

Rock Solid

December 2013 Newsletter, November Results

Top Queens!



Queen of Wholesale:
Siobhan J. Cleary

Queen of Sharing:
You could be here!

Ordering Deadlines for Dec

30: Last day for phone orders
31: Last business day

Important Promo Deadlines

- **Quarter 2 Star Consultant quarterly contest** (Sept 16 - December 15, 2013)
- **Star Consistency Challenge** (June 16, 2013 through June 15, 2014)
- **Class of 2014** (through July 1, 2014)

On Target Stars and Stars

Second Quarter Ends December 15, 2013

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
DARIA ROCCO	\$3,912.00	****	****	****	STAR	\$888.00
SIOBHAN CLEARY	\$1,112.00	\$688.00	\$1,288.00	\$1,888.00	\$2,488.00	\$3,688.00
DOMINIQUE DI CARMINE	\$762.50	\$1,037.50	\$1,637.50	\$2,237.50	\$2,837.50	\$4,037.50
DALE SILVA	\$723.00	\$1,077.00	\$1,677.00	\$2,277.00	\$2,877.00	\$4,077.00
NICOLE LUCIO	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
ROXANNE RICH	\$554.00	\$1,246.00	\$1,846.00	\$2,446.00	\$3,046.00	\$4,246.00
CARLA CARTER	\$497.00	\$1,303.00	\$1,903.00	\$2,503.00	\$3,103.00	\$4,303.00
DANIELLE GREEN	\$416.50	\$1,383.50	\$1,983.50	\$2,583.50	\$3,183.50	\$4,383.50

Here's how to be a star* you can totally do it!

Here is a break down of the qualifications in order to achieve Star Consultant Status in one quarter.

SAPPHIRE STAR
\$1800 WHOLESALE

RUBY STAR
\$2400 WHOLESALE

DIAMOND STAR
\$3000 WHOLESALE

EMERALD STAR
\$3600 WHOLESALE

PEARL STAR
\$4800 WHOLESALE



Recruiters

and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!

#T Status

Team Leaders

Recruiter :Siobhan J. Cleary

Esther Asibuo

Michele Flores

Olivia Meneses

Joy Shields

Marie E. William

* Roseanne Rooney

* A. Trotta-Flynn

Sundaymar K. Benn

Pauline Cleary

Cynthia Dimiyo

Heremela G. Eshetu

Cittiili Falcon

Racheal Igharha

A. Pereira Caliar

Sandra J. Quezada

Chemere Wells

Star Recruiters

Recruiter :Roxanne Rich

Andrea P. Long

Rose M. Mullen

Norma J. Pettus

Marisa M. Schiavone

* Nicole K Disalvatore

* Kelliynn Forrester

* Connie Fusco

* Nicole A. Haight

* Noemi Roman

* Valerie A. White

Doreen Cardinale

Judy V. Cassia-Koch

Emily D. Givler

Toni A. Gruden

Ofelia Killeen

Rachel Pennington

Olga E. Phelan

Senior Consultants

Recruiter :Carla Y. Carter

Nicole Lucio

* Latoya S. Cox

* Christina L. Mason

Kenya Atkinson

Recruiter :Kimberly D. McCowen

Susan Thorp-Dillon

* Sharon Doyle

* Melissa Hunt

* Sara Varrone

Recruiter :Tina M. Salerno

Stephanie Servello

* Melissa E. Vargas

Recruiter :Stephanie Servello

Amy M. Brunner

Recruiter :Beatrice Yeznaian

Roxanne Rich

WELCOME NEW CONSULTANTS! NOVEMBER!

Starting Some-

From

Sharing Dreams...

Nona Brown-Amoruso

Maureen Politi

MOUNT VERNON, NY

POUGHQUAG, NY

D. Rocco

D. Rocco

Building
WALL
to WALL
Leaders

Let's build a wall!
Here's how it works!

From Sept. 1, 2013,
to Sept. 1, 2014,
every Mary Kay
**Independent Beauty
Consultant** who
debuts as an
Independent Sales
Director will earn her
name on the Wall of
Leaders at the Mary
Kay world
headquarters
in Dallas.

Look who invested in their business!

Siobhan J. Cleary

D. Di Carmine

Dale C. Silva

Tina M. Salerno

Carla Y. Carter

Stephanie Servello

Ira F. Cohen

Lindsay Carrington

Alma I. Roman Bailey

Beth A. Bodemann

Nona Brown-Amoruso

Jennifer M. Surace

Nicole Yost

Patricia M. Carroll

Andrea P. Long

Michele Flores

Danielle Green

Roxanne Rich

Robyn J. Howard

Norma J. Pettus

M. Melendez-Hernande



Kick

YOUR BUSINESS INTO GEAR!

Start with thinking of 50 people you know and listing their names out. If you have done this before, do it again! I bet your list has changed! Think of as many people as you can and **don't prejudge!** Once you have made your list, contact everyone and tell them that you are working on a **HUGE GOAL** in your business and you were wondering if they will help you with your goal. (Continue the conversation asking if she will book a party, tell her all the perks that's **IN IT FOR HER!**)

HERE'S SOME IDEAS OF PEOPLE TO PUT ON YOUR LIST

- " From your old job
- " From school or college
- " From sports or hobby interests
- " Involved in your children's activities
- " From your church
- " From municipal or volunteer activities
- " Who sold you your home
- " From a previous neighborhood
- " You met through your husband or boyfriend
- " Who checks you out at the grocery store
- " At the cleaners
- " At the drugstore
- " At your Doctor—Dentist—Optometrist office—and
- " Through their secretarial and staff offices
- " Who sells you clothes, shoes, jewelry, etc.
- " Who gives your children music lessons or tutoring
- " Who serves at your favorite restaurants
- " Who is the fashion and beauty editor of your newspaper
- " Who cuts and styles your hair
- " Who looked after you in the hospital
- " Who was your maid of honor
- " Who cleans your house—or office
- " That was so friendly in a grocery store line or bank
- " Who is the bride pictured in the local paper
- " Who teaches your child
- " Who is the school secretary
- " You met on vacation
- " Who checked you into the hotel
- " Who sold you new glasses
- " Who fills your prescriptions



Created by Court of Achievers



To the beautiful:

Daria Rocco
89 Ridgemonst Drive
Hopewell Junction, NY 12533
845-226-4916
drocco@marykay.com



This One Woman Can™ Globe Can Be Yours!

Dec. 1 – 31, 2013



As a brand-new Mary Kay Independent Beauty Consultant, this exclusive keepsake ceramic hinged box commemorating the Mary Kay 50th Anniversary year could be yours when you **place a single \$400 or more Section 1 wholesale order during the month of December 2013!**

Here's how it works:

Independent Beauty Consultants whose new Independent Beauty Consultant Agreements are received and accepted by the Company in November or December 2013 and who place a single \$400 or more Section 1 wholesale order during the month of December 2013 will receive a beautiful One Woman Can™ globe in their qualified order.