

GOALS

by Tammy Crayk

Email to her unit in 2002



IF YOU LIMIT YOUR CHOICES
TO WHAT SEEMS POSSIBLE OR
REASONABLE, YOU DISCONNECT
YOURSELF FROM WHAT YOU TRULY
WANT, AND ALL THAT IS LEFT IS A
COMPROMISE. - ROBERT FRITZ



Gang.....I love this quote.....8 years ago I had limited myself to what I thought seemed "possible"..... On January 21, 1994 I made a different choice.....To give myself and my family a "chance" at this "Mary Kay thing" to see "if I could make a go of it.....8 years later we are enjoying an income of more than \$20,000 per month from this "Mary Kay thing".....Why am I succeeding? Because I CHOSE TO! I chose to do what other successful Mary Kay women told me to do.....did I have cancellations? YES! Did I get my share of No's.....YES! (I still do!).....The difference is:I made a decision to become a PRO at my classes, to become a PRO at sharing the opportunity.....I didn't wait for "someone else" to teach me to be a pro.....I had all the tools and "how to" I needed in my starter kit! I took personal responsibility to educate MYSELF!! You now have even more resources and your NSD's site like the MK website, that we did not have!! Once I was a "PRO".....then and only then would I decide to keep on keepin' on or to quit.Well....I now consider myself a "PRO".....it took time, gang.....it took being determined NOT TO ALLOW OTHER PEOPLE OR CIRCUMSTANCES to stop me....they were not going to "win".....I WAS! If you are at a standstill in your business.....do this: Make a decision TODAY to become a PRO....Stop waiting for "someone else" to teach you.....take responsibility to TEACH YOURSELF!! Study your Skin Care Class procedure.....Study the info that came in your Starter Kit..... make an appointment with the Queen of Sales in your unit to observe her next class...use the training available on section 2 and on intouch. Become a pro! Success is a single decision away.....I hope you will make that decision right here....right now.

With all my love and TOTAL BELIEF
Tammy



TAMMY'S 2012 ACCOLADES

In 2003, Tammy's unit was the number one unit in Mary Kay. In 2004, Tammy debuted as a National Sales Director. She has now earned over \$35 million in commissions and enjoyed 15 all-expense-paid luxury trips. She has driven FREE pink Cadillacs for 17 years, including her FREE \$8500 Hybrid Cadillac Escalade which she drives now. Tammy Became a PRO! Will you?