








# The Diamond Dozen

By Elite Executive National  
Sales Director Gloria Mayfield

I am building a **fabulous** team. \_\_\_\_\_

Here are the qualities that I am looking for in my team:

-  Women who already know that God intended for them to have more.
-  Women who value education and training.
-  Women who can embrace Mary Kay's philosophy of God first, family second, and career third. Also the Golden Rule – treat others the way you would like to be treated.
-  Women who can get excited about positively impacting women.
-  Women who are willing to work to increase their financial situation.
-  Women who have or want a high degree of independence.
-  Women, who are willing to be part of a team, love to create a positive environment and have a will to win.