Consultant's Name:		HOT LIST	A = YES! *She wants to know more!* B = May Be! *I think she would be GREAT!* C = Not Sure? *I won't Prejudge!*
Daytime Phone#:			Is She... Book'able, Sell'able, Would be a Great Consultant!

A B C	**Contact Notes:** *(For Director & Consultant to keep track of Communication and Next Step)*	Name	Phone Numbers	City & State	Marital Status	Age	# of Kids & Ages	Occupation	Personality *(D - I - S - C or One Adjective that best discribes them)*	Relationship *(Family - Friend - - Client - New Lead - Etc.)*	MK User Y or N	What make & year car do they drive now?