



Join Inner Circle NSD Lisa Madson for the

Madson National Area Retreat

October 18th - 20th, 2013



Special Guests...



STACY JAMES
Executive National Sales Director



DARRELL OVERCASH
President, Mary Kay North America



KALAHARI RESORT IN WISCONSIN DELLS, WI

RETREAT Starts on Friday at 7:00 p.m. and ends on Sunday at 1:30 p.m.

Consultant registration fee is \$115 if paid by September 10th, 2013.

Spouse registration fee is \$115 if paid by September 10th, 2013.

Registration fee does not include the cost of your room.

After September 10th, 2013, registration fee is \$129.

Final deadline to register is October 10th, 2013 (space permitting).

No refunds after Sept. 10th, 2013. \$25 transfer fee per registration from Sept. 11th – Oct. 10th.

No transfers after October 10th. Please make checks payable to your Director.

Meals: Saturday breakfast for VIPS only. (Individuals must qualify.)

Saturday lunch for everyone! Special Star Luncheon for 1st Quarter Star Consultants (June 16 - September 15 2013).

Saturday night Old Hollywood Dinner Party: Qualify by being a 4 Quarter Star Consultant during 2012 - 2013 Seminar year. If you were a Star Consultant for only the last quarter of the Seminar year ending June 15th, cost for the Old Hollywood Party is \$20 to defray the cost of the meal. If you are not attending the Old Hollywood Party, you will be on your own for dinner. (There are many dining options located near the hotel.) There are also a fun class for those that did not qualify for the Party. There will be surprise drawings for those who attend. Sunday Breakfast is for everyone!

RECOGNITION AT THE RETREAT

~Top 10 Units in Wholesale and Unit Recruiting in June, July and August

~ Recognition for Directors from personal activity - Sapphire Stars and above, Retail Sales and Personal Recruits from June 1st, 2013 - August 31st, 2013 (Combine new recruits' production.)

~Consultant Recognition includes Facial Sales, Class Sales, Miscellaneous Sales, Total Retail Sales, 18 Classes Held, 25 Skin Care Sets Sold, Gold Medals, 3 or more Personal Qualified Recruits, and Star Consultants ending September 15th.

~Special Recognition for Year - to - Date Top Ten Madson Units, Personal Recruits, Director Personal Sales, and Consultant Personal Sales

Please Read Everything!

***Important: Reservations can only be made via the Google Link on Lisa Madson's website to get the group rate!
Deadline is September 20th, 2013.***

Important to read...

- Once you select your roommates for the retreat, appoint a room captain. The room captain fills out the Google Link with roommate's names and credit card information.
- Each reservation will need to be made on or before September 20, 2013.
- All credit cards will be charged for one night's stay on September 21st.
- If you are unable to attend the Retreat, you are still responsible for your part of the hotel room expense.
- Each person must check in at the hotel and show ID, credit card and know your roommates' names.
- **ALL RESERVATIONS MUST be made via Google Link by the room captain.**

**STANDARD SLEEPING ROOM HAS TWO QUEEN SIZE BEDS -
RATE APPLIES TO TOTAL NUMBER OF GUESTS OCCUPYING ROOM.
(Includes access to the water park)**

One Person \$134.00 plus tax per night

Two People \$67.00 plus tax per night

Three People \$45.00 plus tax per night

Four People \$33.50 plus tax per night

**Family suites are available if hotel has space at \$310 plus tax*

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Deadline is September 20th, 2013**

www.nsdllisamadson.com - the password is madson

VIP at the Retreat!

Consultant Contests for the Madson Retreat!

There will be special recognition for all VIPs that achieve Platinum Power at least one of the three months: (July, August or September)

PLATINUM POWER

COMPLETE 5 OF THE 5
July - August - September

- 60 Faces/15 parties
- \$2,000 in retail sales
- \$1,200 personal W/S
- 25 personal interviews
- 2 Q. recruits or gold medal (5 recruits)

GOLD POWER

COMPLETE 5 OF THE 5
July - August - September

- 40 faces / minimum 10 parties
- \$1,400 in retail sales
- \$800 personal wholesale
- 15 interviews
- 1 new personal Q* or 2 new recruits

SILVER POWER

COMPLETE 4 OF THE 5
July - August - September

- *30 faces / Min. 5 "separate" parties
- \$1000 retail sales
- *\$600 personal wholesale
- *10 interviews
- 1 new pers. Q or 2 new recruits
(* these items must be completed)

Star Consultant Luncheon at the Madson Retreat

All Consultants and Sales Directors that achieve Star Consultant status from June 16th – Sept. 15th can attend the Star Consultant luncheon if they are attending the Madson Retreat.

NEW DIRECTOR CONTEST

DEBUTING DATES:

AUGUST 1 - OCTOBER 1, 2013

One upgraded suite will be awarded at
the Madson Area Retreat.

The Madson Area Consultant that becomes a Sales Director by September 30th with the highest TEAM/DIQ wholesale from July 1st - September 30th, will win an upgraded suite at the Kalahari Resort to be used during the Madson Area Retreat.

New Directors that debut by Oct. 1st and are Star Consultants will receive special seating at the Star Luncheon. Whoever has the highest W/S production in July, August and September will sit with Lisa Madson and Stacy James at the Star Luncheon!

July 1, 2013 - June 30, 2014

Be a Star Consultant all four quarters and you will earn
the star party at the Madson Retreat in October 2014!

**First Quarter 2013-2014
Quarterly Tracking Sheet
June 16 - September 15, 2013**

Consultant's Name _____
Director's Name: _____
 If Adopted, by whom: _____

Sales columns should be money collected without sales tax.

This form is due to your Director on September 20, 2013.

*A Qualified class is a hostess, at least 2 guests and \$100 in sales.

*A skin care set is 1 basic TW, Mir. Set, Ult. Mir. Set, etc. sold to a customer for the FIRST time only.

Week	\$1000 Minimum in Sales from Facials (1-2 people in attendance) (A)	\$2000 Minimum in Class Sales - A group of 3 or more women, full presentation and min. \$100 in sales. (B)	Miscellaneous Sales \$1000 Minimum from all other sales not including classes or facials. (C)	Discounts and Free Products Given Away (D)	\$3000 Minimum in Total Product Moved (A+B+C+D)	Minimum 18 Qualified Classes Held (A group of 3 or more women and min \$100 in sales)	3 or More Qualified Recruits	Total Wholesale of those 3 or more Qualified Recruits accumulated for this quarter	Sell a Minimum of 25 Basic Skin Care Sets	Gold Medal (5recruits in one calendar month)	Power Start (Facial 30 women in 30 days)	Minimum \$1800 Personal Wholesale Orders + add 600 points credit for each qualified recruit
June 16-22												
June 23-29												
June 30-July 6												
July 7-13												
July 14-20												
July 21-27												
July 28-Aug 3												
Aug 4-10												
Aug 11-17												
Aug 18-24												
Aug 25-31												
Sept 1-7												
Sept 8-14												
15-Sep												
TOTALS												

Must turn in your tracking sheet to your Director by September 20, 2013.