



30 Stars ** \$300,000 Unit Club ** 100 Active Consultants

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 ☆ 2nd Quarter Stars Top 10 ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆

☆ CARRIE CARLILE	SAPPHIRE!
☆ RUTH KEITH	\$859.00
☆ BONNIE BAXTER	\$408.00
☆ ARIANNA GIBSON	\$402.50
☆ STEPHANIE SMART	\$400.00
☆ VICKIE GARCIA	\$400.00
☆ LORA SHARP	\$362.00
☆ CHERYL WILLEY	\$348.00
☆ JESSICA TRUJILLO	\$278.00
☆ JONNYE PARASCAND	\$274.50

WELCOME!
New Starlets

Linda Blackburn
 on the Arianna Gibson team!

COURT OF SALES

1	Carrie Carlile	\$8,073.50
2	Arianna Gibson	\$4,818.00
3	Stephanie Smart	\$4,768.50
4	Jessica Trujillo	\$4,276.00
5	Ruth Keith	\$2,056.00
6	Darian Bohaty	\$1,856.50
7	Jonnye Parascand	\$1,821.00
8	Vickie Garcia	\$1,570.00
9	RoxAnn Showaker	\$904.00
10	Bonnie Baxter	\$901.00

Unit Court of Sales = 12,000 + Retail

Moving Up the Career

Team Leader

Star Team Builder

Bonnie Baxter
Sommer Backus

Senior Consultant

Jonnye Parascand— new!
Brittany Preator
Kelly Jones
Jessica Trujillo

COURT OF SHARING

1	OPEN FOR BUSINESS		
2			
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified

Happy Anniversary

Kelly Jones	Nov. 18	4th Anniversary
Christeena Phillips	Nov. 11	3rd Anniversary
Erika Marcinowski	Nov. 9	2nd Anniversary
Jasmine Smillie	Nov. 28	2nd Anniversary
Summer Black	Nov. 10	1st Anniversary
Beth Gagnon	Nov.10	1st Anniversary
Robyn Carlson	Nov. 13	1st Anniversary
Launa Buck	Nov. 20	1st Anniversary
Lori deWolf	Nov. 21	1st Anniversary
Ruth Keith	Nov. 30	1st Anniversary
Paula Erichsen	Nov.30	1st Anniversary
Vickie Garcia	Nov. 30	1st Anniversary



Happy Birthday



Brandy Stephens	November 1st
Jessica Trujillo	November 2nd
Larisa Lee	November 6th
Louise Danna	November 6th
Elle Thurston	November 8th
JoRae Haynes	November 9th
RoxAnn Showaker	November 15th
Opalgene Beck	November 18th
Miranda Sorensen	November 20th
Heather Page	November 23rd

Events to look for:

Registration for New Orleans is OPEN!!

Stephs Baby Shower at 4pm at the Studio—Saturday, Nov 9th!

Leaders Edge—Director's only—every Wednesday at Tammy Crayk's House from 10am till Noon.

Star Quarter ends December 15th!

Area Call— November 5th 8 p.m. MST— 605-477-2100 Access code 725520# TONIGHT

Xtreme Team Meeting- November 9th, 4:30-7:30 pm @ Tammy's House only for DIQ's! (can go if have an Xtreme Team banked)

Holiday Open House— November 12th, 2013 from 6-8 pm



Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!
6. WHO is heading to New Orleans?

Sun	Mon	Tue	Wed	Thu	Fri	Sat
3 November	4	5 Unit Meeting 6-7 Area Call 8pm	6 Leader's Edge 10 am-Noon Tammy Crayk's House	7	8	9 Skin Care Class 9:45-12:45 BABY SHOWER
10	11	12 Holiday Open House 6-8 pm	13 Leader's Edge 10 am-Noon Tammy Crayk's House	14	15	16 Skin Care Class 9:45-12:45
17	18	19 Motivational Night / Red Jacket Debut  6-7 pm	20 Leader's Edge 10 am-Noon Tammy Crayk's House	21	22	23 Skin Care Class 9:45-12:45
24	25	26 Unit Meeting 6-7	27 Leader's Edge 10 am-Noon Tammy Crayk's House	28 Happy Thanksgiving 	29 Last Day to place online orders w/out help	30 Last Day of the Month! Skin Care Class 9:45-12:45
1 December	2	3 Unit Meeting 6-7	4 Leader's Edge 10 am-Noon Tammy Crayk's House	5	6	7 Skin Care Class 9:45-12:45
8	9	10 Unit Meeting 6-7	11 Leader's Edge 10 am-Noon Tammy Crayk's House	12	13	14 Skin Care Class 9:45-12:45

November Goals:

8+ New Unit Members!

8+ New Active Consultants!

3+ Consultants Move Up the Career Path!

Hot News!

Arianna Gibson loves Tuesday Meeting—it's good to have a business partner in Linda! Her Adopt a Grandparent goal is 20+. She was excited to have 2 guests for Saturday, has a team member prospect & has clients asking about the second appt—nice! She is taking on the challenge to invite 5 peeps to the HOH a day along with getting her booking. **You got this!!**

Stephanie Smart was inspired by Arianna's great week last meeting! She wants to sell for 10 Grandparents! She is also taking on the challenge to INVITE 5 each day to the HOH! **SWEET!!**

Julie Renfeldt's Open House was good! 10 new leads, over \$300 in sales and 2 prospective bookings! She had the courage to ask if she could invite peeps at work & got the okay—so she invited a whole bunch of peeps to her Open House—courage PAYS! Her son got a new job and they are sharing a car....**NEW CAR NOW!!**

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext



\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

November Unit Production

Mary Kay-Opoly

When you complete all 3 months (October, November and December) of the 'Oh, the Places You'll Go' contest at the Silver, Gold, or Platinum levels (*any combination)...

You will get to attend the **DINNER AND GAME NIGHT** at TAMMY CRAYK'S HOUSE and play the new Mary Kay-Opoly!



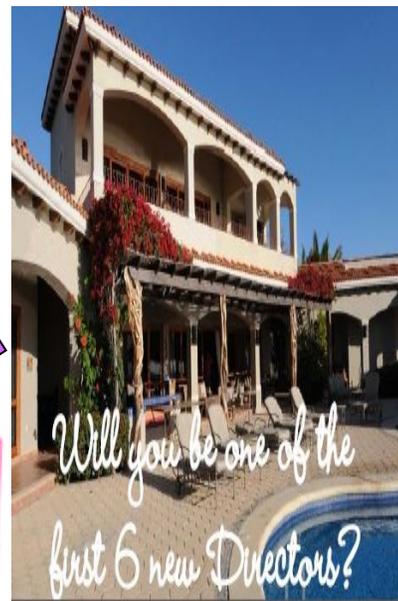
*Minimum \$1800 in cumulative wholesale orders required!!



Move UP to Red Jacket or HIGHER!

In the Month of NOVEMBER

Gets YOU \$25 to go SHOE SHOPPING with Carrie!



Will you be one of the first 6 new Directors?

LEADERSHIP 2014

Diamond, Emerald and Pearl: **Jan. 12 - 15** · Ruby, Sapphire and Canada: **Jan. 15 - 18**
Registered for Leadership: *Mat Carlile Carrie Carlile Who's coming??*

New Orleans

WEEKLY ACCOMPLISHMENT SHEET--IN!

Arianna Gibson



Million Dollar Me\$\$age

641-715-3900 #44336

