Mae A.
 Canillo, Dorothy P.
 Canizares, Nina Grace M.
 Canlas, Genybel B.
 Cantero, Ma. Wella A.
 Cantos, Redencion C.
 Cantoy, Kynna Marie M.
 Canulang, Regina P.
 Capales, Anna Liza A.
 Capanzana, Deocel J.
 Caparas, Rowena R.
 Capin, Aiza Mei S.
 Capistrano, Mycel V.
 Capul, Jennys A.
 Capuno, Asmariani Gani
 Cara, Fedelina R.
 Caram, Angela
 Caron, Mary Jane C.
 Carba, Zephyr C.
 Carbonell, Erika Maye B.
 Carbonell, Erika Maye B.
 Caragao, Jennifer D.
 Cariano, Marites C.
 Carinang, April P.
 Carino, Clara Jane I.
 Carlos, Jose
 Carpio, Joy
 Carrera, Marabel Grace
 Carrion, Ruselle G.
 Casajay, Vilma B.
 Casalla, Jenalyn B.
 Casas, Arichit B.
 Casela, Geraldine G.
 Casenas, Lyn

Casin, Lovely A.
 Casocot, Nerissa E.
 Caspe, Shirley P.
 Casten, Girlie L.
 Castillo, Gloria
 Castillo, Magie Enriquez
 Castillo, Sharilyn Mae M.
 Castillo, Shirlyn G.
 Castor, Hazel
 Castro, Nella P.
 Castro, Rachel Y.
 Casura, Jimmy B.
 Catalan, Elvira B.
 Catandjan, Anielyn B.
 Catano, Mylene P.
 Catipunan, Mary Jane
 Catipunan, Jo-ann S.
 Catubig, Emmalyn T.
 Catubig, Girlie A.
 Catulao, Rhea C.
 Caulan, Leanne Joy S.
 Celda, Samuel P.
 Ceballo, Emma C.
 Calimosa, Ofelia V.
 Celeste, Florian Mae L.
 Celiva, Asuncion P.
 Cendaza, Melody M.
 Cepeda, Herculana D.
 Cequena, Ma. Theresa C.
 Cejar, Barbara S.
 Cham, Josephine M
 Chanson Jean, Dumlaov L.
 Chen, Love Joy D.
 Chea, Michelle T.
 Cheng, Leonora O.
 Ching, Gwendolyn T.
 Chu, Ariane Joie A.
 Chu, Marilita
 Chua, Riza B.
 Chuidan, Monique C.
 Chupeco, Ascenda L.
 Cinco, Anolou L.
 Cinco, Liza L.
 Clapano, Ruth S.
 Clemente, Jeaneesa P.
 Cloriente, April B.
 Co, Maria Jane F.
 Coja, Mary Joy Granada
 Coles, Anna Riah Mae C.
 Colihlan, Marilyn N.
 Colina, Nenita Corsiga
 Collantes, Marvi M.
 Coloma, Aran Gelton L.
 Colones, Anna Liza A.
 Colomo, Elizabeth C.
 Colosig, Elmerinda V.
 Cometa, Mary Ann K.
 Comia, Maricar D.
 Comia, Melodee D.
 Conar, Gisila A.
 Conanan, Merliza D.
 Concepcion, Mery R.
 Concha, Remedios I.
 Conde, Marvin P.
 Consignado, Sherielyn S.
 Constanfino, Jocelyn
 Conteras, Felomina
 Contreras, Juanita M.
 Corbillo, Sheryl P.
 Cordova, Ginalyn G.
 Coronado, Benny Jane D.
 Corpez, Maria Teresa R.
 Correas, Francisca O.
 Cortez, Rosalyn M.
 Cortez, Shalyn A.
 Cortiguera, Diana
 Corina, Jaime
 Corvera, Ninfa P.

Cosico, Floreza L.
 Costales, Bienvenida B.
 Cotaco, Jonaliza J.
 Crudo, Myra
 Cruz, Alice E.
 Cruz, Baby Bernadette B.
 Cruz, Carol V.
 Cruz, Donna Belle C.
 Cruzada, Nella M.
 Cualteros, Pauline M.
 Cuarteros, Bernice Zyra F.
 Cuba, Angelica P.
 Cubio, Sorina P.
 Cudiamat, Merilyn C.
 Cuello, Faye B.
 Cuerdo, Sandra R.
 Cuesta, Florencia S.
 Cuevas, Remedios B.
 Cuizon, Rachelle C.
 Curazo, Grace C.
 Cutamora, Federita Menie
 Cutillas, Jessie A.
 Daa, Roxanne
 Da-anoy, Cherry Anne C.
 Dacer, Ma Nenita
 Daclan, Perflita Q.
 Dacles, Modesta
 Dacpano, Sarah Jane S.
 Dacumos, Milagros S.
 Dadal, Maria Maria R.
 Dadang, Ma. Theresa G.
 Dadia, Adoracion R.
 Daguinod, Sheryll S.
 Dagico, Evangeline M.
 Dagumo, Mary Ruzeneth S.
 Daiz, Vilma D.
 Daiz, Ma. Teresita
 Daanon, Donabelle Jinky A.
 Dangwa, Ursula T.
 Dapitan, Tangirene F.
 Daraja, Mahalya M.
 Darul, Nida O.
 David, Jocelyn D.
 David, Marilou S.J.
 Dawatan, Jennifer S.
 Dawit, Lucy M.
 Dayot, Grachel B.
 Dayrit, Marivic E.
 De Asis, Deborah A.
 De Asis, Ronielyn A.
 De Castro, Francine Rose A.
 De Castro, Saturnina M.
 De Guzman, Anabelle P.
 De Guzman, Christina S.
 De Guzman, Eufemia E.
 De Guzman, Magdalena G.
 De Guzman, Margarita F.
 De Guzman, Maria Dolores T.
 De Guzman, Marilou J.
 De Guzman, Mary Rose D.
 De Guzman, Princess T.
 De La Cerna, Elma B.
 De La Cruz, Maria Elena
 De La Rosa, Joresa B.
 De La Victoria, Janice D.
 De Leon, Arnie M.
 De Leon, Ednaou Pauline P.
 De Leon, Ianido L.
 De Leon, Teofila R.
 De Los Reyes, Mae A.
 De Marquez, Malou
 De Mesa, Ruby L.
 De Quiroz, Juliet D.
 De Sagun, Sheryl Tina M.
 De Torres, Ariene D.
 Defensor, Liza D.
 Deggay, Myrna B.
 Del Ayre, Teresita L.
 Del Mundo, Abigail M.

*alphabetical order

Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

* Perfect Start Achievers July 16, 2013 - August 15, 2013

- Pascual, Netezia P.
Pastolero, Tilda S.
Pastrana, Leah Dee O.
Pastrana, Ma. Mela
Patricio, Charito J.
Patricio, Jeanie T.
Patricio, Rowena I.
Pecson, Frances A.
Pederio, Cindy P.
Pederio, Zimrose R.
Peji, Nelisa L.
Peligro, Mae Ann S.
Pellien, Angelica M.
Pena, Renelyn N.
Penaflo, Jonalyn D.
Penaranda, Maryrose M.
Peniero, Iress G.
Penus, Enrica
Peralta, Alma G.
Peramo, Rhea Lyn S.
Perater, Mary Grace
Perea, Lorna
Perez, Candelita R.
Perez, Crea B.
Perez, Dailyn P.
Perez, Geraldine G.
Perez, Malina S.
Perez, Maria Janet, C.
Perez, Marissa
Perez, Marvie M.
Perez, Rose J.
Perez, Virginia R.
Peria, April Joy S.
Permejo, Marites R.
Pesquera, Nhiel Joy O.
Pigoh, Levy L.
Pilapil, Mabel S.
Pilota, Estela G.
Pimentel, Gina B.
Pimentel, Mirasol V.
Pinar, Ma. Cristina C.
Pineda, Loris
Piner, Maricel M.
Pitago, Marilou L.
Pitay, Ma. Karen O.
Pizarros, Mellaine Grace
Plaira, Neny P.
Plana, Pauline Joy A.
Plantig, Shella Mae B.
Plasabas, Kristine A.
Platon, Maria Lourdes M.
Plaza, Raffy S.
Pletado, Joy P.
Poblete, Sisa Fiel B.
Polbos, Grace A.
Polcarpio, Jennifer
Polinar, Rhapsunzel M.
Ponce, Angelita V.
Poralan, Arlene A.
Porcil, Catherine C.
Porte, Aaron T.
Posadas, Cheryl Marie F.
Postrano, Ma. Ciria C.
Potestad, Ana Marie R.
Pradilla, Arlene E.
Price, Michelle B.
Protogo, Genita S.
Pulmones, Therence P.
Pungan, Mary Ann R.
Pungot, Mirate O.
Punongbayan, Jovel I.
Punzalan, Belen
- Punzalan, Gliceria J.
Que, Becky Aurora B.
Quebillas, Keikh
Quedado, Elizabeth B.
Quiamzon, Ma. Lourdes B.
Quibuyen, Teresita A.
Quibuyen, Kris F.
Quicoy, Ruby L.
Quijano, Reda Mae T.
Quilatan, Jennifer L.
Quillan, Melody Joy M.
Quimpan, Wennie C.
Quinto, Marjorie A.
Quinson, Anne Marie Cristina
Quitorio, Rosita B.
Racelis, Florame G.
Racelis, Maria Theresa D.
Ragadio, Zachele Anne G.
Ragasajo, Verline L.
Ragazo, Roselyn S.
Rala, Ruth E.
Ramirez, Adababelle A.
Ramirez, Cora Gay D.
Ramirez, Ma. Arindela E.
Ramirez, Maryza Aileen M.
Ramirez, Sheryl O.
Ramos, Elizabeth I.
Ramos, Lalaine D.
Ramos, Madelyn
Ramos, Marissa
Ramos, Mary Grace A.
Ramos, Mary Chris M.
Ramos, Rechelle C.
Ramos, Lorette O.
Ranario, Chisron P.
Rania, Marivic R.
Ranin, Armenie D.
Rasay, Alejandro L.
Ravela, Shella Marie
Raymundo, Anna Mae
Raymundo, Joycebel O.
Rayos, Vincent Ryan D.
Raza, Sasheen B.
Razonado, Russel Dyan D.
Roxas, Marilou A.
Roxas, Charisma Joy A.
Roxas, Dennis A.
Rubin, Aiza Pearl G.
Rubio, Cheryl M.
Ruiz, Alejandrina D.
Ruvivar, Rachel Beatriz A.
Sabana, Jessybel O.
Sabao, Britt Brea R.
Sabarre, Renea
Saberan, Darwin M.
Sabido, Eloisa G.
Sablay, Zenaida T.
Sacanle, Jonalyn G.
Sacapila, Ailyn Jane R.
Sacadlan, Emelita S.
Saclag, Jamaica Reina K.
Salfar, Amor C.
Salahog, Rissa P.
Salas, Ma. Chona M.
Salazar, Maribel T.
Salcedo, Ma. Theresa C.
Salcedo, Maria Sarah F.
Saldana, Elisa P.
Sales, Janine Marie J.
Sales, Leslie T.
Sales, Nora P.
Sali, Usmi A.
Saligumba, Trinidad M.
Salim, Carolina S.
- Salimbot, Riche O.
Salinas, Sylvia C.
Salisi, Elene T.
Salmon, Joanna June L.
Saloma, Margarita P.
Salting, Liyaga G.
Saludaga, Vera Dee C.
Saludak, Thor Julius S.
Saluga, Annaliza B.
Salvacion, Mary Jane S.
Salvador, Teresita M.
Salvano, Evelyn T.
Salvados, Jenevie C.
Salvia, Ampalod D.
Sam, Sobaída D.
Samalca, Cristina R.
Samonte, Ramil R.
Samosino, Alicia C.
Sampole, Rosalinda V.
Samson, Wilma P.
San Buenaventura, Enjela Rose
San Diego, Camela F.
San Juan, Jean D.
San Juan, Manuel E.
San Juan, Maria Christina A.
San Juan, Vicenta P.
San Pedro, Hazel Joy S.
San Pedro, Maria Paz G.
San Ramon, Rachelle Anne C.
Sanchez, Jennelyn L.
Sanchez, Maria Fatima A.
Sanchez, Mary Ruth D.
Sanchez, Mildred C.
Sanchez, Wilson G.
Sanghera, Gurmit
Sanqui, Teresita Q.
Santal, Jillian Mae A.
Santiago, Nina F.
Santillan, Ma Amor
Santos, Alona S.
Santos, Anne A.
Santos, April R.
Santos, Dennis A.
Santos, Florideliza
Santos, Cheryl A.
Santos, Leize V.
Santos, Ma. Elena C.
Santos, Marvie A.
Santos, Rowena S.
Santos, Wilhelm Ingrid A.
Sanz, Cecile A.
Saquilyan, Rizalea M.
Sarabia, Nora
Sarad, Chisa Mae T.
Saria, Marites B.
Sarino, Josephine D.
Sarmiento, Charmaine T.
Sarmiento, Marissa C.
Sarmiento, Sharon
Sarsuezo, Socorro Marie D.
Sasaluya, Maribeth R.
Sasan, Ma. Stella S.
Saula, Rawiya S.
Sayago, Juliet B.
Sebastian, Maria Liza T.
Sebastian, Donnaliza
Sebastian, Mary Jane C.
Seguerra, Florideliza M.
Selga, Lisette I.
Selga, Teresita T.
- Selso, Ria Fatima A.
Semillano, Pherie O.
Senatin, Jo Ann R.
Sencio, Terry M.
Serrano, Neome E.
Serafia, Gretchen Ney S.
Serfio, Shiela Mae Y.
Serrano, Shelda B.
Serron, Beatriz S.
Servo, Leynette A.
Sesbino, Amelita
Sesena, Jennifer G.
Severo, Wylene Marie
Sibag, Gladys A.
Sibon, Reishel Ann M.
Sigue, Jocelle B.
Siguenza, Ofelia C.
Silva, John Paulo A.
Silvestre, Maria Josefina P.
Simbajan, Annie Luchie P.
Singo, Novie Kate D.
Sios-e, Minda I.
Siquian, Sharon P.
Sison, Angelita F.
Sison, Conchita P.
Sison, Girie T.
Sison, Mary Antonette S.
Sison, Mary Luz Gem G.
Sitjar, Marylou
Smith, Michael V.
Smith, Princess Grace V.
So, Bernadeth Ina
So, Jasmen B.
So, Ofelia R.
Soledad, Aileen Joy S.
Solibio, Reyjane A.
Soliman, Godaliva A.
Solis, Charmaine Frances, V.
Solis, Jocelyn P.
Son, Jinky W.
Son, Maricar W.
Songano, Carmela G.
Soposo, Ma. Rowena V.
Soria, Jezaime E.
Soriano, Maria Neissa
Soriano, Mary Ann B.
Soriano, Sandra D.
Sta. Cruz, Bella C.
Sta. Elena, Elsa A.
Sta. Rita, Teresita G.
Suaking, Raquel A.
Sual, Evelyn G.
Sual, Mary Jane B.
Suan, Kathrine Jeanine B.
Suansing, Angelee M.
Suarez, Analiza D.
Suares, Maureen Kae A.
Suerte, Belinda Y.
Sult, Kimberly Joyce A.
Sumampog, Maryjone H.
Sumatog, Rhiann B.
Sumugoy, Medelyn G.
Suidia, Nancy S.
Suresca, Olivia C.
Suresca, Riza Joy E.
Susan, Annabel S.
Susan, Fredrick L.
Suzitte, Abilong D.
Sy, Lynette M.
Tag, Jomarizen G.
Tabano, Angelina T.
Tabano, Mark Jude F.
- Tabios, Jose III C.
Tacerdas, Gertrudes T.
Tade, Mary Jane L.
Taganas, Beverly
Tagayuna, Vanissa Paula A.
Taghap, Joan Grace R.
Tagle, Genessee
Talian, Donna Mae E.
Talanta, Kristina
Tamayo, Barbara B.
Tamayo, Consolacion
Tamayo, Presila M.
Tamayo, Remedios Platon
Tamin, Angeli S.
Tamonang, Rebecca L.
Tan, Delia C.
Tan, Evangelina C.
Tan, Joanna Marie T.
Tan, Miraflo D.
Tan, Miraluna O.
Tan, Virginia C.
Tanangonan, Beverly C.
Tangal, Janette M.
Tangalin, Fernando G.
Tanielon, Hazel R.
Tano, Eva T.
Taueban, Christina L.
Taray, Larielyn J.
Tare, Joselyn C.
Tarlangco, Carlo Andrea U.
Tarrazo, Mary Doreen D.
Tatualla, Jose Vi
Tayab, Melody P.
Tayag, Ma. Theresa Ruby S.
Telbrez, Maria Dalisay V.
Telson, Nancy R.
Telson, Shiela A.
Tadera, Emilie S.
Tegio, Norleen M.
Tejamo, Claire M.
Teodoro, Maria Charmine
Teodoro, Paula Bianca P.
Terencia, Justine P.
Terencia, Welljune P.
Terra, Mignette M.
Terral, Anna Mae
Terral, Rachel G.
Tiquas, Melda D.
Tillo, Althea Mei R.
Tindao, Noreen W.
Tiu, Angelita G.
Tobias, Dioscora
Togonon, Merlisa C.
Toledo, Narcisa A.
Tolentino, Annie S.
Tolentino, Balbina B.
Tolima, Leah
Tomas, Carl B.
Tongfuyen, Lesli
Tongson, Jerlita C.
Topasi, Elvie Q.
Toria, Analine M.
Torrano, Mary Erniebeth T.
Torres, Jennifer M.
Torres, Adeste V.
Torres, Karen P.
Torres, Maria Agnes A.
Torres, Mary Ann D.
Torres, Myrna B.
Torres, Peachy L.
Tosie, Delia O.
- Trabado, Monica M.
Trance, April May C.
Trinidad, Nolie Jean O.
Trinidad, Kristel Ann P.
Trinidad, Maria Theresa R.
Tronca, Susan G.
Tucson, Anita B.
Tubongbanua, Maricel B.
Tulua, Marivic
Tumada, Mary C.
Tumala, Mercy D.
Tumapon, Joan
Tumulak, Grace E.
Ubina, Olivia D.
Uelag, Felicia T.
Ugadan, Regina A.
Ugay, Arriane Jane
Ungay, Marilou B.
Unciano, Kryss R.
Undadi, Marizel S.
Unido, Caren T.
Unquida, Ditas
Ursano, Bernadette G.
Ureta, Eileen M.
Urmeneta, Edward Anthony T.
Usman, Mahatma Cristabel U.
Uy, Alma B.
Uy, Katherine Marie M.
Uy, Rolaine B.
Uy, Sherrydhale Queen
Uy, Susette V.
Valcorza, Edwin Nathaniel G. III
Valcorza, Maiza B.
Valdesio, Ma. Lee M.
Valdez, Maricel B.
Valdez, Yvonne Flor B.
Valdez, Perla I.
Valenzuela, Alona B.
Valenzuela, Myra A.
Valera, Miraflo F.
Valido, Cassandra
Monteleagre
Vanguardia, Leonila A.
Vanzuela, Cube-Lynn D.
Vargas, Gina D.
Vargas, Rona R.
Vega, Reg Ann A.
Velarde, Vivian M.
Velasco, Charlyn Marie R.
Ventura, Emelda T.
Ventura, Teresita F.
Verano, Rosa R.
Verdellor, Denise Angela J.
Verdillo, Sharnae M.
Vergara, Felicitas C.
Vergara, Maricris B.
Vermes, Anthea Xandra B.
Viergo, Jonathan D.
Vestil, Ma. Theresa C.
Viedor, Lourdes M.
Vicedo, Leilani R.
Vicente, Lourdes F.
Vicente, Rosalia D.
Victorino, May-lyn M.
Vidal, Jean G.
Vierres, Maricar S.
Villacampa, Florencia M.
- Villacruz, Maria Jean O.
Villafra, Rhea Grace L.
Villafra, Cheene D.
Villalobos, Aileen M.
Villalon, Jovie D.
Villalona, Warren M.
Villamor, Rose A.
Villanueva, Bernadette S.
Villanueva, Jara-Marie C.
Villanueva, Jinkes A.
Villanueva, Marietes A.
Villanueva, Rea Vanessa E.
Villar, Maridel D.
Villarba, Violeta N.
Villared, Gloria G.
Villarín, Wellyn M.
Villarino, Lenie D.
Villarta, Leonida J.
Villastique, Vilma R.
Viloria, Filda Sonia T.
Viray, Lany T.
Virginia, Joan V.
Virrey, Marlou Jane S.
Vistan, Laarni E.
Viste, Meloid G.
Vitorilo, Jane M.
Vitu, Jennibelle M.
Vivaz, Mary Angeli C.
Wahing, Doreen B.
Wamor, Cristine Joy C.
Watanabe, Zsaly N.
Willy, Glenda S.
Wong, Sherry L.
Wong, Teresita C.
Wullschlegel, Karen Jane B.
Yacot, Estrelita
Yamomo, Evangelina A.
Yango, Emelyn
Yanson, Amabel Garnet B.
Yap, Jinkee L.
Yap, Myra Grace G.
Yap, May Amor Shiela S.
Yawan, Cherrame
Ybanez, Reynavi A.
Ylanon, Maria Annabelle T.
Ymang, Maricel A.
Young, Agnes A.
Young, Karen Jeane A.
Yu, Carmelina M.
Yu, Rosella C.
Yu, Sandra C.
Yunson, Amalia C.
Yusay, Myra M.
Zabala, Rosalinda
Zamora, Norelinda D.
Zamora, Rolina G.
Zapanta, Joyce L.
Zapanta, Julia R.
Zapico, Emie Z.
Zayas, Kyreen V.
Zita, Ma. Elena P.
Zuasolo, Florinda S.
Zuluega, Michell
Zuniga, Ma. Vitraliana M.
*alphabetical order

*New Consultant Bonus Program (NCB) Achievers - May 2013 batch

Independent Beauty Consultants who successfully completed the New Consultant Bonus program (months 1-4)

Top Sales Director with most number of NCB Achievers
Sales Director Luzminda Ali



- Abejo, Corazon C.
Abendun, Maria Jewel A.
Abenir, Memasnye D.
Acain, Julie Ann V.
Adeawayn, Maria Nina D.
Adolfo, Jeanneth L.
Agravante, Jovy C.
Aguilar, Dolores L.
Akol, Maribeth P.
Alaba, Jovy C.
Alava, May Ann B.
Alba, Leilani S.
Albay, Gina A.
Alemanza, Leslie Anne B.
Alido, Princess Deyssye B.
Alivio, Guane Marie Antonette G.
Alivio, Kymie Anthony G.
Alonzo, Kristina Vinessa M.
Alzona, Ana Karza C.
Amper, Angelle R.
Anchejo, Emeraldita C.
Andrada, Gaylene H.
Antolihao, Aileen
- Aquino, Agassiz Louis J.
Aragon, Maricel O.
Aranes, Editha V.
Arceo, Rosario B.
Arela, Aubrey D.
Aromin, Rebecca Angelica F.
Arodaza, Cecilia N.
Asuncion, Fides P.
Awax, Genevieve M.
Bagnol, Aileen A.
Bagundang, Bai Sorayda C.
Bais, Maria Teresa M.
Bang, Sang Eun
Barnacheo, Florida S.
Barredo, Marife E.
Barrera, Alma Daisy B.
Barrera, Jazmin June B.
Barrago, Donna M.
Barzo, Josephine B.
Batomaloque, Sandy C.
Bautista, Luchi C.
Baz, Ma. Aldo Podesta V.
Belington, Joy T.
- Benasa, Mercedes S.
Benedicto, Rizalina
Bentulan, Ida C.
Bibbey, Edelyn P.
Bretano, Maricel D.
Brea, Edna C.
Caccam, Emelita N.
Caganda, Elmelita A.
Calang, Irish Mae G.
Calderson, Joy L.
Cala, Karen Lesley-anne
Camannong, Ma. Theresa M.
Camilo, Celma L.
Camins, Bwena O.
Capote, Aida C.
Carballo, Consuelo R.
Casquejo, Lilibeth M.
Castillo, Aylene A.
Castino, Lilian T.
Catajoy, Maybeth Stephanie C.
Cattlor, Nullen C.
Cazenias, Idonna L.
Ceniza, Aithema Marie B.
- Chun, Arim Lee
Cinco, Romuth C.
Clapano, Suzette S.
Co, Rubie Marie P.
Cojilla, Lilia E.
Colansong, Emmalyn J.
Concepcion, Ruth C.
Conquillo, Jeanneth A.
Cruz, Eleanor R.
Cubal, Rachelle Jay P.
Cudal, Genevieve B.
Dailigdon, Tarhata T.
Davamtes, Nimfa S.
Dayao, Gina A.
De Guzman, Justina O.
De Jesus, Lynneth A.
De Los Martirez, Eva
De Vera, Josephine S.
De Vera, Susana
Dela Cruz, Mikko Fabiola B.
Dela Serna, Socorro Marie C.
Demillo, Janette J.
Devera, Violeta
- Diaz, Chiara Maria M.
Dimaculangan, Marife
Dinamling, Leny Y.
Dineras, Jonalyn D.
Domondon, Gemer Ann T.
Dublin, Ammy B.
Dumayaca, Anixa Muriel A.
Dumumaya, Liyaga L.
Echanes, Nancy B.
Edades, Sherry Mae M.
Embuscado, Melita
Enaje, Emelinda L.
Engoy, Geomelina S.
Espino, Shiry D.
Espiguez, Selina P.
Estaco, Virginia M.
Falcasantos, Echel S.
Fandino, Pia D.
Fernandez, Monica B.
Flores, Janice M.
Flores, Jemilyn S.
Francisco, Ma. Sisa N.
Galula, Marivel B.
- Garcia, Daryll Chrysanthemum R.
Garing, Nelia M.
Gayam, Genaldyn R.
Gayatan, Joyce G.
Geguro, Milagros E.
Giro, Grace Rocelgino C.
Gonzales, Nancy B.
Gonzalo, Geraldine D.
Hailil, Girie A.
Ibanez, Maria Candelaria C.
Imbucado, Manibel T.
Iral, Juvy P.
Izquierdo, Pilar M.
Jobanes, Celerina D.
Japsan, Guirania P.
Javier, Jillean C.
Jean, Jisun
Jimeno, Joseph R.
Jing, Cai Boo
Jurid, Francisca A.
Justol, Fritzie F.
Kasuya, Maria Theresa E.
Lucueta, Jane P.
- Langcay, Mario Erlinda A.
Lapuz, Mary Grace V.
Lapis, Zenaida A.
Laput, Evelyn E.
Lasco, Ivy M.
Lauayan, Claire M.
Lavina, Genette B.
Lawas, Cita B.
Legacion, Shiela R.
Licup, Vanessa M.
Ligutan, Maricel Roa B.
Lozano, Leonette P.
Luz, Maria Lilibeth B.
Lucero, Maria Jaela T.
Lumanglas, Lumninging V.
Lurica, Ivy B.
Macapagal, Angelica R.
Macapagal, Grace Y.
Macapagal, Maria Elena
Macaspat, Bernadette D.
Macaspat, Roxanne L.
Magadia, Prescila G.
Machinay, Jacqueline Mae M.
- Malce, Vilma J.
Maldeir, Jaclyn H.
Malimban, Ma. Diana Clara R.
Manansala, Salome M.
Mapua, Sandra, Ison
Marapao, Lourdes A.
Mariano, Hannah C.
Maricor, Soada S.
Melacotan, Suzette S.
Mendoza, Anne Rachelle A.
Mendoza, Lorena M.
Mendoza, Ma. Chona G.
Menor, Yasmin M.
Merdegio, Sharon C.
Merida, Naneth P.
Mohammad, Eliza P.
Monares, Florideliza P.
Montes, Conchitina C.
Montolo, Marigold S.
Nadar, Maryville G.
Nadara, Marilou D.
Napoleon, Maribel B.
Ngapek, Borly D.

*alphabetical order

*New Consultant Bonus Program (NCB) Achievers - May 2013 batch

Independent Beauty Consultants who successfully completed the New Consultant Bonus program (months 1-4)

Navares, Karen Joy L. Nellas, Lorean Vivia L. Nocomora, Aurora V. Nuguid, Victoria A. Ocampo, Edilita B. Ocariza, Veronica P. Ochea, Annalie A. Ollano, Lilia F. Ollano, Gicili S. Ossorio, Maureen Rova S.	Pagandahan, Romelia B. Pampangan, Noribeth P. Pampolina, Cherry Mae A. Paradina, Kay E. Paredes, Jaemie Ann B. Pasion, Heidi C. Pedro, Aileen P. Pepito, Geomary P. Pequino, Marichu B. Pilapil, Natividad Q.	Pinated, Abigail D. Platon, Juanita S. Pongyan, Christine P. Pontano, Bainare B. Portado, Gela C. Prieto, Rowena A. Quidato, Myra V. Ragosa, Rivi N. Ramoleta, Florante M. Reblinca, Erlinda J.	Recio, Aileen B. Regidor, Virginia S. Relevo, Marilee P. Remoreros, Kristy Mae D. Resurreccion, Julieta P. Riego, Joanne C. Romero, Ma. Elena T. Rubin, Leovey B. Sabater, Agnes C. Sajor, Neisa Leonore S.	Salazar, Lorna Salina, Maria Angelica D. Salo, Venus E. Salomon, Bernardina A. Salvatierra, Elvie V. Sama, Debrah B. San Pedro, Joanne F. Sara, Belinda G. Selsa, Maria A. Senierez, Liberty S.	Silioco, Junda C. Sison, Shirley P. Solatorio, Jarabella S. Soliven, Corazon B. Solliquez, May Ann S. Sta Ana, Luz B. Suarez, Rowena P. Tadiara, Rowena D. Tagalicut, Ma. Estrellita E. Tamayo, Analiza V	Tan, Grace Ann Katrina P. Tenorio, Ian Tesalona, Concepcion Timbal, Antoniette B. Tinga, Ivy B. Tongdo, Marisa K. Umali, Marissan M. Ursabia, Chariz May A. Varona, Lou-jean Troy Vegafria, Mayflor L.	Velasco, Dona S. Velasco, Ester Veloz, Esterlina F. Veracruz, Conchita A. Verzosa, Rowena T. Villanueva, Weljelyn C. Villorante, Charlene C. Yap, Atila P. Yares, Lilia M. Zabala, Elisa R.
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*alphabetical order

*First Time Senior Consultants for August 2013

Independent Beauty Consultants with 1 to 2 active team members for the first time in a given month.

Abaro, Shirley R. Abasillas, Ma. Cristina Jane C. Acain, Julie Ann V. Aclo, Benito B. Adayo, Ma. Noemi C. Aguirre, Johana Ailani, Julieta L. Alava, May Ann B. Alcantara, Marina M. Alcaraz, Marjorie Joyce Alcazar, Mary Grace A. Alejandro, Aple Lyn A. Alejo, Rebecca B. Alipao, Ruthzel L. Almazar, Joel P. Alquizar, Camelle Margaritha A. Amado, Yvonne C. Amistoso, Grace D. Anatalio, Maria Caridad C. Ancheta, Mary Jane A. Andres, Clairion Gayle S. Antivo, Ivy P. Antonio, Teresita M. Aperocha, Jesa Marild M. Aranas, Geraldine D. Ayad, Jennifer N. Badeaux, Cherie D. Bago, Rowena S. Bahinting, Diane S.	Balaba, Primrose A. Balduman, Elizabeth A. Ballezo, Reindoul B. Bani, Leah P. Barandino, Ma. Elvira B. Batamalaque, Sidney C. Baylon, Janaleem P. Benad, Lorez L. Berroya, Cornelia C. Bestes, Wilwendewagen R. Binag, Gee Marie S. Bitoon, Ria Angela P. Bravo, Kimberly Joy S. Brillantes, Marites B. Briones, Sofia O. Bruce, Edna C. Buendia, Cristine Amor B. Burdeos, Corazon A. Bustria, Yesly Amor M. Caballo, Gesie F. Cabalricla, Kristel A. Cabangcalala, Jennifer R. Cajilig, Teresa S. Calala, Delia V. Calangin, Irish Mae G. Calibara, Marry Rose C. Calimaran, Joey L. Camano, Rosie S. Cambronero, Marjorie S. Capul, Jenessyl A.	Caralos, Prisca G. Carba, Zephyr C. Casama, Julie Ann B. Casintahan, Bibiana A. Casquejo, Lilibeth M. Castillo, Arlene A. Castillo, Racid B. Charisma Jean, Dumlaol V. Clutario, Consuelo C. Colcol, Christine Joy S. Comique, Gisela A. Contreras, Felomina Coros, Janeth Correas, Francilita O. Cortez, Antonio S. Cosio, Cheryl G. Cue, Juvie Marie C. De Guzman, Marilou J. De Jesus, Lynneth A. De Los Reyes, Mae A. Del Rio, Leizi M. Dela Cruz, Jamie Eliz Son R. Dela Cruz, Rose Del-amen, Jennifer T. Delgado, Michelle H. Delopere, Marivic M. Devera, Violeta Diaz, Karen Lou L. Diaz, Mary Joy Therese L. Diray, Marivic T.	Dizon, Maren M. Domerito, Christine Joan E. Dong, Charinel M. Dumayog, Rubelin F. Echanes, Rachel E. Eilina, Andrade Enaje, Emelinda D. Enriquez, Erlinda L. Escudero, Emilou Escurel, Mercy F. Esmedullar, Aileen P. Fernandez, Editha S. Fernandez, Lydia P. Flores, Lorena Z. Flores, Teresita V. Fortaleza, Melba P. Galang, Eloisa P. Gampanero, Cindy G. Garcia, Jonalyn A. Galingay, Cecilia J. Gonzales, Dimea B. Gonzales, Rosa Villa M. Gregorio, Bella G. Gregorio, Rowena N. Guerrero, Irma R. Iglesia, Aina B. Javier, Ma. Cecilia C. Jimenez, Celma S.A. Jumianjang, Anuarizata A. Justo, Julie A.	Lacuata, Jane P. Lagura, Juely V. Landay, Lilibeth L. Lance, Janieth M. Legaspi, Nenita T. Liboon, Rio Lisayan, Holly Lyn P. Livanog, Ann Raynelle R. Mabansag, Evelyn L. Mababayo, Marilou C. Machutes, Lilibeth M. Maghani, Monna Fe Mag-iba, Maricel K. Maglasang, Rosie B. Malaluan, Nancy M. Mallari, Suzette C. Manzano, Elma L. Maquilung, Olivia T. Marasigan, Juana H. Marcos, Georgina A. Martes, Christabel A. Mateo, Ester E. Mayangao, Marjorie L. Maynes, Leah Z. McJimpson, Maria Wilanie C. Mejilla, Jocelyn Melo, Maureen A. Mendijar, Elizabeth Mendijar, Grace M.	Mendoza, Merry Claire E. Miranda, Hermogena G. Monterola, Golden R. Morano, Joan B. Morato, Lilibeth D. Naag, Raquel V. Navarette, Zoraida J. Nieta, Remedios A. Nilo, Gina P. Obingayan, Mary Ann M. Ocariza, Veronica P. Olea, Gregoria B. Orbita, Jennifer M. Ortiz, Alma C. Ortiz, Nenita M. Pabelonia, Jonalyn B. Pacardo, Sheila Lyn P. Pacs, Grace T. Paden, Joylie P. Padillo, Rominae Q. Palomares, Mirasol P. Palomino, Angeli G. Pardilla, Kate Eleanora T. Pardillo, Deadita D. Pedrera, Nishella Peji, Nelisa L. Pepito, Geomary P. Perez, Dailyn P. Phodaca, Nelva R. Picardal, Psyche M.	Piluden, Analiza L. Pinated, Abigail D. Poncionga, Helen B. Pungot, Mirafie O. Quiriong, Millyacinth M. Raden, Amy A. Ramirez, Ma. Atindela E. Ramos, Dina C. Ramos, Liezl H. Ramos, Marissa Ravina, Remedona Relampagos, Jemealyn M. Requinto, Nena C. Requinto, Lourdes R. Resimo, Shiela O. Reyes, Ailyn A. Riano, Larielbe B. Rituelo, Marsha B. Rodriguez, Irene A. Romero, Ma. Elena T. Saclo, Marilyn B. Salinas, Ma. Eden C. Sanchez, Mildred C. Santos, Laila P. Sarino, Josephine D. Sienes, Ellen M. Siguenza, Ofelia C. Sison, Conchita G. Slafford, Liza S.	Soco, Evelyn N. Solatorio, Jarabella S. Soriano, Caroline P. Soriano, Lorelei D. Sotayo, Adora C. Sta.Rita, Kristine O. Subala, Maureen Kae A. Tabamo, Angelina T. Taghay, Chona D. Tan, Evangelime C. Tayab, Melody P. Tecon, Nancy R. Tiron, Maria Fe B. Tirazona, Manuela P. Tolentino, Lovella Charmaine D. Tria, George P. Trinidad, Kristel Ann P. Tranco, Susan G. Valencia, Lolita T. Vicente, Ailene T. Villacorta, Florencia M. Villacorta, Januffi Sol P. Villanin, Wellyn M. Viro, Belen E. Vitug, Jennibelle M. Wamar, Mary Grace M. Yim, Angelita R.
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*alphabetical order

*First Time Group Leaders for August 2013

Independent Beauty Consultants with 3 to 4 active team members for the first time in a given month.

Abendan, Maria Jewel A. Agustin, Larielyn A. Arzanique, Ma. Larcidita P. Batiquin, Joan Y. Benito, Sophia L. Colat, Anamy C. Concepcion, Ruth C. Danos, Janis G. De Chavez, Norelyn S. De Guzman, Christina S. Dela Cruz, Lailen B. Diamzon, Kristin S. Diaz, Algean S. Evans, Josephine M. Flores, Rowena C. Fullante, Ma. Bernardita A.	Galvan, Rowena D. Garcia, Esmin E. Giro, Grace Rocelgina C. Good, Marie Suzette Guevarra, Airini May L. Hamsiraj, Shermalyn I. Huele, Dianah Jane L. Ibabao, Eden T. Jabla, Margarette Gail B. Jumamali, Ma. Louellie Z. Kitong, Lilyruth D. Lim, Sheila C. Lopez, Merlina L. Mancol, Rowena P. Mantes, Rosalyn P. Mapatac, Myrna E.	Mariano, Victoria E. Mendoza, Lorena M. Mendoza, Shirley G. Miranda, Gemma A. Momo, Narilyn T. Montanano, Jenelyn H. Naquilo, Jovelyn M. Nas, Sheila Marie M. Nazzol, Quirina T. Nocomora, Aurora V. Pardillo, Melissa Rae A. Pawaki, Leah P. Perez, Cherry May C. Perez, Virginia R. Realista, Catherine M. Reblinca, Erlinda J.	Rodriguez, Rowena L. Salinas, Cheryl P. Salvatierra, Elvie V. San Mateo, Lovella Selsa, Maria A. Sta Ana, Luz B. Tablizo, Gerilyn Apple L. Tamayo, Analiza V Teatilo, Josephine F. Tesoro, Maribel N. Tongdo, Marisa K. Tuazon, Brenda C. Valencia, Aisa Veronica S. Vallejos, Zenaida G. Viste, Melody G. Yu, Rosella C.
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*alphabetical order

*First Time Team Leaders for August 2013

Independent Beauty Consultants with 5 to 7 active team members for the first time in a given month.

Abdul, Glenda O. Acabal, Lilibeth B. Balquin, Diana Marie S. Belay, Cecilia L. Camadero, Kristine M. Cepeda, Jeralden C. Dablo, Genevieve B. Dasco, Marina Z. Datul, Nida O. Dinamling, Leny Y.	Diploma, Myrna S. Espilita, Nona S. Flamiano, Rubie M. Gamab, Teresa L. Guanso, Penelope C. Guma, Maricel A. Gutierrez, Jenny Lou C. Lantay, Ariene R. Perez, Nettie Loseriaga, Evangeline E.	Magnanano, Cherrylyn F. Mendez, Marites A. Montes, Apple M. Panafil, Emily A. Princesa, Remedios G. Raduban, Julieta D. Resurreccion, Julieta P. Rujio, Glenn B. Rodriguez, Jenny Lou C. Salazar, Haydee A.	Silioco, Junda C. Sodusta, Cindy Y. Tan, Susan P. Temblon, Jimelyn N. Trono, Eden H. Vallejera, Grace A. Yunson, Amalia C.
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*alphabetical order

*First Time Future Sales Directors for August 2013

Independent Beauty Consultants with 8 or more active personal members for the first time in a given month.

De Los Martinez, Eva Estrada, Florinda M. Gangca, Veronica S.	Kalow, Alma M. Lopez, Sheryle N. Nadduha, Dayazarrah L.	Nuval, Shiena Kathleen N. Senierez, Liberty S. Tono, Reina Imee P.	Tono, Reina Imee P.
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*alphabetical order

*Red Jacket University Graduates for August 2013

Angelica Cabuang Adolfo, Jeanneth L. Albay, Gina A. Aranes, Editha V. Asis, Mary Ann E. Belardo, Aurea M. Caballero, Jessica C. Cabanilla, Perilita B. Cabatana, Eleanor A. Cabigas, Charlene P.	Calimosa, Luzviminda V. Diploma, Myrna S. Doronilla, Julieta L. Empeno, Janeth E. Galang, Gilbert S. Giro, Grace Rocelgina C. Gutierrez, Jenny Lou C. Imano, Glenda Myra Q. Layug, Maria Celeste R. Montales, Conchitina C.	Nocomora, Aurora V. Ocariza, Veronica P. Ortiz, April Love C. Pacs, Grace T. Padua, Lynn A. Pastrano, Mylene L. Ramones, Virginia Rivales, Rea C. Rodriguez, Rowena L. Senierez, Liberty S.	Torres, Rowena B. Tugado, Desiree R. Ubas, Maricon T. Velarde, Ma. Linda B. Velasco, Ester Verceles, Irene L. Villaflores, Margie S.
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*alphabetical order

EDITOR'S NOTE: Additional Red Jacket University Graduate June 2013: Angelica Cabuang



Top Sales Director with the most number of ESRs Graduates for August 2013

Sales Director Virginia Estepa

"You've often heard me say that we fail forward to success. In the founding days of our Company, when I took a legal pad and wrote down the problems I had experienced and challenged myself to find solutions for them, I was seeking ways to turn failures into successes." - Mary Kay Ash

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Rizal Street, Davao City
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N. Escario Street, Bgy. Camputhaw, Cebu City
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