

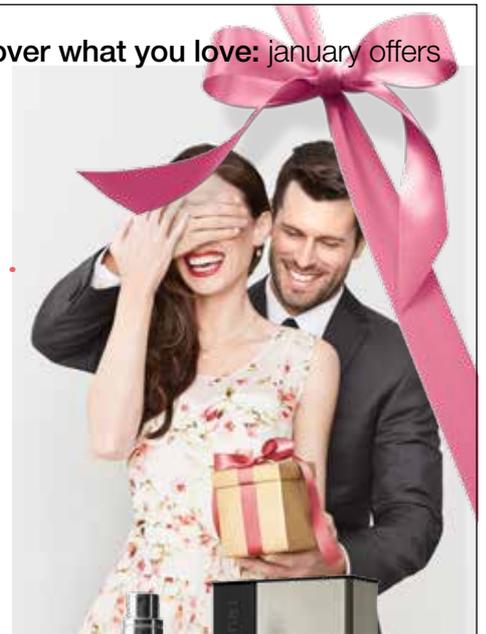
discover what you love: january offers

## YOUR CUSTOMERS WANT:

To have Valentine's gifts at the ready!

## Save 20% on fragrance in JANUARY ONLY!

Valentine's gifts are the perfect way to say, "You're amazing". From the special guy or gal in your life, to mum, dad or even your BFF, Valentine's Day is a great opportunity to show you care. During January only, Mary Kay offers these best-selling fragrances for an incredible 20% less. So, why wait? Valentine's Day is just one, short month away!



NOW \$49.60 NZ\$58.80

NOW \$44 NZ\$52.80



NOW \$52 NZ\$59.60

### For the Girls

- **Bella Belara® Eau de Parfum, 50ml**  
Was \$62 NZ\$73.50 **NOW \$49.60 NZ\$58.80**
- **Thinking of You™ Eau de Parfum, 29ml**  
Was \$55 NZ\$66 **NOW \$44 NZ\$52.80**
- **Thinking of Love™ Eau de Parfum, 29ml**  
Was \$55 NZ\$66 **NOW \$44 NZ\$52.80**

### For the Guys

- **MK High Intensity Sport Cologne Spray, 73ml**  
Was \$65 NZ\$74.50 **NOW \$52 NZ\$59.60**
- **True Original™ Cologne Spray, 59ml**  
Was \$65 NZ\$74.50 **NOW \$52 NZ\$59.60**

### SPECIAL PRICE!

Thinking of Love™ Sets at a special price for January Only! While Stocks Last! Was \$75 NZ\$85 **NOW \$64 NZ\$72.80 per set**



Thinking of Love™ EDP and Body Lotion **\$64 NZ\$72.80** (part #10081555 NZ#10081556)

Thinking of Love™ EDP and Shower Cremé **\$64 NZ\$72.80** (part #10084328 NZ#10084329)

It's NEW! It's MONTHLY!  
It's EXCLUSIVELY Mary Kay!

Welcome to Mary Kay's very first  
VIP Customer Promo Corner!

**Buy one, GET one FREE! Satin Lips® Lip Balm, \$26 NZ\$29**

That's right. You just pay for one, and the second comes FREE!  
(Part #10084330)

### Tell Me More!

Every month, you'll find a special treat waiting for you. It could be an offer or a gift - but one thing for sure, it will represent fantastic value for you and you can treat your VIP customers! Remember all customers are looking for extra-value offers so post it to your Facebook or promote it at a Party. However you buy, however you sell, this VIP offer has been created for you!

Buy ONE  
and get ONE  
FREE!  
Satin Lips®  
Lip Balm



discover what you love: january offers

# Jump Start JANUARY

## Offer More!

Want to get your 2015 off to a flying start? Then don't hold back, start sharing now! These amazing offers are available for JANUARY ONLY! The sooner you start sharing, the sooner you'll start selling - and the sooner you start selling - the sooner you'll start earning!

## YOUR CUSTOMERS NEED:

## TimeWise® Holiday Rescue Offer

Spend just \$250 NZ\$280 on your personal selection of Mary Kay TimeWise® and TimeWise Plus+™ products and these gorgeous gifts come FREE!

### FREE! One Month Only!

- Discover What You Love™ clear tote set
- Mini TimeWise® Microdermabrasion Set and Mini Mary Kay® Indulge® Soothing Eye Gel



### Buy any of the following products to qualify:

- TimeWise® Miracle Set, \$181 NZ\$208
- TimeWise® Set, \$85 NZ\$98
- TimeWise® 3-in-1 Cleanser, \$40 NZ\$46
- TimeWise® Day Solution Sunscreen SPF 30, \$48 NZ\$55
- TimeWise® Night Solution, \$48 NZ\$55
- TimeWise® Microdermabrasion Set, \$66 NZ\$77.50
- TimeWise® Moisture Renewing Softener, \$42 NZ\$48
- TimeWise® Even Complexion Mask, \$45 NZ\$54
- TimeWise® Even Complexion Dark Spot Reducer, \$60 NZ\$67
- TimeWise® Even Complexion Essence, \$56 NZ\$63
- TimeWise® Age Fighting Moisturizer, \$45 NZ\$52
- TimeWise® Moisture Renewing Gel Mask, \$45 NZ\$54
- TimeWise® Firming Eye Cream, \$54 NZ\$61.50
- TimeWise® Age-Fighting Eye Cream, \$52 NZ\$60.50
- TimeWise Body™ Targeted-Action® Toning Lotion, \$50 NZ\$56
- TimeWise Body™ Hand and Décolleté Cream Sunscreen SPF 15, \$35 NZ\$41
- TimeWise® Replenishing Serum+C with Adenosine, \$129 NZ\$142
- TimeWise Plus+™ Regena-Firm™ Intensive Serum, \$95 NZ\$105
- TimeWise Plus+™ Volu-Fill™ Wrinkle Corrector, \$88 NZ\$95
- TimeWise Plus+™ Regena-Firm™ Night Treatment, \$85 NZ\$95
- TimeWise Plus+™ Regena-Firm™ Correcting Eye Cream, \$75 NZ\$85

### TIP! This amazing TimeWise® Offer is about more than just freebies. Here's why:

**For your customers:** It's a chance to try best-selling products - at no cost. These generously sized, 'mini' products can be used over a period of time to ensure suitability and efficacy, so customers can be sure that the product is right for them.

#### For you:

- You'll have satisfied customers who purchase Mary Kay's best-selling skincare in January. That means secure sales for you too!
- You'll also have customers who have tried and will be ready to buy the full size TimeWise® Microdermabrasion Set and Mary Kay® Indulge® Soothing Eye Gel in the weeks to come!