

Pam Fortenberry-Slate Global Sr. National Sales Director

Fortenberry-Slate National Area

2014 February Director Promotion Packet



Hear our ROAR! Reaching Over & Above Reality

SNSD Pamela Fortenberry-Slate

Office (910) 798-6094 * Text/Mobile # (910) 262-8723

NEW Email: pamnsd@gmail.com or pamnsdoffice@gmail.com

Skype: pam_fortenberry_slate

WEBSITE!! www.pamslate@qtoffice.com

Fortenberry-Slate National Area 2014 Inner Circle Goals

Inner Circle National Area 5 New National Sales Directors

10 Executive Senior Sales Directors

30 Senior Sales Directors

50 New Sales Directors

200 Area Sales Directors

25 Pink Car Drivers

10 Circle of Excellence Achievers

20 Circle of Achievement Achievers

50 Director Court of Sales Achievers

50 Director Court of Sharing Achievers

100% of Sales Directors

as 4 QTR Star Consultants

Fortenberry-Slate Area lets ROAR!

Earn your

Beautiful Swarovski Crystalized

MK Mini Compact!!

For NEW Directors



When you Debut As a NEW Sales Director March 1, 2014 — September 1, 2014

For EXISTING Directors

When you Offspring
2 NEW
Directors!
March 1, 2013 —
September 1, 2014



*Designs May Vary



E-mail the following to Pam Fortenberry-Slate by the 5th of each Month

E-mail address: pamnsdoffice@gmail.com

Your Name:	
Your Current Level:	_
New Offspring (include na	me, mobile # & e-mail id):
	·
New DIQ's (include name, m	obile # & e-mail id):
	
	Totals for the Month of:
Personal Sales Total:	
Personal Recruiting To	tal :
Unit Sales Total:	
Unit Recruiting Total N	New:
Power Plan Sent in	
Interview Contest Tota	l Interviewed:

Monthly Power Plan Sheet

Name:			5 People to Move up this month:
	f:		1
	duction Goal:		2
	ruiting Goal:		3
Interview Goal:			4
Personal	Sales Goal:		
	Recruiting Goal:		5
Number	of Faces Goal:		
Monthly	Recruiting events Planned		
Date Date	Event	Date	Event
Date	Event	Date	Event
			
			
			
			My Area First Line Directors (D),
			DIQ's and Director Intenders (DI)
Duizas I	am nyamating this manth.		1.
	am promoting this month:		2.
W ny IIS	ten to Marketing?		3.
wny co	me to event?	· · · · · · · · · · · · · · · · · · ·	4. 5.
Why sig	gn on the spot?		5. 6.
Why or	der?		7.
Why br	ring guests?		8.
			9.
			10.
Compl	ete and turn in your Monthl	v Plan	7
Combi	cic and turn in your months	y 1 1aii	Second Line:
She	eet by the 5th of each month	for	(note same as above)
~ == •		-	1.
1	recognition from your NSD !		

Form Now Available to complete online at www.pamslate.com

Contest Dates: February—August

To be recognized by your National!!

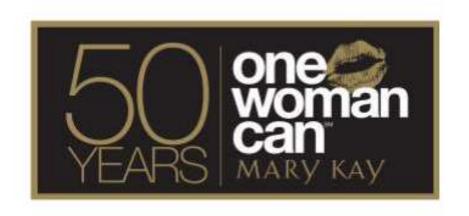
2014 Contest February - August Turn in your Monthly Totals for Recognition! Start the New Year with Great Guest Events!

When your Unit has 50 or fewer Members
Focus on 30 Interviews
each month

When your Unit has 50 or more Members
Focus on 50 Interviews each month

1	 		
2	 		
3	 		
4	 31	41	
5	 32	42	
6	 33	43	
7	 34	44	
8	 35	45	
9	 36	46	
10	 37	47	
11	 38	48	
12	 39	49	
13	 40	50	
14	 		
15	 		

Win a Fabulous Prize from Pam!



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50, you can send 3. Over 50, you can send 6.

IBC Name:	IBC Name:
Email ID	Email ID
Comments:	Comments:
IBC Name:	IBC Name:
Email ID	Email ID
Comments:	Comments:
IBC Name:	
Email ID	Email ID
Comments:	Comments:

Fortenberry-Slate Area Directors' Retreat 2014



Lone Pine Hotel, Penang 28 February & 1-2 March 2014



Save the Date!! You won't want to miss this Fabulous event!

Simpan Tarikh!

Anda tidak akan mahu ketinggalan acara ini Fabulous!

Inner Circle Participants August-January Contest

Aimi Amirah Adanan Aisah Hawa Ahmad Aishah Binti Khairudin Aishah Binti Khairudin Aishah Halim Anita A	Name		Months Completed					
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Name	Months Completed				ed	
					Dec	
Normie Binti Hanafiah						
Nur Azilla Zainuddin						
Nur Emira Binti Mohd Arife						
NurFarahin Hanapi			Ε	Е	R	
Nurhidayah Mohd Yusoff						
Nurul Aini Binti Husin						
Nurul Shakirin Lewis	I	J	U			
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Rosima Jaafor		U	Ε	Е	-	Е
Rosmanizan Binti Ibrahim		J	U	I	R	
Rozila Md Repin	Е	J	U	Е		Е
Safi Abd Rahman						
Salamiah Abd Latip		Е		Е		
Shahanaz Zainuddin						
Shahdunita Mohd Salleh						
Sharifad Sakinah		Е	U			
Sharlia Rose Ahmad Rosly	I	J	U	Е	R	Е
Sharol Bariah Harun						
Shazila Binti Mohd Gazau						
Shorba Martin		ı	ı			
Siti Hajjar Zainal Abidin						
Siti Norizan Binti Mohamad Ramli						
Siti Sheila Abdul Malik						
Sofuriah Binti Mohamad Hashim	R					
Suzana Abidin						
Suzana Jaafar		R				
Syarah Syazwani Bt Razali						
Waheedah bt Syed Sultan						
Wan Nur Batini Binti Wan Idris		J				
Zakiyah Binti Zakaria						
Zul-Ezzati Binti Osman						

Please Send ALL Missing Months AS SOON AS POSSIBLE!!

Please send in your completed
Inner Circle Forms each month.
Email to ~ pamnsdoffice@gmail.com
Or complete online at www.pamslate.com
These forms must be received to be awarded the prize.

Fortenberry-Slate Area Asia Pacific Inner Circle







Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our <u>AREA INNER</u>

<u>CIRCLE</u> Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!!

Our Goal is to have 200 D.I.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Dates: March—August Complete 5 of 6 Months

Cost: MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

ELITE INNER CIRCLE	UPPER INNER CIRCLE	INNER CIRCLE
100% ATTENDANCE (MEETINGS, ETC.)	100% ATTENDANCE (MEETINGS, ETC.)	100% ATTENDANCE (MEETINGS, ETC.)
5-5-5 PER WEEK	3-3-3 PER WEEK	2-2-2 PER WEEK
5 SELLING APPTS. 5 INTERVIEWS 500 POINTS RETAIL—MAL. P5000 SALES—PHILIPPINES	3 SELLING APPTS. 3 INTERVIEWS 300 POINTS RETAIL -MAL. P4000 SALES- PHILIPPINES	2 SELLING APPTS. 2 INTERVIEWS 200 POINTS RETAIL—MAL. P3000 SALES-PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

I cannot wait to celebrate your success!!!!

Love & Belief.

Pam

To complete your assignment this month you must return this sheet by the 6th. of the next month.

(E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

Inner Circle Form

Elite:	5 Appt, 5 Interviews, M. 5 Appt, 5 Interviews, PH	-	-	-	
Upper:	3 Appt, 3 Interviews, M. 3 Appt, 3 Interviews, PH	AL-300 pt	s Retail Sales weekly, 1	200 pts a month	
Inner:	2 Appt, 2 Interviews, M. 2 Appt, 2 Interviews, PH	AL-200 pt	s Retail Sales weekly, 8	00 pts a month	
Success	Meeting Attenda	nce	Name:		
Date: 1. 2. 3.			Directors Name:		
5		Sellino	<u>Appointments</u>		
Week One Name & Telepl 1	Week Two hone # Name & Telep 1	hone #	Week Three Name & Telephone # 1	Week Four Name & Telephone # 1	
23 45	3 4		3 4	2	
		<u>I</u>	<u>nterviews</u>		
Week One Name & Telepl 1	1 2 3 4		2	Week Four Name & Telephone # 1 2 3 4 5	
Retail S	ales:		Totals F	or Month:	
Week One:		Reta	il Sales		
Week Two:		<u>Selli</u>	ng Appt.		
		Inte	rviews		
week rour		Who	olesale Order		
		New	Recruits		
		App	t. on Books		

INNER CIRCLE INFORMATION SHEET

Please Complet	te and Return to:		pamns	sdoffice@gmail.com 866)334-5342	
Your Name:					
Director's Nam	ne:				
Email Address:					
Phone Number					
Husbands Nam	e:	Children & Ag	es:		
Husbands Attit	ude 1 2 3 4 NO WAY!	5 6	7	8 9 GO FOR IT!	10
My Goals For S	Seminar 2014!!				
	How many times have you com	pleted Inner Circl	le!		
Please Chec	k One of the Following:				
	I am enclosing the Entry Fee in t	he Form of :			
	I completed Inner Circle (No Charge for this Inne				
Elite:	5 Appt, 5 Interviews, MA 5 Appt, 5 Interviews, PHI	•			
Upper:	3 Appt, 3 Interviews, MA 3 Appt, 3 Interviews, PHI	1		J / 1	
Inner:	2 Appt, 2 Interviews, MA 2 Appt, 2 Interviews, PHI	L-200 pts Retail	l Sales v	veekly, 800 pts a m	onth

Malaysia Area on the Go!

Happy Anniversary!!

Noraniza Mohtar ~ 4 yrs

Nor Mizan Che Embi ~ 3 yrs

Sabariyah Harun ~ 3 yrs

Noor Abdul Shukor Unit ~ 2 yrs

Nadiatul Seman Unit ~ 1 yr



Happy February Birthday!!
Nor Mizan Che Embi ~ 19th.
Normie Hanafiah ~ 25th

