

MARY KAY® Career Path at a glance

Sales Director and above



24+ Unit Members
9-13% Unit Commission +
9-13% Personal Team Commission +
Bonuses starting at \$500/m and much more!
\$100 Bonus each qualified New Team Member



DIQ (Director in Qualification)

10+ Active Team Members
Star Consultant consistency
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member



Car Driver (Grand Achiever)

14+ Active Team Members + production
4 months to qualify
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member



Future Director

8+ Active Team Members
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member

Team Leader

5+ Active Team Members
Eligible to go On-Target for earning Career Car
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member



Star Team Builder

3+ Active Team Members
Eligible to wear the coveted Red Jacket
4% Personal Team Commission
\$50 Bonus with 4th qualified New Team Member

Senior Consultant

1-2+ Active Team Members
4% Personal Team Commission



Independent Beauty Consultant

Star Consultant, Company and Unit Prizes
Bonus Products
These Benefits + more as you advance Career Path.
50% discount on all Section-1 products.
50% profit with each customer product purchase.