LAYERING SHEET

The average woman joins Mary Kay after 4 "layers" of information!

God, bring these women into my life and business & give me the courage to ask them!

* FUN * Strong Work Ethic * Entrepreneurial Spirit *Energetic
* Mentally Healthy * Emotionally Stable * Large Circles of Influence

Name & Phone Number	Uses Product	Hostess	Hotline, Survey & 5 Questions Call	Stacy James YouTube Video & Form	Guest @ Weekly Meeting	LIVE 1-on-1 Career Talk	Gave Company Literature	Guest @ A Product Event (Adv Glam, etc)