## The Opportunity of a Life Time



Debuted as a Mary Kay Independent Sales Director January 1, 2009



Candler, Beth, Shelby, Bill

Hello, Gorgeous!

I'm so glad that you have joined us in Mary Kay! To tell you a little about myself, I've been married since 1987 to my best friend Bill English, who still makes me laugh after all these years. He's a manager in the Marketing department at Chick-fil-A corporate. We have a 21 year old daughter in college who's going to be an incredible teacher one day and a 17 year old 11th grade son who is talented in music and art. I'm using my Mary Kay money to pay for Shelby's college and will do the same for Candler.

BEFORE MARY KAY, I worked full-time helping someone else's business to be a success. I supported two senior executives at a charter airline, had limited flexibility to see about my family's needs, and had only one chance of promotion in the entire company with a glass ceiling that I found out was really made of brick!

I BECAME A MARY KAY BEAUTY CONSULTANT to save on my family's products, and once I acquired a few customers, fell in love with owning a business and making profit, helping women, and getting in on all of the tax benefits available for a home-based business. After 24 years in the corporate world as an administrative assistant and less than two years in Mary Kay part-time, I caught the vision of leadership and quit my executive assistant job to follow my Mary Kay dream.

SINCE MARY KAY, I have the freedom and flexibility of controlling my own schedule and prioritizing my family over my job. I also get to win great prizes and work with women of integrity who want to see me succeed. In Mary Kay, you own your own business, but you are never alone. The encouragement, recognition, and support are like nothing I had ever experienced.

As your director, I would love to know what you want out of your business. Where do you want it to take you? Are you planning to hold Mary Kay parties, meet new people, drive a free car, or move into leadership? Are you committed to attend our success meetings and other Mary Kay events that will inspire, motivate, and educate you? I encourage you to get started and never ever quit! This truly is the opportunity of a life time.

Pink Hugs!

Beth