

Dazzling Diamonds

August 2013 Newsletter, July Results

Top Queens!



Queen of Wholesale:
Jaclyn Telesco

Queen of Sharing:
You could be here!

Ordering Deadlines for Aug

- 30: Last for phone orders
- 31: Last day for all orders

Important Promo Deadlines

- **Quarter 1 Star Consultant quarterly contest** (June 16 - September 15, 2013)
- **Star Consistency Challenge** (June 16, 2013, through June 15, 2014)
- **Class of 2014** (through July 1, 2014)

On Target Stars and Stars



First Quarter Ends September 15, 2013

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
JACLYN TELESKO	\$2,538.50	*****	STAR	\$461.50	\$1,061.50	\$2,261.50
ELLEN SHENOUDA	\$1,278.50	\$521.50	\$1,121.50	\$1,721.50	\$2,321.50	\$3,521.50
CELESTE CUMMINGS	\$688.25	\$1,111.75	\$1,711.75	\$2,311.75	\$2,911.75	\$4,111.75
TERESA DOBROVICH-KELLY	\$643.75	\$1,156.25	\$1,756.25	\$2,356.25	\$2,956.25	\$4,156.25

Who will be our next star?!

Here's how to be a star * you can totally do it!

Here is a break down of the qualifications in order to achieve Star Consultant Status in one quarter.

SAPPHIRE STAR
\$1800 WHOLESAL

RUBY STAR
\$2400 WHOLESAL

DIAMOND STAR
\$3000 WHOLESAL

EMERALD STAR
\$3600 WHOLESAL

PEARL STAR
\$4800 WHOLESAL



Recruiters and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!
#T Status

Star Recruiters

Recruiter :Teresa A. Dobrovich-
Laura L. DiMarino
Erika L. Travan
Bayla M. Zeilingold
* Ellen Davidson
* Ingy Guergues
* Sari Smolarz
Maria R. Rinaldi
Ollie Wigfall

Senior Consultants

Recruiter :Lorie V. Dimaggio
Vashti W. Ramphal

Recruiter :Debra A. Isaacs
Celeste M. Cummings

Recruiter :Nicole M. Larkins
Wilene Joseph

Recruiter :Jaclyn Telesco
Ellen Shenouda
Alexandra Gonzalez

WELCOME NEW CONSULTANTS! JULY



Starting Something
Beautiful....

From

Sharing Dreams...

Let's fill this area up!



Congrats for your July order!

Name	Amount
Jaclyn Telesco	\$1,323.25
Celeste M. Cummings	\$418.50
T. Dobrovich-Kelly	\$414.50
Tina Piaquadio	\$322.50
Ellen Shenouda	\$278.25
Debra A. Isaacs	\$243.00
Nicole M. Larkins	\$240.25
Marlene Giuliano	\$228.25
Danielle B McCormick	\$205.75
Vashti W. Ramphal	\$204.50
Yvette Hitchman	\$200.00
Lorie V. Dimaggio	\$181.50
Ellen Davidson	\$176.00
Matilde Rivera	\$59.25
Sylvia Deliz	\$50.50





Introduce yourself as a Mary Kay Sales Director - it has a nice ring to it!



Want to become a member of the Class of 2014? Your path to success will be rewarded with fabulous perks and prizes befitting a Mary Kay Independent Sales Director. When you debut as an Independent Sales Director from Aug. 1, 2013, through July 1, 2014, you will receive several fantastic rewards:

- A beautiful Class of 2014 ring* to match your 2013-2014 Sales Director suit
- A stunning Badgley Mischka handbag
- Free registration to Leadership Conference 2014 if you debut between Aug. 1, 2013, and Jan. 1, 2014
- Free registration to Seminar 2014 if you debut between Feb. 1 and July 1, 2014

And there's more!

- Receive an elegant Badgley Mischka wallet to complement the handbag when you debut one offspring Independent Sales Director during the contest period
- Receive a \$100 bonus for each additional offspring when you debut two or more offspring Independent Sales Directors during the contest period

Receive your awards at Leadership Conference if you debut Aug. 1, 2013 – Jan. 1, 2014, or at Seminar if you debut Feb. 1, 2014 – July 1, 2014.

Your Senior Sales Director Can Be Stylin' Too!

Empowering women to find the leader in themselves deserves some great rewards as well! An Independent Senior Sales Director who debuts one offspring Independent Sales Director during the contest period will receive these glamorous prizes:

- A gorgeous Class of 2014 ring to match her 2013-2014 Sales Director suit
- A striking Badgley Mischka handbag



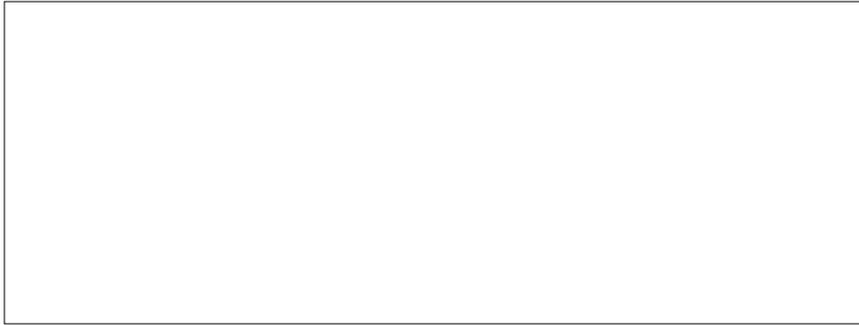
An Independent Senior Sales Director will receive a stylish Badgley Mischka wallet to complement the handbag when they debut a second offspring Independent Sales Director during the contest period.

Plus, Independent Senior Sales Directors who debut three or more offspring Independent Sales Directors will receive a \$100 bonus for each additional offspring Independent Sales Director who debuts during the contest period.





Created by Court of Achievers



To the beautiful:

Kivian Diaz-Harris
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PCP enrollment!

The Preferred Customer ProgramSM helps you share on-trend products, make a lasting impression and personalize your services with your customers. Save on mailing costs and order promotional products six days early. Plus, enroll your customers, and they'll receive exclusive notices for samplers, new products and more! The benefits are endless for you and your customers!

Month 2 Mailer

The latest Month 2 Mailer features a winter wonderland of holiday gift sets and stocking stuffers. Every gift idea shown will be perfect for your customers to gift wrap and share this holiday season. Mary Kay can be their one-stop shop for everything they need this holiday season. They will find a little something for everyone on their lists.

Enroll now and follow up with your customers after the mail date so you can fulfill all their holiday gift needs.

- Enroll June 16 – Aug. 15
- Mails Sept. 15
- Only 45¢ per name

