

10 Show Week Script

Booking Script

Hi _____, this is _____ with Mary Kay! Do you have a quick minute?

Great! I am so excited! I am going full-time with my Mary Kay business and my director gave me a challenge to have a 10 show week by _____!!

She asked me to make a list of friends that would be willing to help me out with my challenge and you were one of the first people I thought of! I am so thankful for you helping me out that I have an extra special hostess plan just for you.

(explain your hostess plan with excitement, if you are excited she will be too!)

Is a weeknight better or weekend? 3pm or 7pm? Great!! Who will you be inviting to your girl's night out? I will call them tomorrow to ask them a few questions about their skin so that I can be prepared for them. So, please call to invite them & tell them that I will be calling to see what concerns they have about their skin and what I can really help them with.

Thank you so much for your support!!